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MANAGED HEALTH CARE IMPROVEMENT TASK FORCE

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BUSINESS MEETING

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Reporter's Transcript of Afternoon Proceedings

Friday, December 12, 1997  
(1:00 p.m.- 8:23 p.m.)

Chamber of Commerce Building  
1201 K Street  
12th Floor Conference Room  
Sacramento, California

Reported By: Sandra L. Hopper, CSR 7110

1                    A P P E A R A N C E S

2  
3        Members Present:

- 4            Alain Enthoven, Chairman  
5            Clark Kerr, Vice-Chairman  
6            Philip Romero, Executive Director  
7            Alice Singh, Deputy Director  
8            Bernard Alpert  
9            Rodney Armstead  
10           Rebecca Bowne  
11           Donna Conom  
12           Barbara Decker  
13           Nancy Farber  
14           Jeanne Finberg  
15           Hon. Martin Gallegos  
16           Bradley Gilbert  
17           Diane Griffiths  
18           Terry Hartshorn  
19           William Hauck  
20           Mark Hiepler  
21           Michael Karpf  
22           J.D. Northway  
23           Maryann O'Sullivan  
24           John Ramey  
25           Anthony Rodgers  
26           Helen Rodriguez-Trias  
27           Les Schlaegel  
28           Ellen Severoni  
29           Bruce Spurlock  
30           David Tirapelle  
31           Ronald Williams  
32           Allan Zaremborg  
33           Steven Zarkin

34        Ex-Officio

- 35           Kim Belshe  
36           Marjorie Berte  
37           Keith Bishop  
38           Chuck Quackenbush  
39           Michael Shapiro  
40           David Werdegarr

1           P R O C E E D I N G S

2           CHAIRMAN ENTHOVEN: Welcome back for  
3 lunch. Thank you all for not fleeing to the  
4 airport. I'm -- if my behavior seems to be a  
5 little unpredictable or erratic, I'm juggling with  
6 all these messages that came in. A little while  
7 ago I got a message that three Members are stuck at  
8 the Burbank Airport: Dr. Karpf, Hartshorn and  
9 Severoni. And so I thought wonderful when I saw  
10 Dr. Karpf, that that meant we would see Hartshorn  
11 and Severoni. But it turns out -- they could be on  
12 two totally different planes.

13          So I'm thinking this is probably a good  
14 or appropriate time for us to take on regulatory  
15 oversight. So I would suggest that we first take  
16 up the Government regulatory oversight and offer  
17 here an example of what I was mentioning earlier in  
18 terms of streamlining our process. And that is  
19 this is an idea I formulated in my head and had in  
20 mind even before I had an idea as to what the fog  
21 was likely to do to our attendance. If you recall,  
22 we need 16 votes to pass anything.

23          We've had a lot of exchange of ideas and  
24 memos about whether the regulatory agency should be  
25 headed by a single individual or by a board and  
26 then various (inaudible) on the board idea.

27          I would like to suggest to the Task Force  
28 that we simply agree among ourselves we probably

1 aren't going to get 16 votes either way is point  
2 one about it. If everyone were here, it looked to  
3 be like it was going to be very close one way or  
4 another, kind of a razor's edge situation. And  
5 that's what led me to feel it would be  
6 inappropriate for us to make a recommendations  
7 based on 16/14 one way or another at least without  
8 somehow reporting this is very close.

9 But what I wanted to suggest is that --  
10 for your consideration, is that we just decide not  
11 to take a stand on that issue, and say this agency  
12 should be headed either by a single appointed  
13 leader or by a board to be determined by the  
14 Governor and the Legislature, which is what they're  
15 going to do anyway.

16 Also, this is a very politically  
17 freighted issue, and it's one on which the  
18 expertise of many of us who are -- whose expertise  
19 grows out of health care more than the fine points  
20 of how to organize the Government. So when we get  
21 to that, I'm just going to suggest that we consider  
22 not taking a stand on that issue, and we might save  
23 ourselves a lot of time.

24 MEMBER GALLEGOS: Mr. Chairman?

25 CHAIRMAN ENTHOVEN: Yes.

26 MEMBER GALLEGOS: If I could just be  
27 allowed to respond to that. I think that if the  
28 Task Force chooses -- and it's up to them -- to

1 take that recommendation, I think that we shirk a  
2 tremendous responsibility that we've been  
3 legislated to provide. I don't see why that one  
4 particular issue out of all of the issues that  
5 we've dealt with is going to be an issue that we're  
6 going to decide to not deal with because it's too  
7 politically sensitive or it's too hot an issue or  
8 for whatever reason, you know, you're proposing  
9 that.

10 CHAIRMAN ENTHOVEN: Well, I just stated  
11 the reasons.

12 MEMBER GALLEGOS: But we were, by  
13 legislation, formed in order to make these kinds of  
14 recommendations. And I think if we do that -- if  
15 we do what you've proposed, Mr. Chairman, with all  
16 due respect, I think that we're not doing justice  
17 to what we came and were appointed here to do. I  
18 mean if we're going to pick and choose certain  
19 issues and say, well, we're not going to deal with  
20 that one because, you know, we're getting pressure  
21 from the Governor or we're getting pressure from  
22 one side or the other, then I think we have  
23 violated the spirit of what this Task Force was  
24 formed and intended to do.

25 Now, again, it's going to be your call,  
26 Members, what we decide to do. But I want to just  
27 make that statement. And if something leaves this  
28 Task Force with the minimum 16 votes, that's

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1 majority rule, Mr. Chairman and Members. And  
2 that's what this whole process is about. If the  
3 majority decides that this is the best way to go on  
4 an issue or not, I mean that's the foundation of  
5 democracy. That's what we work with across the  
6 street in the Capitol.

7       So -- I mean I would ask that,  
8 Mr. Chairman, either you reconsider that  
9 recommendation or that the Board please strongly  
10 consider dealing with this. Because the Governor  
11 is going to look to this entire report as a plan or  
12 a blueprint on how he's going to deal with any  
13 legislative reforms that are going to go through  
14 the legislative process. And the Legislature is  
15 going to do the same thing.

16       And I think it would be -- I think it  
17 would be a disservice to the people of California  
18 if this Task Force were not to deal with this  
19 issue. And I understand the politics behind it;  
20 believe me. Coming from the Legislature, I  
21 understand the politics behind it. And -- but I  
22 think that we need to step forward and say no, we  
23 were formed as a task force for a purpose to make  
24 these decisions and to vote on these issues. And  
25 we should take that responsibility very seriously  
26 when we deal with all of these issues that we've  
27 been dealing with over the last seven or eight  
28 months.

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1 CHAIRMAN ENTHOVEN: Okay. Well, I  
2 certainly didn't intend to suggest anything  
3 undemocratic. I was just thinking that no  
4 alternative may get 16 votes. We'll see. I mean  
5 certainly we'll be voting.

6 Yes, Nancy.

7 MEMBER FARBER: I feel really strongly  
8 that you shouldn't subject this to a different  
9 standard than any other item idea that we're voting  
10 on.

11 CHAIRMAN ENTHOVEN: Okay.

12 MEMBER LEE: Alain?

13 CHAIRMAN ENTHOVEN: Yeah.

14 MEMBER LEE: Could I offer a  
15 suggestion? Given that we know this is one of the  
16 major issues we need to take up -- and I think I  
17 saw earlier that virtually everyone's going to be  
18 here tomorrow and many people approximately aren't  
19 here today -- I think we've set up a flexible  
20 process. I think we'd be better off having more  
21 people here. I don't know why -- why don't we deal  
22 with this tomorrow when we have closer to 30 than  
23 we do now? Is there -- I mean we're sort of  
24 setting ourselves up for a hold-open vote, roll  
25 calls as opposed to saying tomorrow's there's going  
26 to be closer to 30 and have the discussion and  
27 votes tomorrow.

28 CHAIRMAN ENTHOVEN: Okay. Then we'd

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1 need to move some of tomorrow's into today.

2 MEMBER LEE: Sure. Yeah. That's why  
3 we put everything on the agenda for both days, to  
4 have the flexibility to do that.

5 CHAIRMAN ENTHOVEN: Well, why don't we  
6 take then --

7 MEMBER FINBERG: As long as it's early  
8 in the day.

9 MEMBER LEE: What? Pardon?

10 MEMBER FINBERG: As long as it's early  
11 in the day.

12 MEMBER LEE: Let's deal with it first  
13 thing. We've got our morning coffee or whatever.

14 CHAIRMAN ENTHOVEN: All right. Well,  
15 then shall we try physician/patient relationship?

16 MEMBER FARBER: Could we go back to the  
17 academic medical center one which we tabled?  
18 Dr. Karpf is here.

19 CHAIRMAN ENTHOVEN: Okay. Without  
20 objection, we'll accede to your desire, Nancy.

21 Okay. Academic Medical Centers; I think  
22 that's 6-C. It's just Findings on the Statutory  
23 Paper. I had a brief outline discussion with  
24 Dr. Karpf. Where is Dr. Karpf?

25 MEMBER KARPf: Right here.

26 CHAIRMAN ENTHOVEN: Oh, there you are.  
27 Okay. Welcome, Michael. Nice to have you with



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1 And we had a brief outline discussion  
2 about Dr. Gertler's (phonetic) letter. And  
3 Dr. Karpf doesn't think we need to undo the general  
4 line of thinking that we had this morning, which is  
5 to go with what we've got.

6 So, Michael, the floor is yours to move  
7 the Paper, lead the discussion.

8 MEMBER KARPf: Okay.

9 CHAIRMAN ENTHOVEN: I was hoping we  
10 could get through this one really very quickly  
11 because it's been very well worked over.

12 MEMBER KARPf: Okay. There has been a  
13 lot of discussion about this Paper going back and  
14 forth between myself and staff and Professor  
15 Enthoven over several weeks. It's been a hard  
16 Paper because there are lots of sentiments and not  
17 as much information as one would like about the  
18 impact of managed care on academic health centers.

19 We've tried to come up with a balanced  
20 approach; one that was not patently pro, and one  
21 that was not patently against academic health  
22 centers.

23 The issues that Bill Gertler raised were  
24 ones of trying to bring some additional balance to  
25 it. He tried to raise two issues: One, the fact  
26 that the UC system has made some effort in  
27 rectifying its approach to training -- and it has.

28 And I think that we can either add that or not add

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1 that to the Paper. That will speak for itself over  
2 the long haul. He tried to bring some balance in  
3 terms of DHS dollars, and I think that we can  
4 easily clean up the language a little bit to, in  
5 fact, represent -- to represent his point that not  
6 all of the DHS dollars go to the academic health  
7 centers; they go some to academic health centers  
8 and much to other safety net providers.

9       So -- and Nancy said that she had some  
10 question about one -- about the ending paragraph  
11 and said that she would like to raise. After  
12 Nancy's discussion, I would move that we adopt  
13 this, pending any action on her amendment.

14       MEMBER FARBER: My issue this morning,  
15 which I'll repeat for your benefit, had to do with  
16 the sentence in the last paragraph that reads:  
17 Health plans feel themselves under pressure to pay  
18 for unproven therapies which may waste money and  
19 even be harmful to patients.

20       And my feeling was that if you're going  
21 to include that as an argument, then you also have  
22 to include the proclivity for health plans to  
23 prevent patients from having access to academic  
24 medical centers where their health outcomes could  
25 actually be improved.

26       Citing a 1995 study of pediatric heart

27 surgery outcomes formed by Kathy Jenkins, Boston  
28 Cardiologist, studying 7,000 heart surgeries

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1 performed in 1992 where she found that after  
2 adjusting for the riskiness of surgery, patients  
3 with regular commercial insurance were less likely  
4 to die than those with HMO coverage. The  
5 difference being especially pronounced in the  
6 largest HMO markets, California. And the  
7 conclusion was that the HMOs were less willing to  
8 send patients to high-cost hospitals.

9 If you're going to include one argument,  
10 you have to include the other for the sake of  
11 fairness.

12 MEMBER ZATKIN: Question,  
13 Mr. Chairman.

14 CHAIRMAN ENTHOVEN: Yes.

15 MEMBER ZATKIN: I'm trying to  
16 understand the relationship of the point that you  
17 just made to this sentence.

18 MEMBER FARBER: The point is that  
19 health plans feel themselves under pressure to pay  
20 for unproven therapies which may waste money. They  
21 also feel they have a significant proclivity not to  
22 send patients to academic medical centers for other  
23 reasons than unproven therapy and the fear that  
24 that therapy may be harmful to patients. They have  
25 a very strong economic incentive not to send  
26 patients there; sometimes to the documented

27 detriment of the patient.

28 MEMBER KARPf: I think that Nancy

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1 recognizes that as an editorial comment. And I

2 think that if we strike that, that will satisfy --

3 MEMBER FARBER: Absolutely.

4 MEMBER KARPf: -- her. I don't think

5 that sentence really adds any substantive effect to

6 that Paper. So I think we should just get rid of

7 that sentence or that part of the paragraph.

8 MEMBER O'SULLIVAN: I'd like to ask

9 that the following sentence also be stricken. It's

10 as editorial.

11 MEMBER RODGERS: "With some of the

12 people," is that what sentence you're talking

13 about? Which sentences are we talking about?

14 MEMBER SCHLAEGEL: "Some people."

15 MEMBER RODGERS: Okay.

16 CHAIRMAN ENTHOVEN: Let's see. Without

17 objection we'd strike the first sentence. All

18 right. "Health plans feel." Then what about the

19 second?

20 DEPUTY DIRECTOR SINGH: Is there an

21 objection to striking the second?

22 CHAIRMAN ENTHOVEN: We're talking about

23 the first one.

24 MEMBER SPURLOCK: The second, not the

25 first.

26 CHAIRMAN ENTHOVEN: What?  
27 MEMBER SPURLOCK: The second, not the  
28 first.

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1 CHAIRMAN ENTHOVEN: So we'll discuss  
2 the second one now.

3 MEMBER KARPFF: What I would suggest,  
4 the value of this paragraph is to point out that  
5 there isn't always clarity in terms of standard of  
6 care, and there needs to be some mechanisms and  
7 occasionally clinical trials. And I think that  
8 that can be achieved by essentially keeping "The  
9 major problem for managed care in California  
10 results from the fact that patients want access to  
11 costly therapies. Efficacy has not been  
12 substantiated by controlled clinical trials or  
13 other convincing evidence." That is, in fact, true  
14 of managed care; it's also true for non-managed  
15 care for traditional insurance.

16 If we go to "new treatment modalities  
17 need to be evaluated rigorously under carefully  
18 designed and controlled clinical trials to  
19 establish if they should be included in a standard  
20 of care, AFCs in particular have the capacity to do  
21 such studies" and finish out that paragraph, I  
22 think that will accomplish the thought that was the  
23 intent of that paragraph and strike everything in  
24 between.

25 MEMBER BOWNE: So we're deleting three

26 sentences?

27 MEMBER DECKER: No, deleting two

28 sentences.

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1 MEMBER KARPf: We're actually

2 deleting --

3 MEMBER BOWNE: Are we deleting "in some  
4 cases this issue becomes extremely controversial"?

5 MEMBER KARPf: Right. Deleting from  
6 there until "new treatment of modalities." It's  
7 two sentences.

8 CHAIRMAN ENTHOVEN: For the record,  
9 what do you think?

10 MEMBER BOWNE: It's the two sentences,  
11 starting with "health plans" and concluding with  
12 "proposed treatments."

13 MEMBER NORTHWAY: No, starting with "In  
14 some cases." That's one sentence. And "some  
15 people" is three sentences.

16 MEMBER KARPf: It's three sentences.  
17 That's really an editorial comment.

18 MEMBER BOWNE: It's been so butchered,  
19 it doesn't matter anymore.

20 MEMBER KARPf: Right. But rather than  
21 add another paragraph to add kind the of balance  
22 that Nancy wants, I think we're better off deleting  
23 those three sentences.

24 MEMBER FARBER: I think the remark that

25 was just made by Rebecca is one that we shouldn't  
26 just laugh about and pass over. I don't think that  
27 this Paper is in the least bit responsive to what  
28 the Legislature and the Governor asked us to do. I

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1 recognize that it is a horrendous compromise that  
2 we've achieved at some considerable cost of energy  
3 on Dr. Karpf's part. But I don't think we've done  
4 our providers and the academic medical centers  
5 justice with this Paper. And I don't think that  
6 we've done much for consumers in this Paper.  
7 Perhaps we've held the line for the health plans.  
8 That's about all.

9 CHAIRMAN ENTHOVEN: Well, let me ask --  
10 let's take a vote on deleting those three  
11 sentences.

12 MEMBER NORTHWAY: I just wonder if  
13 Michael could remind us -- and I've forgotten why  
14 there are no recommendations with this Paper and  
15 only findings.

16 MEMBER KARPf: There were three  
17 recommendations that were originally proposed: One  
18 recommendation centered on risk adjustment. That  
19 recommendation didn't have to appear here because  
20 it has been accepted elsewhere.

21 The second recommendation that  
22 potentially was proposed was some type of analysis  
23 of the cost of health care and potentially an  
24 all-payor contribution to shouldering the cost of

25 health care should the ability of academic health  
26 centers to cross-subsidize education disappear  
27 because of pressures on reimbursement. I decided  
28 not to push for that because that is controversial,

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1 and I didn't think that this group was prepared to  
2 take that issue on. That would become part of the  
3 national agenda, I think, at a future time.

4 The third issue was the issue of  
5 developing standards of care and should payers  
6 participate in clinical trials which define the  
7 movement of new modalities from experimental care  
8 to standard of care rather than having those  
9 modalities essentially diffuse into standard of  
10 care without hard data to support that. That issue  
11 is actually being raised elsewhere under -- in  
12 several different chapters. So that disappeared  
13 from here.

14 So we're left with really a descriptive  
15 Paper rather -- and sort of fight the battle lines  
16 of the other issues in chapters that are more  
17 appropriate.

18 CHAIRMAN ENTHOVEN: Rebecca.

19 MEMBER NORTHWAY: Is that a problem for  
20 us, Alain? Because this is a mandated Paper.

21 CHAIRMAN ENTHOVEN: This is -- it's not  
22 a problem that we don't have recommendations. It  
23 is a required Paper.



24 MEMBER KARPFF: We do have one  
25 recommendation that there be a study of health  
26 (inaudible) in California and that the AFCs be  
27 asked to respond to that study.

28 CHAIRMAN ENTHOVEN: Bruce.

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1 MEMBER NORTHWAY: Say that again.

2 MEMBER KARPFF: There is a request, not  
3 necessarily a recommendation that the academic  
4 health centers be challenged to study the -- the  
5 health-power needs physician as well as other  
6 medical professionals, and that they respond to  
7 that -- to that study. So that is embedded in here  
8 at Donna's recommendation but as a discussion.

9 CHAIRMAN ENTHOVEN: Okay. Bruce.

10 MEMBER SPURLOCK: Thank you very much.

11 I think if we take those lines out, we  
12 need to refer to the part in the Practice of  
13 Medicine Paper where it deals with this issue. I  
14 have actually great trouble with the fact that --  
15 and we could reword this, but I think that the  
16 Legislature or the courts are not the ways to solve  
17 the problem with what's efficacious treatment and  
18 what is not experimental. And the best example of  
19 that is with the breast implant decision that came  
20 out about five years ago. And now multiple studies  
21 show there's no linkage between that and  
22 musculoskeletal symptoms. So that when the courts  
23 make those determinations, they don't have the

24 benefit of the scientific knowledge.

25 I would be comfortable by referring to --

26 if we take those lines out -- not addressing that,

27 but referring to the Paper in the Practice of

28 Medicine where we deal with that subject on how

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1 best to do that, rather than saying what's not

2 good. But I don't think the courts are the

3 appropriate place to make efficacy decisions about

4 experimental therapies.

5 MEMBER KARPf: I don't think this

6 language speaks to having it done in the courts.

7 But I do think that you're right, referring to

8 it -- referring back to where it is discussed in

9 greater detail is appropriate.

10 CHAIRMAN ENTHOVEN: Well, there is a

11 sentence here which says neither the courts nor the

12 Legislature are good forums for making these

13 decisions. And so there is a question of whether

14 we strike that or not. I mean perhaps some people

15 feel that sentence ought to stay in. We could vote

16 on that. Let me just --

17 Rebecca.

18 MEMBER BOWNE: That's all right. I'll

19 pass.

20 CHAIRMAN ENTHOVEN: That's okay.

21 Nancy.

22 MEMBER FARBER: I feel that Dr. Karpf's

23 original intention to include in this Paper the  
24 question of an all-payor mandated tax of some kind  
25 supports medical education should be put back in  
26 and at least considered as a recommendation and let  
27 it rise and fall on its own merits. It's actually  
28 something I feel so strongly about, that I'd like

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1 to see a roll call about it.  
2 I'll repeat what I said at the last  
3 hearing: What you're doing at academic medical  
4 centers today is tomorrow's future in a community  
5 hospital. And historically, whatever the evils you  
6 may have seen in the fee-for-service medicine  
7 experience that this country's had, it did, in  
8 fact, support medical education. And I think that  
9 it is so critical to the future of the health and  
10 well-being of this country and such -- it's been  
11 such an integral part of our preeminence in the  
12 world as a medical power, that to just dance right  
13 past that issue without ever finding out how the  
14 rest of the Commission feels would be a crucial  
15 mistake. And I would urge you to put it back in as  
16 a recommendation and let it rise and fall on its  
17 own merits.  
18 CHAIRMAN ENTHOVEN: Nancy, would you  
19 kindly draft a sentence or two that says what you  
20 propose?  
21 MEMBER FARBER: Dr. Karpf, could you do  
22 that?

23 MEMBER KARPFF: Sure.  
24 MEMBER FARBER: I'm sure he has one  
25 already.  
26 CHAIRMAN ENTHOVEN: I'll come back to  
27 you in a moment, Michael. First, I just want to  
28 deal with this other question. Is there a majority

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1 in favor of removing the sentence "Some people take  
2 their demands to court, others to the legislature"?  
3 MEMBER SPURLOCK: Maybe I can offer a  
4 suggestion on this line. Perhaps we could say that  
5 while not prohibiting people taking their demands  
6 or their issues regarding efficacy to court and to  
7 the Legislature, it is not the optimum place to  
8 make these decisions. Then I think that we meet  
9 the needs of the statement that it's really not  
10 optimal to do this there. I would never want to  
11 prohibit anybody from doing something that's in  
12 their legal rights in this country to be able to  
13 do.  
14 MEMBER DECKER: Could you say it  
15 again?  
16 MEMBER LEE: Are you suggesting  
17 deleting "some people take their demands," and say  
18 "neither the courts nor legislatures are the ideal  
19 forums"?  
20 MEMBER SPURLOCK: That's right. "Are  
21 the ideal forums for determination" --

22 MEMBER LEE: "For evaluating the  
23 efficacy of proposed treatments."  
24 MEMBER SPURLOCK: Exactly.  
25 MEMBER LEE: Great.  
26 MEMBER O'SULLIVAN: You know why I  
27 don't like that language is because it's going to  
28 get pulled out by somebody who's going to say this

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1 Task Force said this stuff shouldn't be at the  
2 Legislature on a day when the --  
3 MEMBER SPURLOCK: That's not --  
4 MEMBER O'SULLIVAN: No, let me say it.  
5 On a day where no one else has taken responsibility  
6 for it. So it ends up in the court and the  
7 Legislature. If we think there's better places for  
8 these decisions to be made, we ought to say where  
9 they are and promote that.  
10 CHAIRMAN ENTHOVEN: That's what the  
11 rest of the paragraph is saying is that the  
12 appropriate thing is it needs to be evaluated  
13 rigorously under carefully designed, controlled  
14 clinical style. AFCs in particular advocate the  
15 ability to do such studies. So we are saying  
16 that.  
17 MEMBER O'SULLIVAN: All right. If  
18 they're going to say why the Legislature and the  
19 courts aren't good, we ought to be saying what they  
20 are good for and why people end up using them.  
21 CHAIRMAN ENTHOVEN: Okay. We could say

22 lacking scientific expertise, the courts -- neither

23 the courts nor Legislature are the ideal forums.

24 MEMBER O'SULLIVAN: But often the only

25 forum.

26 MEMBER LEE: No, they might have

27 expertise. I think it's pretty clear --

28 CHAIRMAN ENTHOVEN: Well --

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1 MEMBER O'SULLIVAN: The author of this

2 Paper proposed taking -- agreed with the idea of

3 taking the sentence out.

4 MEMBER BOWNE: Excuse me. He is not

5 the author. He is not the only author nor is he

6 the author.

7 MEMBER KARPf: No, I'm not the author.

8 CHAIRMAN ENTHOVEN: Well, I think

9 that -- I mean I'm trying to find a -- you know,

10 accede to reasonable suggestions here, but to have

11 a way of preserving the thought and then giving

12 people an opportunity to express the thought. So

13 let's see. Here is a revised sentence. It would

14 say -- in replacing the sentence, it says "Some

15 people take their demands to court, others to the

16 legislature" -- no, I'm sorry. That goes out. We

17 just begin that sentence with "Lacking scientific

18 expertise, neither the courts nor the Legislature

19 are the ideal forum for evaluating the efficacy of

20 proposed treatments."

21 MEMBER HIEPLER: I would object to the  
22 "lacking scientific expertise." In all of our  
23 cases, we have the best experts in the world come  
24 to court, and that's what persuades a jury. So --  
25 I mean that's denigrating the process just because  
26 it happens to be controversial.  
27 MEMBER LEE: Just lead with "neither"  
28 without saying "lacking expertise."

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1 MEMBER O'SULLIVAN: How about this: If  
2 we start with "Often lacking other recourse, some  
3 people take their demands to court, others to the  
4 Legislature, neither of which are the best forum  
5 for evaluating."  
6 MEMBER GRIFFITHS: "Often feeling a  
7 lack of recourse"?  
8 MEMBER SHAPIRO: Why don't you say  
9 what's optimal and not indicate what's suboptimal.  
10 Why don't indicate by cross-reference the most  
11 optimal way of doing this. And by implication we  
12 know that you don't want to go to the Legislature  
13 and court if you've got that optimal solution  
14 rather than...  
15 VICE-CHAIRMAN KERR: Right. I was  
16 going to say leave out the (inaudible), and just  
17 start out by saying "The best forum for evaluating  
18 efficacy of proposed treatments," blah, blah,  
19 blah.  
20 MEMBER HIEPLER: Because that

21 eliminates the need to solidify that what they  
22 promised in the contract regardless of concerns of  
23 efficacy is something they've got to deliver and so  
24 and so. I don't need to even put that in now since  
25 you did that.

26 CHAIRMAN ENTHOVEN: Well, how many --  
27 is there a sentiment for preserving some kind of  
28 statement like that, or should we just let it go?

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1 MEMBER LEE: We don't know what the  
2 length of that is, Alain. Unfortunately I'm not  
3 sure Rich will like that one you're talking about.

4 CHAIRMAN ENTHOVEN: Is the idea that  
5 the courts and Legislature are not the ideal  
6 forums.

7 MEMBER LEE: I think Michael's  
8 suggestion was -- everyone's going to nod their  
9 heads to, is to do the positive rather than the  
10 negative.

11 CHAIRMAN ENTHOVEN: That comes up in  
12 the next sentences. All right. So let's just  
13 delete those three sentences. So let's have a --  
14 okay. Let me take a straw vote on deleting those  
15 three sentences. All in favor?

16 MEMBER FINBERG: Three sentences or --

17 CHAIRMAN ENTHOVEN: Three sentences  
18 that come out begin with "In some cases," then the  
19 next one is "health plans," and then the next one



20 is "some people," ending with "the efficacy of  
21 proposed treatments."

22 MEMBER FINBERG: Okay.

23 CHAIRMAN ENTHOVEN: And then we just  
24 pick up "new treatment modalities need to be  
25 evaluated rigorously under carefully designed and  
26 controlled clinical trials" and pick it up from  
27 there.

28 MEMBER LEE: Unfortunately -- shouldn't

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1 the burden be on these staying in as opposed to  
2 coming out?

3 MEMBER DECKER: I'm sorry?

4 MEMBER LEE: Shouldn't the burden, so  
5 to speak, be on these staying in as opposed to  
6 voting that they come out?

7 MEMBER DECKER: What does that mean?

8 MEMBER LEE: Who thinks that these  
9 three sentences should be here? This is not a  
10 motion on the table.

11 MEMBER DECKER: Who gives a shit?  
12 Let's just vote.

13 MEMBER FINBERG: Was that a term of  
14 art?

15 CHAIRMAN ENTHOVEN: All right. A straw  
16 vote on -- those in favor of deleting, please raise  
17 your right hand. The majority of those present  
18 favor deleting them.

19 Michael, did you now have a...

20 MEMBER KARPf: I'm just about there.

21 CHAIRMAN ENTHOVEN: You're just about  
22 there. I think -- any other points on this Paper?

23 Yes, Donna.

24 MEMBER CONOM: I agree that this Paper  
25 is extremely disappointing, and the recommendations  
26 that have been left out I would have liked to have  
27 seen them in here. I wonder if we shouldn't kind  
28 of go back to the drawing board -- I know it's

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1 going to take some time -- but to pull out some of  
2 the good things -- there are good recommendations  
3 in the body of the Paper. For instance, managed  
4 care organizations and other payers should support  
5 such studies. That addresses the issue of  
6 research. So I would like to see the good things  
7 like that pulled out and made into recommendations  
8 to make this a much stronger Paper like the format  
9 of the other Papers that we've got.

10 CHAIRMAN ENTHOVEN: Rebecca?

11 MEMBER BOWNE: Having suffered through  
12 well over -- I can't even tell you how many  
13 conference calls. To me, I think we should just  
14 leave it at this point. We've got a lot of work to  
15 do. The Paper doesn't address health  
16 professionals. It only addresses physicians. It  
17 leaves out so much, be it in the recommendations or  
18 in the substance because it is a very controversial

19 issue. We are not going to resolve it. And I  
20 suggest we adopt it and move on.

21 CHAIRMAN ENTHOVEN: Nancy.

22 MEMBER FARBER: I'm going to go back to  
23 my original question because I'd like to see this  
24 Commission out one way or the other on the subject  
25 of medical education. And by that I mean education  
26 of physicians and academic medical centers. I  
27 really think it is such a critical issue that  
28 you've got to come out one way or the other.

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1 CHAIRMAN ENTHOVEN: Well, that's the  
2 words that Michael is working on.

3 MEMBER ZATKIN: Could we discuss the  
4 concept even while Michael's working on the words?  
5 Because I support Nancy's goal. I don't support an  
6 all payor. I support a statement about  
7 appropriate, adequate funding for medical  
8 education.

9 The reason I don't support an all-payor  
10 system is because it is tied to a system which is  
11 essentially voluntary, namely, health insurance,  
12 and it loads that up.

13 I think medical education is a public  
14 good. It benefits the whole public and ought to be  
15 funded that way. If you fund it as an all-payor  
16 system, which means it's tied to health plan  
17 premiums, if anybody looks at what's happening with  
18 health care coverage, you're going to do two

19 things: You're going to have declining support for  
20 medical education in that sense because coverage  
21 has gone down, and premiums are going to go up,  
22 which will make coverage go down even more. I  
23 don't -- I agree with your goal; I don't agree with  
24 the all-payor approach. I would rather say that  
25 there needs to be adequate funding for medical  
26 education. That's not occurring. And it ought to  
27 be funded --

28 MEMBER FARBER: I think if you say --

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1 CHAIRMAN ENTHOVEN: You know, Michael  
2 isn't even claiming that that is not occurring  
3 today -- I mean when we discussed that.

4 Right? You're not saying today -- there  
5 may be problems in the future, but are you saying  
6 today there isn't adequate funding for education?

7 MEMBER KARPFF: The cost of medical  
8 education has been poorly defined in the past. The  
9 support for medical education has come through some  
10 direct channels and many indirect channels.

11 MEMBER ZATKIN: And cost shifting.

12 MEMBER KARPFF: And some cost shifting.  
13 So Medi-Cal dollars have been essentially channeled  
14 towards medical education under the guise of  
15 clinical care. There have been some discreet state  
16 dollars that have come through medical education.  
17 There has been substantial cost shifting from

18 revenues from private insurance payers to medical  
19 education. With the pressure on reimbursement and  
20 with the Government decreasing support for medical  
21 education in a very clear-cut fashion by decreasing  
22 payments for medical education through the Balanced  
23 Budget Act, there is increasing pressures on how to  
24 support medical education.

25       From my perspective, one needs to occur.  
26 So we need to have an understanding of what the  
27 true costs of medical education are, and we need to  
28 have a staple revenue base for supporting that.

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1 That is the only way that health plans, HMOs and  
2 other payers can start holding academic health  
3 centers accountable in terms of clinical  
4 reimbursement. You've got to get the cost shifting  
5 out of there. You get the cost shifting out of  
6 there, you have to have a stable basis to support  
7 it.

8       MEMBER ZATKIN: Rather than say it's  
9 inadequate -- because I don't know if it's adequate  
10 or inadequate -- say it needs to be appropriately  
11 funded and needs a stable revenue base which ought  
12 to be funded as a --

13       MEMBER KARPFF: What you're going to  
14 have -- because I haven't gotten to the tax part,  
15 and then we can argue from there. The education,  
16 appropriate training of medical providers so that  
17 it encompasses more than physicians. It

18 encompasses nurses, advanced nurse practitioners,  
19 physicians' assistants and other providers is a  
20 public good. The financial support for medical  
21 education has never been clearly defined. To  
22 substantial degree, the cost of medical education  
23 has been supported by clinical revenues through  
24 cost shifting. As pressure on reimbursement  
25 intensifies and clinical revenues are threatened,  
26 more discreet funding streams need to be  
27 identified. It is in the interest of the public to  
28 define a stable revenue stream for medical

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1 education. And we can ask that the cost of -- that  
2 a panel be brought together to study the cost of  
3 medical education and figure out how to fund it.

4 MEMBER ZATKIN: I would support that  
5 statement.

6 MEMBER KARPFF: What?

7 MEMBER ZATKIN: I would support that.

8 MEMBER BOWNE: That's fine. I would  
9 support that. My objection was also as  
10 Mr. Zatkin's with the all-payer system. I don't  
11 think that's a viable funding source.

12 MEMBER KARPFF: Nancy, what that doesn't  
13 do, it doesn't define a funding stream --

14 MEMBER FARBER: It doesn't establish  
15 where -- but it's good enough.

16 MEMBER KARPFF: It defines a

17 principal --

18 MEMBER FARBER: It's good enough to get  
19 the subject on the table, so that makes me happy.

20 CHAIRMAN ENTHOVEN: Michael, would you  
21 read it once more just so that everybody's -- and  
22 then we will -- I'll suggest that without objection  
23 we'll accept that as an amendment. But let's make  
24 sure everybody's --

25 DEPUTY DIRECTOR SINGH: And make sure  
26 that the court reporter gets it.

27 CHAIRMAN ENTHOVEN: Yes.

28 MEMBER KARPf: "The education and

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1 appropriate training of medical providers is a  
2 public good. The financial support for medical  
3 education has never been clearly defined. To a  
4 substantial degree, the cost of medical education  
5 has been supported by clinical revenues through  
6 cost shifting. As pressure on reimbursement  
7 intensifies and clinical revenues are threatened,  
8 more discreet funding streams need to be  
9 identified. It is in the interest of the public to  
10 define the cost of medical education and to develop  
11 stable funding mechanisms for the continued  
12 excellence of medical education."

13 CHAIRMAN ENTHOVEN: Do we put that at  
14 the end of the Paper?

15 MEMBER KARPf: Yeah.

16 CHAIRMAN ENTHOVEN: All right. Without

17 objection, we'll incorporate that in the Paper.

18 Now, if someone could move to adopt the  
19 Paper.

20 MEMBER RODRIGUEZ-TRIAS: Move.

21 CHAIRMAN ENTHOVEN: Donna?

22 MEMBER CONOM: I just have to keep  
23 bringing up one other issue, and that's the  
24 research issue. It's almost the same -- almost the  
25 same thing. Could you add medical education and  
26 research, or would you have to make it different?

27 MEMBER KARPFF: I think that the  
28 research issue is a very complex one. I don't even

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1 call it a research issue. I don't think it is  
2 the -- research is clearly a public good. When I  
3 talk about supporting research -- when I talked  
4 about it initially, I didn't mean it in the sense  
5 of biomedical research. That's not the  
6 responsibility of the state, and that's necessarily  
7 the responsibility of payers. But there is a form  
8 of research which I think is really clinical  
9 verification of efficacy, which I think is quite  
10 important. Because one of the things we need to do  
11 is define standards of care, define what is meant  
12 by medical necessity and have that based on  
13 evidence or consensus of appropriate people  
14 whenever possible. When you do that, you also  
15 define what isn't standard of care. And that



16 starts getting around some of the questions of  
17 whether something is appropriate or not. And there  
18 are new modalities that will be evaluated that  
19 often diffuse into the public environment before  
20 they're proven. And then you have to go back and  
21 prove that they don't work.

22 In the Practice of Medicine Paper, I  
23 think Dr. Spurlock has crafted some language that  
24 speaks to that issue. And I would rather bring it  
25 up there because it really is the practice of  
26 medicine and the standard of care issue that I  
27 think it should focus around.

28 MEMBER CONOM: Okay.

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1 CHAIRMAN ENTHOVEN: Okay. I think  
2 we --

3 MEMBER KARPf: (Inaudible) because  
4 (inaudible) contribute to that. But others can  
5 also.

6 CHAIRMAN ENTHOVEN: We have a motion.

7 MEMBER BOWNE: Second.

8 MS. SINGER: Can I do one quick  
9 clarifying? I've just been told that in the second  
10 sentence it might be more appropriate to say  
11 "financial support for" instead of "medical  
12 education health professionals" --

13 MEMBER KARPf: Health professional  
14 education.

15 MEMBER O'SULLIVAN: I wonder who told

16 her that.

17 MEMBER KARPf: I have a feeling we know

18 who it was. We've heard her before.

19 UNIDENTIFIED SPEAKER: You weren't even

20 here this morning.

21 MEMBER KARPf: I heard it for a couple

22 of weeks.

23 (Multiple speakers.)

24 CHAIRMAN ENTHOVEN: All right. We have

25 a motion. It's been moved and been seconded to

26 adopt the Paper as amended by Dr. Karpf. The

27 findings, yeah. All in favor?

28 DEPUTY DIRECTOR SINGH: Those opposed,

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1 please raise your right hands.

2 Twenty-four to zero. The

3 recommendation -- the findings are adopted.

4 CHAIRMAN ENTHOVEN: All right. We'll

5 next take up physician/patient relationship.

6 DEPUTY DIRECTOR SINGH: That's 6-D,

7 Physician/Patient Relationship; Findings and

8 Recommendations.

9 General comments on this, please.

10 MEMBER GILBERT: You want to just go

11 through the recommendations? There's been some

12 friendly amendments and some potential unfriendly

13 amendments suggested.

14 So starting with 2-A(1) --

15 CHAIRMAN ENTHOVEN: Roman Numeral 2  
16 designates the recommendations.  
17 MEMBER GILBERT: I was going to put in  
18 some changes that I think clarify.  
19 MEMBER LEE: We did it and voted on  
20 each one.  
21 MEMBER GILBERT: Right. I'm just  
22 starting with the first one. We're on  
23 physician/patient relationship, page 4.  
24 DEPUTY DIRECTOR SINGH: It's Tab 6-D.  
25 (Multiple speakers.)  
26 MEMBER GILBERT: Starting with 1(a).  
27 Are we adopting -- we had a suggestion, but it  
28 sounds like we're going to adopt routine language

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1 for this. We were going to simply say "the  
2 Governor and Legislature should require" and take  
3 out "authorize the state agency for managed care  
4 regulation." That's change one is remove  
5 "authorize the state agency for managed care  
6 regulation."  
7 The second change was in that same  
8 sentence, "require health plans and medical  
9 groups/IPAs to," take out "right contractual  
10 arrangements that," and simply say "to enable  
11 consumers for undergoing a course of treatment."  
12 And then this is a very long run-on sentence. Keep  
13 going. We're down to the -- one, two, three, four,  
14 fifth -- sixth line. Since we've enabled them, we

15 don't need to "to be able." So we can dump that.  
16 And to continue saying they're current providers  
17 not specialty providers because there may, in fact,  
18 be -- the primary care physician may, in fact, be  
19 providing the care for their chronic disease. So  
20 it would now read like this those changes: The  
21 Governor and Legislature should require health  
22 plans and medical groups/IPAs to enable consumers  
23 who are undergoing a course of treatment (chronic,  
24 acute or disabling condition)" et cetera,  
25 et cetera, et cetera, "for other than cause at the  
26 patient's option to continuing seeing their current  
27 providers until the course of treatment is  
28 completed" et cetera.

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1 CHAIRMAN ENTHOVEN: What about up to a  
2 maximum of 90 days or until the patient --

3 MEMBER GILBERT: That's all included  
4 still.

5 CHAIRMAN ENTHOVEN: Yeah. Okay. Any  
6 objections to those changes?

7 Jeanne?

8 MEMBER FINBERG: No, I don't object to  
9 that. I had an additional comment.

10 CHAIRMAN ENTHOVEN: Okay. Speak into  
11 the microphone, please, so I can hear you.

12 MEMBER FINBERG: Okay. There was some  
13 concern that this language might have

14 unintentionally narrowed current law. And current  
15 standard is what's consistent with good medical  
16 practice. So -- and I didn't think that was the  
17 intent here. So I thought maybe we could throw in  
18 that phrase probably at the end or -- after IPA?  
19 Brad's suggesting after IPAs consistent with good  
20 medical practice just in case that's broader than  
21 this. For example, there might be something  
22 important that took 91 days.

23 MEMBER SPURLOCK: Jeanne, do you think  
24 that's different than safely transitioned? Isn't  
25 that what that says?

26 MEMBER FINBERG: Well, because they  
27 have this maximum of 90 days, which I would think  
28 in almost all cases would take care of it. But

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1 because the standard -- good medical practice isn't  
2 limited by days, I just want to be clear that we're  
3 not trying to abridged current law.

4 MEMBER ZATKIN: Actually, Maureen had a  
5 suggestion that -- which said you start with the  
6 phrase "existing law requires plans to have  
7 policies in place allowing for continuity of care  
8 when enrollees involuntarily change health plans.  
9 The Governor and the Legislature should" -- and  
10 then I guess I would say "in addition require." So  
11 then it's clear that it's not --

12 MEMBER FINBERG: Okay. Sure.

13 MEMBER LEE: Good.

14 MEMBER FINBERG: In addition to current  
15 law, yeah. That would be fine.

16 CHAIRMAN ENTHOVEN: Steve, would you  
17 read that again so we can --

18 MEMBER ZATKIN: "Existing law requires  
19 plans to have policies in place allowing for  
20 continuity of care" --

21 CHAIRMAN ENTHOVEN: Too fast.  
22 "Existing law requires" --

23 MEMBER ZATKIN: " Plans to have  
24 policies in place allowing for continuity of care  
25 when enrollees involuntarily change health plans.  
26 The Governor and the Legislature should in  
27 addition" and go on.

28 MEMBER FINBERG: Thank you.

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1 MEMBER HARTSHORN: I need a  
2 clarification.

3 CHAIRMAN ENTHOVEN: Yes, Terry.

4 MEMBER HARTSHORN: I was -- I want some  
5 clarification. You said for cause.

6 MEMBER GALLEGOS: Other than cause.

7 MEMBER HARTSHORN: Other than cause.  
8 What happens if a doctor has been terminated for  
9 quality reasons or is being --

10 (Multiple speakers.)

11 MEMBER HARTSHORN: I have a concern,  
12 too, if doctors voluntarily leave. In other words,

13 when we say "terminate," do we mean it's action by  
14 the plan to terminate.

15 MEMBER GALLEGOS: Yes.

16 MEMBER HARTSHORN: Because I don't  
17 think we should preclude it for doctors if they  
18 voluntarily leave.

19 MEMBER GILBERT: But they have consent  
20 because we modified -- we said involuntarily change  
21 health plans. We made that voluntary versus  
22 involuntary.

23 MEMBER SPURLOCK: Terry, I think  
24 "terminated" means --

25 MEMBER ZATKIN: Terminated means an  
26 action by the plan.

27 MEMBER SPURLOCK: If they involuntarily  
28 leave, are they -- that's not for cause. So that's

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1 incorporated in the language.

2 MEMBER LEE: Terminated addresses the  
3 other side.

4 MEMBER LEE: No other amendments?

5 CHAIRMAN ENTHOVEN: Let's just take B  
6 at the same time.

7 MEMBER GILBERT: I have no additions or  
8 things that --

9 MEMBER HIEPLER: There's a couple  
10 concerns on this that have been brought to my  
11 attention. If you're in a capitated environment,  
12 you know, presumably the doctor saw a group of

13 patients an may only receive a subcapitation if he  
14 continues on that time. I think this is something  
15 that needs a lot of study as to how you're going to  
16 continue to compensate for the one patient that  
17 stays in the pool when the rest of them leave  
18 because the contract's terminated.

19       So I propose that this might be struck  
20 as -- because we don't know what the payment  
21 mechanism is and how to appropriately pay the  
22 physician who hangs on to a sick patient so as not  
23 to disincentivize them from keeping that one sick  
24 patient who wants to stay.

25       MEMBER SHAPIRO: Mark, can I make a  
26 friendly amendment to yours? You have a letter  
27 from Senator Share that raises this issue about --  
28 in fact, you don't risk adjust a few patients that

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1 might require the continuing care. So in a  
2 capitated environment, this suggestion may not be  
3 fair. He only suggests striking "accept the plans  
4 rates as payment in full" but leave the rest  
5 because it will be quality assurance and other  
6 issues and leave to the plans and the physicians  
7 dealing with the case-by-case rate issues which --  
8 if it's a case-by-case payment, if fine. But if  
9 it's a capitated payment, both sides may agree to  
10 renegotiate it.

11       MEMBER GILBERT: So it would read



12 "Providers who continue to treat such patients  
13 must provide all necessary information to the plan"  
14 et cetera, et cetera.

15 CHAIRMAN ENTHOVEN: Well, there's a  
16 problem, then. It's like that the plan has to pay  
17 the provider whatever the provider demands. I mean  
18 there has to be some --

19 MEMBER SHAPIRO: No, that's silent.  
20 You're simply not dictating a capitated rate for  
21 the sickest patient that required continuity of  
22 care. You're not taking a position one way or the  
23 other if you do that. Let the docs and the HMO  
24 work it out.

25 MEMBER ZATKIN: What happens if they  
26 don't agree?

27 MEMBER SHAPIRO: Well, then the  
28 question is do you want to endorse the HMO

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1 capitated rate in all cases even when you failed to  
2 use risk adjustment and they're taking the sickest  
3 patients.

4 MEMBER FARBER: It seems like it's fair  
5 if they started with it.

6 MEMBER SPURLOCK: We could put in  
7 here -- Mr. Chairman, I'd be very, very worried  
8 that if we had no statement in there that actually  
9 individual doctors would suffer dramatically in  
10 this because they have no bargaining leverage in  
11 that individual situation.

12 I think what we're talking about are the  
13 rates for out-of-network-type services. Those are  
14 claims-based rates. We're trying to keep that as  
15 the floor. I think if we talk about that as  
16 floor -- they can negotiate higher if they want  
17 to. But I think if we keep an individual doctor at  
18 risk for having the leverage to -- leverage is  
19 going to be impossible.

20 CHAIRMAN ENTHOVEN: So you're saying,  
21 Bruce -- that would make a lot of sense. Let's  
22 accept the plan's out-of-network rates.

23 MEMBER LEE: Right. For such care.

24 MEMBER BOWNE: That's better.

25 (Multiple speakers.)

26 MEMBER WILLIAMS: One small problem  
27 with that, Alain. It just has to do with precise  
28 terminology, not the concept. But if you're in an

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1 HMO product where the health plan has an PPO  
2 product, then the in-network rate is based on the  
3 PPO. The out-of-network rate becomes something  
4 different.

5 I think that -- one thing that I think  
6 many health plans do is really, in their existing  
7 contracts, contemplate what will happen as part of  
8 that so that that's part of the kind of upfront  
9 discussion and negotiation.

10 But I think -- I attempt to be precise

11 here. I think that the goal is a very good goal.

12 I support the goal. I hear you, Bruce. I

13 certainly think that the individual physician needs

14 to be protected as well as the health plan should

15 be protected against the physician who wants to

16 charge through the growth opportunity.

17 MEMBER SPURLOCK: So can we say ", or

18 in a PPO environment in the in-network rate"?

19 Could we just add that on simply? Or PPO rate

20 would be fine from where we sit.

21 MEMBER WILLIAMS: That's the point. I

22 accept that.

23 CHAIRMAN ENTHOVEN: "Accept the plan's

24 PPO rates as" --

25 MEMBER SHAPIRO: "Plans out of network

26 or PPO rating."

27 CHAIRMAN ENTHOVEN: Okay.

28 MEMBER WILLIAMS: "PPO" --

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1 MEMBER GILBERT: So that providers that

2 continue to treat such patients must accept the

3 plan's out-of-network or PPO rate as payment in

4 full" et cetera.

5 MEMBER LEE: Et cetera. Right.

6 MEMBER WILLIAMS: That's fine.

7 CHAIRMAN ENTHOVEN: That's friendly.

8 Without objection.

9 All right. So now we have recommendation

10 A(1).

11 MEMBER LEE: And B, whatever.

12 CHAIRMAN ENTHOVEN: And B. A and B.

13 MEMBER LEE: Move adoption.

14 MEMBER BOWNE: Second.

15 CHAIRMAN ENTHOVEN: All in favor,

16 please raise your right hand.

17 DEPUTY DIRECTOR SINGH: Those opposed?

18 Mr. Gallegos, are you opposed? I'm

19 sorry, you raised your hand.

20 MEMBER GALLEGOS: No, no.

21 DEPUTY DIRECTOR SINGH: Twenty-six to

22 zero.

23 MEMBER FINBERG: What was the number?

24 DEPUTY DIRECTOR SINGH: Twenty-six to

25 zero.

26 MEMBER FINBERG: Wow.

27 (Multiple speakers.)

28 MEMBER GILBERT: No. 2, the authors

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1 have no specific changes.

2 MEMBER BOWNE: Motion to adopt No. 2.

3 MEMBER KARPf: Second.

4 DEPUTY DIRECTOR SINGH: Any

5 discussion?

6 MEMBER O'SULLIVAN: I want to see if

7 there's -- maybe we could do a quick straw vote to

8 see if there is any openness here to reconsidering

9 something we let go last time, which was that when

10 a doctor -- or when a provider is terminated or the  
11 contract isn't renewed, that patients be notified  
12 and that there be a means to challenge the  
13 termination for the doc, such as binding  
14 arbitration. We had discussion. I just want to  
15 see if there's --  
16 MEMBER BOWNE: See if everybody's  
17 changed their minds?  
18 MEMBER O'SULLIVAN: Uh-huh. Maybe we  
19 got one --  
20 MEMBER BOWNE: I haven't.  
21 MEMBER LEE: Why are we not surprised.  
22 MEMBER GILBERT: Maryann, are you  
23 talking about those in addition to No. 1? Like C  
24 on No. 1?  
25 MEMBER O'SULLIVAN: I wasn't sure where  
26 it belonged, if it belonged under 1 or 2. Maybe it  
27 would be better to stay under 1.  
28 CHAIRMAN ENTHOVEN: We have a motion on

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1 the floor to -- and seconded to adopt  
2 recommendation 2. Any further discussion?  
3 DEPUTY DIRECTOR SINGH: Those in favor  
4 of adopting Recommendation No. 2, please raise your  
5 right hand.  
6 MEMBER FINBERG: We're not allowed to  
7 comment on 2? I thought we were still talking  
8 about 1.  
9 CHAIRMAN ENTHOVEN: No, we're talking

10 about --

11 DEPUTY DIRECTOR SINGH: The Chairman  
12 asked for discussion on No. 2.

13 MEMBER FINBERG: I'd like to comment on  
14 2. You know, I basically like recommendation  
15 No. 2. But I notice that in order to get this type  
16 of standing referral that you need to have the  
17 primary care provider, the specialist and the  
18 medical director. That's kind of a pretty  
19 heavy-duty requirement, a lot of hoops to go  
20 through. I wanted to suggest and see if we could  
21 eliminate the medical director.

22 MEMBER GILBERT: I'll object on general  
23 grounds.

24 MEMBER LEE: Can we clarify  
25 "elimination"?

26 MEMBER FINBERG: Let me tell you what I  
27 mean because I think that -- you know, currently,  
28 if you had a situation that the primary care

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1 doctor, the specialist and the medical director all  
2 agree, you're going to get that. That's no  
3 problem. We're trying to get something that  
4 facilitates something a little more easily.

5 CHAIRMAN ENTHOVEN: Michael.

6 MEMBER KARPFF: I think this point makes  
7 a principle. I think that's the only thing you  
8 really can do is make a principle. You can't

9 micromanage the process, and you can't cut the  
10 medical director out of a system between the  
11 subspecialist and the primary care doctor. You're  
12 going to have chaos in terms of reporting, who's  
13 going to get paid; who isn't going to get paid. I  
14 think you stick with the principle of individuals  
15 have chronic diseases should have their  
16 subspecialist as their primary care doctor when  
17 appropriate. And let the plans figure out how to  
18 do it.

19 MEMBER FINBERG: So that would be  
20 taking out the specifics -- I would be happy to go  
21 along with that. I just feel like when you have  
22 those specifics in --

23 MEMBER KARPf: Take out the specific  
24 names. It's the principle that counts.

25 MEMBER FINBERG: Okay.

26 DEPUTY DIRECTOR SINGH: Dr. Karpf, are  
27 you --

28 CHAIRMAN ENTHOVEN: Are you agreed

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1 to --

2 DEPUTY DIRECTOR SINGH: We have to --  
3 actually -- because you have a motion on the floor,  
4 at this point, I'm sorry, you need to make a motion  
5 to amend this recommendation to delete "medical  
6 director." It needs to be seconded, and we have to  
7 vote on that.

8 MEMBER GILBERT: Hang on. We're not

9 just deleting "medical director."  
10 (Multiple speakers.)  
11 MEMBER KARPf: You leave all three in  
12 or you take all three out.  
13 DEPUTY DIRECTOR SINGH: In any event,  
14 you need a motion to do that.  
15 MEMBER GILBERT: We'll do that in a  
16 second. Why don't we come up with the language,  
17 and then we can do the Parliamentary procedures.  
18 Is that acceptable? If we could just come up with  
19 the language.  
20 DEPUTY DIRECTOR SINGH: That's fine.  
21 MEMBER BOWNE: Wait a minute. Since I  
22 made the amendment, would you accept it as a  
23 friendly amendment? Then it just says "prolonged  
24 or permanent referral to a specialist when  
25 appropriate." Is that what you're saying? And  
26 leave out all the three parties.  
27 MEMBER KARPf: Yeah.  
28 MEMBER LEE: That's good.

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1 MEMBER RODRIGUEZ-TRIAS: Uh-huh.  
2 VICE-CHAIRMAN KERR: I second that.  
3 DEPUTY DIRECTOR SINGH: All right. So  
4 at this point we're going to vote on the  
5 amendment.  
6 MEMBER SPURLOCK: I have a comment.  
7 MEMBER BOWNE: Well, actually, since I



8 made it, I was taking it as friendly. We don't

9 have to vote.

10 DEPUTY DIRECTOR SINGH: So without

11 objection, we'll take it out.

12 MEMBER SPURLOCK: Yes, I object. I'm

13 sorry. The words "when appropriate" just drives a

14 wide hole so any train can go through there. And

15 the concept that I tried to do at the last meeting

16 a Saturday ago was that we don't want to blow up

17 the primary care process. We want the primary care

18 doctor to be in the loop. And the referral has to

19 be at the physician level -- the specialist to the

20 primary care doctor and the rest of it.

21 So I think if we take out all of them, we

22 lose that. We lose about who's going to decide

23 what's appropriate and what the appropriate

24 mechanism is. I think we need to be very specific

25 and deal with the first amendment which is just the

26 medical director and deal with that issue because

27 that's what, I think, Jeanne was getting at

28 initially. I think when you broaden the rest of

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1 it, you have the risk of blowing up the primary

2 care process, which is a coordination and

3 integration role for the entire system.

4 MEMBER O'SULLIVAN: Why don't we see if

5 we have votes for taking out just "medical

6 director."

7 CHAIRMAN ENTHOVEN: But Michael has

8 explained why --

9 MEMBER KARPf: I will yield to Bruce's  
10 judgment. Do you think that that decision can be  
11 made without the agreement of a medical director in  
12 a plan?

13 MEMBER GILBERT: From a process point  
14 of view, Bruce, it would be very difficult.

15 MEMBER SPURLOCK: I wouldn't want to  
16 speak for the medical director.

17 MEMBER LEE: Can I make a potential --

18 MEMBER KARPf: We do have a medical  
19 direction on this panel. Could we hear from the  
20 medical director?

21 MEMBER LEE: I think that the intent of  
22 Jeanne's amendment is not to eliminate the medical  
23 director, but it's the note that the decision could  
24 be made with the primary care and the specialist,  
25 but they would still need to consult with the  
26 medical director. The medical director couldn't  
27 trump the decision.

28 So couldn't we reword it to note that if

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1 the primary care provider and specialist determine  
2 and then, comma, in consultation with the medical  
3 director? But the question is who's doing the  
4 determining. We are trying to cut the medical  
5 director out of the loop. But if there's a  
6 disagreement, they can make that agreement.

7           Is that, Jeanne, your intent? Would that  
8 be friendly.

9           MEMBER FINBERG: Yes, so far as I  
10 understand it.

11          MEMBER FARBER: I think you guys are  
12 getting right down into the middle of how the  
13 health plan does their job. Some health plans may  
14 have a rule that says that the primary care  
15 division leader in consultation with a specialist  
16 could do this by themselves; another one may say  
17 anything you do like this has to be done by a  
18 medical director. I strongly encourage you to go  
19 back to the principle as stated by Dr. Karpf and  
20 leave it at that. You can't tell a health plan to  
21 manage their medical groups or medical groups how  
22 to manage themselves.

23          MEMBER KARPFF: Can I reword it and say  
24 that physicians with chronic conditions should be  
25 allowed to have their subspecialists -- patients  
26 with chronic conditions -- there are a lot of  
27 physicians with chronic conditions. Patients with  
28 chronic or life-threatening conditions should be

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1 capable of having their subspecialist provide --  
2 their subspecialist essentially provide all of  
3 their primary care or focus all of their care?

4          MEMBER SPURLOCK: That was the language  
5 we had last time. If we want to go back to what we  
6 had before we came up with -- we had a straw vote

7 that went in this direction.

8 I think the notion is we don't want to  
9 get rid of the primary care process. That needs to  
10 be in there for integration, coordination. That  
11 person needs to be a part of the decision-making  
12 process with the specialist. The only question now  
13 is how much involvement does the medical director  
14 have to have? I'm not a medical director, but we  
15 can hear how that process needs to make out.

16 MEMBER GILBERT: Because, remember,  
17 there may be many other decisions that have to be  
18 made in relationship to this patient. There may be  
19 diagnostic testing that has to be approved. There  
20 may be many other facets to their care that's not  
21 specifically related to the care by the  
22 specialist. If the medical director's not a part  
23 of that, they're not going to be able to make the  
24 right decisions for the other care that could be  
25 needed, including additional specialty providers,  
26 additional diagnostic testing, et cetera.

27 MEMBER WILLIAMS: I guess I would argue  
28 that the --

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1 CHAIRMAN ENTHOVEN: Okay. Ron.

2 MEMBER WILLIAMS: I would argue that  
3 the sentence as stands is a good sentence. That  
4 the directional intent of what we're saying is  
5 clear. That we cannot sit here and contemplate all

6 of the clinical decisions that a medical director  
7 who may need to make -- and some health plans a  
8 medical director wouldn't be involved; in others  
9 they would need to be involved. It's one basic  
10 question that is a specialist credentialed by the  
11 health plan. Health plan's going to be held  
12 accountable for the quality of care that's  
13 ultimately delivered in this situation.

14 So it seems to me we have to focus on the  
15 principle -- be clear on the principle and not try  
16 and micro wordsmith.

17 CHAIRMAN ENTHOVEN: I'd like us to vote  
18 on this now. We've really -- just on the motion  
19 before us --

20 MEMBER GRIFFITHS: I was actually going  
21 to try to suggest another alternative that might  
22 help. People are concerned about having the  
23 medical director. Why not simply -- because there  
24 will be different plans that run in different  
25 ways. Why not simply require the plan to have some  
26 process by which the primary care provider consults  
27 with a specialist pursuant to whatever process the  
28 plan, you know, develops. They, you know, come up

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1 with a decision on whether to do this or not. Some  
2 medical directors have oversight for hundreds of  
3 doctors. I question whether they have the ability  
4 or the time to be involved in every one of these  
5 cases.

6 CHAIRMAN ENTHOVEN: Well, they would  
7 delegate in that case, wouldn't they?

8 MEMBER GRIFFITHS: Is that clear that  
9 they could --

10 CHAIRMAN ENTHOVEN: Yeah.

11 MEMBER GILBERT: Diana, would the  
12 intent be to create a process with the result of  
13 the process being that there is an extended  
14 referral for specialty care?

15 MEMBER GRIFFITHS: Right. Exactly.

16 MEMBER GILBERT: We could use language  
17 that simply says the health plan is required to  
18 have a process that defines how members with  
19 chronic disabling, et cetera, conditions are able  
20 to get extended or prolonged referrals for  
21 specialty care.

22 MEMBER GRIFFITHS: That's the concept.

23 MEMBER LEE: That sort of takes us to  
24 the when appropriate. We can do a period after of  
25 "specialist."

26 (Multiple speakers.)

27 MEMBER FINBERG: Yeah, I'm happy with  
28 that.

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1 MEMBER LEE: It's not saying either  
2 "when appropriate" nor the other language we had  
3 earlier.

4 DEPUTY DIRECTOR SINGH: Is there a

5 motion to make that amendment, Members?

6 MEMBER FINBERG: Yeah. I so move.

7 DEPUTY DIRECTOR SINGH: Was there a

8 second?

9 (Multiple speakers.)

10 MEMBER GILBERT: After "specialist"

11 would be a period. All the rest of that particular

12 sentence would be deleted.

13 CHAIRMAN ENTHOVEN: Right.

14 DEPUTY DIRECTOR SINGH: Any further

15 discussion on the amendment?

16 MEMBER DECKER: Which specialist?

17 MEMBER GRIFFITHS: Which specialist?

18 MEMBER LEE: "Or permanent referral to

19 a specialist," period.

20 DEPUTY DIRECTOR SINGH: And then strike

21 "if any and the plan medical director"?

22 MEMBER RODRIGUEZ-TRIAS: And starting

23 with "such referrals."

24 MEMBER GILBERT: Then the last sentence

25 would stay, "such referrals should be conducted."

26 DEPUTY DIRECTOR SINGH: Those in favor

27 of the amendment, please raise your right hand.

28 Those opposed?

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1 The amendment is adopted, 24 to 0.

2 Is there any further discussion on

3 Recommendation No. 2 before we vote on that.

4 MEMBER LEE: Move adoption.

5           DEPUTY DIRECTOR SINGH: Those in favor  
6 of adopting recommendation A(2)?

7           Those opposed? Twenty-seven to zero.

8 That recommendation is adopted.

9           MEMBER GILBERT: Okay. No. 3. No. 3.

10 Some slight wordsmithing. "If a patient is  
11 specifically assigned to or chooses the primary  
12 care provider and the provider, provider's medical  
13 group/IPA or health plan directs that patient to  
14 another physician, advanced practitioner,  
15 physician's assistant, the patient should be  
16 informed verbally and should consent prior to the  
17 appointment."

18           MEMBER FARBER: Say that again.

19           MEMBER GILBERT: "If a patient is  
20 specifically assigned to" -- so adding the word  
21 t-o -- "or chooses a primary care provider, and the  
22 provider, provider's medical group/IPA or health  
23 plan directs that patient to another physician,  
24 advanced practitioner or physician's assistant, the  
25 patient should be informed verbally and should  
26 consent prior to the appointment."

27           MEMBER SCHLAEGEL: "Appointment" or  
28 "assignment"?

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1           MEMBER FARBER: Prior to the  
2 assignment.

3           MEMBER GILBERT: Well, no. Actually,



4 the assignment is still to the person that they  
5 chose, but then they're being directed elsewhere  
6 for that particular visit or that appointment.

7 MEMBER KARPf: What happens if the  
8 doctor's on vacation or gets sick? Does that mean  
9 you need...

10 MEMBER DECKER: You have to cancel all  
11 appointments. You don't get to sub.

12 MEMBER LEE: She's kidding. She's  
13 kidding.

14 MEMBER FINBERG: Then you say "Hi.  
15 Dr. Smith's on vacation. Is it okay if I see you?"

16 MEMBER KARPf: Then the patient says --

17 MEMBER FINBERG: Of course, I'm not a  
18 doctor.

19 MEMBER KARPf: Change "assignment" for  
20 long-term relationship is one thing; substituting  
21 on an incidental situation is something else.

22 MEMBER ALPERT: Which ones?

23 MEMBER KARPf: Or if someone comes in  
24 in an emergency and says "I want to see my doctor.  
25 My doctor's in the hospital" --

26 CHAIRMAN ENTHOVEN: What's the real  
27 point of this thing anyway?

28 MEMBER GILBERT: The point of this

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1 thing is that there are practices where individuals  
2 choose a specific provider, and then they are  
3 directed to a different provider for a variety of

4 reasons: That physician was really full and  
5 really -- isn't able to take on new loads of  
6 patients. They're directed to a different level of  
7 a provider because there may be cost savings  
8 related to that. So the intent was if someone is  
9 making a specific choice to see a given provider,  
10 they should see that given provider unless --

11 CHAIRMAN ENTHOVEN: Okay. But what if  
12 the given provider -- I mean I want to go to the  
13 most favorite doctor in the clinic, but they tell  
14 me her practice is full. I can't go --

15 MEMBER GILBERT: You've already been  
16 assigned under this scenario.

17 MEMBER RODGERS: I think the issue was  
18 if you're assigned to a physician, the person  
19 expects to see that physician. They get to the  
20 clinic, they see somebody else; that is a  
21 dissatisfier. This just says before you make that  
22 appointment with an alternative doctor, they need  
23 to be told that you're not going to see Dr. X;  
24 you're going to see Dr. Y.

25 MEMBER DECKER: I think there is a  
26 shift here. Maybe my memory is getting fogged.  
27 But I thought when we discussed this before, it  
28 really was talking about on a per-appointment

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1 basis. But what was just said makes it sound like  
2 I've selected a PCP, and now there's a game going

3 on to try and shift the economic realities in that  
4 practice. So I agree with Dr. Karpf when he said  
5 it earlier. I thought this was all on a  
6 per-appointment basis. Now we're talking about a  
7 more like strategy that we're trying to prevent.

8 So can we clarify what we're dealing with?

9 MEMBER LEE: If I could suggest  
10 something. That was certainly the intent. I think  
11 that unclear language is "directs," and I think  
12 that it directs for an appointment that they be  
13 sent to another physician. The intent is on the  
14 appointment basis.

15 If you call up and think I'm going to see  
16 my doctor, you're going to be told otherwise and  
17 told they aren't available or whatever and get your  
18 consent: "Okay. I'll come in anyway." It  
19 doesn't -- this would never be interpreted -- we're  
20 getting in that language to say if a doctor's sick  
21 and you show up that day, you tell them they're  
22 sick. But we aren't saying that. There's no, as  
23 someone say, a bait and switch. If you think  
24 you've got a PCP and you get in every time and you  
25 get an RN, an RN may be great and may be  
26 appropriate. But you're told that phone. But you  
27 aren't going to get that without being informed  
28 ahead of time.

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1 So that directs for an appointment that  
2 patient. Would that be a friendly amendment to

3 clarify we're talking about an appointment level?

4 MEMBER GILBERT: Yes, that was the  
5 intent.

6 MEMBER FARBER: Okay.

7 CHAIRMAN ENTHOVEN: Okay. Did we have  
8 a motion to --

9 MEMBER HARTSHORN: I have a question  
10 about how can we -- how can health plans, I guess,  
11 determine that these types of communications are  
12 going on, you know, between the doctor and the  
13 patient? I mean isn't that -- that's pretty far  
14 down the line for some of the health plans. I'm  
15 wondering if -- I don't if this is appropriate, but  
16 that goes on in lots of settings not just in health  
17 plans. It can go on in a physician's office that  
18 is seeing a PPO patient, a fee-for-service  
19 patient. And is this right to just try to it stick  
20 it in something that's involving health plans when  
21 it's a consumer issue that affects all of us.

22 So my question is: Should that be under  
23 the Medical Practices Act not under here? So --  
24 because it impacts everybody. I think it should.

25 CHAIRMAN ENTHOVEN: Okay. Tony.

26 MEMBER RODGERS: I think the language  
27 where you're specifically assigned to a physician  
28 or have specifically chosen a physician is what is

1 the operative language here. We are trying to

2 assure that the consumers -- because the product is  
3 a physician, if you will, that they -- it's an  
4 OB/GYN or it's an internist, et cetera, and then  
5 the next thing they get is a PA when they come to  
6 the office and they're not told that they're going  
7 to have a PA. That's the issue that keeps coming  
8 up as a dissatisfier that we're trying to resolve.

9       As a health plan, if we change the  
10 physician, we have to communicate that to the  
11 member. At the doctor's office, I think it should  
12 be part of their normal practice to let the member  
13 know if the physician's not available or they're  
14 going to be assigned to a different practitioner.

15       So I think it's a reasonable thing to do  
16 for the consumers. And I think --

17       MEMBER HARTSHORN: I would agree. I'm  
18 not arguing that it's not reasonable. I'm saying  
19 it probably impacts more than just the health plans  
20 and physicians here.

21       MEMBER ZATKIN: Terry, it's not  
22 directed -- I mean it's written so it may -- it  
23 could apply directly to providers as well as the  
24 plans. And it's not written to say the regulatory  
25 agency shall require the plan.

26       MEMBER LEE: This will be subject to  
27 our --

28       MEMBER ZATKIN: It's an open question

1 about how it would -- or to whom it would apply.

2 CHAIRMAN ENTHOVEN: Okay. Is there --

3 MEMBER FARBER: I'd like to make a

4 motion to be approved as an amendment.

5 CHAIRMAN ENTHOVEN: Thank you.

6 Second?

7 UNIDENTIFIED SPEAKER: Second. Rt

8 Thank you.

9 MEMBER SPURLOCK: Could we have the

10 reading.

11 CHAIRMAN ENTHOVEN: What?

12 MEMBER SPURLOCK: Could we read what

13 we're approving?

14 CHAIRMAN ENTHOVEN: "If a patient is

15 specifically assigned to or chooses a primary care

16 provider, and the provider's medical group/IPA or

17 health plan --

18 MEMBER FINBERG: "The provider,

19 providers" -- rt "Provider," --

20 MEMBER FARBER: "Provider's medical" --

21 (Multiple speakers.)

22 CHAIRMAN ENTHOVEN: "And the

23 provider's"?

24 (Multiple speakers.)

25 CHAIRMAN ENTHOVEN: "Provider's medical

26 group/IPA or health plan directs that patient for

27 an appointment to another physician, advanced

28 practice nurse or physician's assistant, the

1 patient should be informed verbally and should  
2 consent prior to the appointment."  
3 All in favor, right hand.  
4 DEPUTY DIRECTOR SINGH: Those opposed?  
5 Twenty-five to zero. The recommendation  
6 is adopted.  
7 CHAIRMAN ENTHOVEN: This is  
8 incredible.  
9 MEMBER LEE: I take it back. Let's do  
10 Regulatory Organizations now.  
11 (Multiple speakers.)  
12 MEMBER GILBERT: No. 4. No. 4. No  
13 author's changes to No. 4.  
14 CHAIRMAN ENTHOVEN: Okay. No. 4.  
15 MEMBER GILBERT: No author's changes.  
16 CHAIRMAN ENTHOVEN: Brad, when I read  
17 this, I made my note beside it "meaning unclear."  
18 You may have to -- if I can't understand it --  
19 maybe I'm the only one.  
20 MEMBER GILBERT: I think this was  
21 Bruce's -- Bruce, where are you? This is the idea  
22 that all levels in the care process, information is  
23 available to the patient regarding their experience  
24 and qualifications. And we've changed this many  
25 times. I believe that Dr. Spurlock is responsible  
26 for this particular --  
27 MEMBER SPURLOCK: I'll rise to that  
28 challenge.

1 MEMBER GILBERT: Thank you. Since  
2 you've eliminated medical directors. I'm gonna...

3 MEMBER SPURLOCK: It wasn't me. It  
4 wasn't me.

5 I think the goal here was to improve the  
6 informed consent process and to improve the  
7 informed consent process with data. And we wanted  
8 to make sure that it was good data; that it wasn't  
9 just self-report data. It wasn't just "I've done  
10 this many procedures, and I'm good," because I  
11 think that's questionable. I think the whole idea  
12 was that we were going to try to improve the  
13 informed consent process all along. So it wasn't  
14 just at the time when you're going to get the  
15 knife, but would actually happen early on in the  
16 process. So a procedural approach to a informed  
17 consent. That was our attempt.

18 Now, if we have language to try to  
19 accomplish that that's more clear or explains  
20 better, I'm all ears.

21 MEMBER HARTSHORN: I don't know if I've  
22 got language that can clarify. Because I support  
23 this in principle. Again, now we're bringing in  
24 the hospitals, which, again, has to be brought in.  
25 But why are we only pointing to those regulated  
26 by -- in managed care? In other words, it should  
27 happen --

28 MEMBER SPURLOCK: We aren't --



1 MEMBER HARTSHORN: -- to everybody.

2 Again, is it under the Medical Practices Act where  
3 it fits better?

4 MEMBER LEE: It could be. This isn't  
5 limited by that at all.

6 MEMBER HARTSHORN: But the way this  
7 report comes out, it will be something just for the  
8 managed care industry, where it should be  
9 interpreted -- if it's for consumers, it should be  
10 for everybody.

11 MEMBER LEE: Can I make a suggestion  
12 back to the Executive Summary is that by  
13 definition, many of our recommendations touch upon  
14 all aspects of health care provisions whether,  
15 quote/unquote, managed or unmanaged. Many of the  
16 consumer information people, I absolutely agree,  
17 have to cut across all hospitals or, you know -- so  
18 I think that would be a worthwhile introductory  
19 statement that I think we'd all agree with. Is  
20 that --

21 MEMBER HARTSHORN: It's underlying --

22 MEMBER LEE: Underlying goal.

23 MEMBER HARTSHORN: I'll be happy.

24 MEMBER LEE: I was noting that many of  
25 the recommendations we make do touch upon  
26 non-managed care. And whether we're talking about  
27 a hospital may or may not have managed care  
28 contracts. The intent is to have this data

1 available at the hospital level. That's an  
2 introductory mark in the Executive Summary to say  
3 that our recommendations are -- cut across the  
4 health care delivery system.

5 CHAIRMAN ENTHOVEN: Uh-huh.

6 MEMBER LEE: I have sort of a technical  
7 cleanup here that I think there's -- may not  
8 address the other issues is that the first sentence  
9 really, I think, fits better in the paragraph  
10 above, which is -- the paragraph above is sort of  
11 an introduction to this recommendation that says  
12 "other parts of our report make recommendations  
13 about care and process, outcome measures being  
14 reflected and disseminated." And I just suggest  
15 moving that up so this recommendation starts with  
16 "As information becomes available," et cetera. Is  
17 that -- and we haven't moved anything yet. Is that  
18 acceptable to the author?

19 MEMBER GILBERT: Certainly.

20 DEPUTY DIRECTOR SINGH: Is there any  
21 objection?

22 MEMBER SPURLOCK: Sort of a cleanup "As  
23 quality information," instead of just saying "as  
24 information" -- sort of what kind of information.

25 MEMBER GRIFFITHS: That's my question,  
26 too. What kind of information are we talking  
27 about?

28 VICE-CHAIRMAN KERR: Quality

1 information.

2 MEMBER GRIFFITHS: Do you have some  
3 modifier?

4 CHAIRMAN ENTHOVEN: "Quality-related  
5 information"? "Information relevant to the quality  
6 of care"?

7 MEMBER FARBER: Yeah.

8 MEMBER FINBERG: Then you probably want  
9 to add the Consumer Information and Involvement  
10 Paper also.

11 MEMBER LEE: It is up above, but it's  
12 not below. It puts those two Papers together,  
13 then.

14 MEMBER FINBERG: Okay.

15 MEMBER LEE: The (inaudible) consumer  
16 information and quality information are both in the  
17 introductory paragraph.

18 MEMBER FINBERG: Okay. I got it.

19 CHAIRMAN ENTHOVEN: Ms. Decker.

20 MEMBER DECKER: I just noticed, because  
21 Peter was directing our attention towards it,  
22 there's a mention of the Streamlining Paper in the  
23 introduction. I don't think that exists any  
24 longer.

25 MEMBER LEE: Cut "streamline" out.

26 CHAIRMAN ENTHOVEN: In the Government  
27 Organization Paper.

28 Okay. So what we've got, then, is that

1 the first sentence would go up into the previous  
2 paragraph, and 4 would become "As information  
3 relevant to the quality of care becomes available,  
4 physicians, regardless of financing or delivery  
5 system, should include all relevant information at  
6 every level of care in the informed consent  
7 process." "To the extent information is known,  
8 accurate or reliable, a physician in hospital  
9 should make available upon request all relevant  
10 information regarding their experience and/or  
11 qualifications regarding a course of care patients  
12 are considering."

13 MEMBER LEE: Moved.

14 MEMBER WILLIAMS: Is there someplace in  
15 there affordability for all of this? I mean I can  
16 see people putting out wheelbarrows --

17 UNIDENTIFIED SPEAKER: All relevant  
18 information. Does that include the person's whole  
19 background --

20 MEMBER GRIFFITHS: Could we just say  
21 "relevant information"?

22 VICE-CHAIRMAN KERR: It says that.  
23 It's all relevant information.

24 CHAIRMAN ENTHOVEN: Oh, take the "all"  
25 out? I mean it just gets to be pretty --

26 MEMBER SPURLOCK: Any relevant  
27 information.

28 DEPUTY DIRECTOR SINGH: Is there

1 objection to take out -- there's a motion on the

2 table to --

3 CHAIRMAN ENTHOVEN: Take out "all" in

4 both cases?

5 MEMBER LEE: I hadn't made the motion.

6 No one seconded my motion.

7 DEPUTY DIRECTOR SINGH: That's right.

8 MEMBER LEE: So I would say fine, pull

9 out the second "all" and make the motion. And

10 someone can second it then.

11 DEPUTY DIRECTOR SINGH: We need the

12 second.

13 MEMBER HIEPLER: I'll second.

14 CHAIRMAN ENTHOVEN: All in favor?

15 DEPUTY DIRECTOR SINGH: All in favor of

16 adopting recommendation 4 as technically amended,

17 please raise your right hand.

18 MEMBER NORTHWAY: What's the last

19 sentence? Oh, well.

20 DEPUTY DIRECTOR SINGH: Is it clear?

21 MEMBER LEE: "Should make available

22 upon request relevant information regarding."

23 DEPUTY DIRECTOR SINGH: Those in favor,

24 please raise your right hand.

25 MEMBER NORTHWAY: I'm going to raise my

26 left hand. I'm not quite sure.

27 EXECUTIVE DIRECTOR ROMERO: You're

28 cancelling yourself out.

1           DEPUTY DIRECTOR SINGH: Those opposed?

2           The recommendation is adopted 25 to 0.

3           CHAIRMAN ENTHOVEN: Recommendation 5.

4           MEMBER GILBERT: This one you've got to  
5 bear with me. There was a fair amount of input to  
6 this one. And then we have another one that's  
7 related to it.

8           The Governor and the Legislature should  
9 monitor federal reforms related to confidentiality  
10 of patient information and patient access and  
11 rights with respect to their medical records." So  
12 we're inserting after "patient information and  
13 patient access and rights with respect to their  
14 medical records and ensure that state law is  
15 consistent. In addition, the Governor and  
16 Legislators should review state law to ensure  
17 confidentiality of individually identified health  
18 care information and patient access and rights with  
19 respect to their medical records" --

20          UNIDENTIFIED SPEAKER: Where are you?

21          (Multiple speakers.)

22          MEMBER LEE: I think what he's doing is  
23 inserting additional language to lead in the file.

24          (Multiple speakers.)

25          MEMBER GILBERT: I'm sorry. This is --

26          (Multiple speakers.)

27          DEPUTY DIRECTOR SINGH: Members, we're  
28 on recommendation No. 5 at this point.

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1 MEMBER FARBER: He took a hard right.

2 We don't know where he went.

3 MEMBER ZATKIN: We're linking it to the

4 federal process.

5 MEMBER GILBERT: This is a substitute

6 for 5.

7 DEPUTY DIRECTOR SINGH: Dr. Gilbert,

8 just for clarification purposes, it's my

9 understanding that you're going to delete the

10 previously written Recommendation 5 and substitute

11 it with the recommendation that you're reading.

12 MEMBER GILBERT: Now that I know that,

13 yes.

14 MEMBER LEE: This seems like a

15 relatively long one that we might all agree with,

16 but it's sort hard so we'll just write it in. Can

17 we table this one recommendation and maybe get

18 copies of this made so we can all look at it?

19 MEMBER GILBERT: We'll redo it, because

20 I've got it in pencil.

21 MEMBER LEE: And then come back to this

22 one rather than try to do us writing the long thing

23 down.

24 DEPUTY DIRECTOR SINGH: Is there

25 objection to defer the voting on this

26 recommendation until a little bit later this

27 afternoon when it can be -- without objection.

28 CHAIRMAN ENTHOVEN: There's no

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1 objection.

2 MEMBER GILBERT: There's one more  
3 issue. It's very short, but significant. One of  
4 the Task Force Members reiterated that there was  
5 discussion around the issue of signing releases.  
6 So there's been a suggestion in this section -- in  
7 the Patient Confidentiality section. And if you  
8 want, we can write this up and include it as an  
9 additional -- like it would be a B. "No health  
10 plan or any of its contractors should be allowed to  
11 require an enrollee as a condition for securing  
12 health care services to sign a release or consent  
13 form which waives any medical information,  
14 confidentiality protection authorized by law."

15 MEMBER LEE: That sounds great.

16 CHAIRMAN ENTHOVEN: Make that a 5-B.

17 MEMBER GILBERT: Make that 5-B, and  
18 we'll bring the whole thing back.

19 CHAIRMAN ENTHOVEN: All right. We've  
20 completed, with the exceptions of 5-A and B.

21 DEPUTY DIRECTOR SINGH: Just, again,  
22 for clarification purposes, Members will also vote  
23 on the entire document once we've voted on the new  
24 Recommendation No. 5 as well. There will be two  
25 votes that we'll need to make.

26 MEMBER HAUCK: Why don't we vote on  
27 everything that was just approved, and let's deal  
28 with that.



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1 CHAIRMAN ENTHOVEN: That's a good  
2 idea. All right. We'll just vote on approving the  
3 whole Paper --

4 DEPUTY DIRECTOR SINGH: The Findings  
5 and recommendation section, as we've been doing.

6 MEMBER LEE: I have -- we're going to  
7 do Findings?

8 CHAIRMAN ENTHOVEN: No.

9 MEMBER LEE: No? Never mind then.

10 CHAIRMAN ENTHOVEN: We're going to  
11 approve everything up to 5.

12 MEMBER LEE: Well, if it is Findings, I  
13 have one very small amendment I'd like to request  
14 to Findings, which is on page 4, the paragraph that  
15 says Recommendations, Roman Numeral 2, after good  
16 old Cardinal Bernardine is to insert ", and the  
17 relationship between patients and other health  
18 professionals." I would think that's a friendly  
19 amendment. I am inserting at the end of this long  
20 sentence, "Cardinal Bernardine period, comma, and  
21 the relationship between patients and other health  
22 professionals."

23 CHAIRMAN ENTHOVEN: "Practicing within  
24 the legally authorized" --

25 MEMBER LEE: I don't think we need that  
26 there.

27 CHAIRMAN ENTHOVEN: Also "guiding  
28 principles PLE."

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1 UNIDENTIFIED SPEAKER: I have a  
2 question. This morning we received some testimony  
3 that changed under E, Physician Availability. I  
4 think it's three sentences from the bottom where it  
5 starts "to reduce costs, managed care  
6 organizations" --

7 MEMBER HAUCK: Page 3.

8 UNIDENTIFIED SPEAKER: I'm sorry,  
9 page 3. This Section E in the Findings.

10 MEMBER FINBERG: Thank you.

11 MEMBER LEE: There was suggested  
12 amended language to that that I suggest we adopt.

13 MEMBER O'SULLIVAN: We all have it.  
14 It's the letter that the nurses put in front of us.

15 CHAIRMAN ENTHOVEN: Strike "to reduce  
16 costs"?

17 MEMBER SCHLAEGEL: No, there was --

18 MEMBER LEE: Does someone have it so  
19 they can read that? Maryann, could you read the  
20 language that's suggested?

21 MEMBER O'SULLIVAN: Yeah. The language  
22 that would be added is "many matters" -- actually,  
23 you all have it, if you want to look at it. The  
24 American Nurses Association.

25 MEMBER LEE: But it would be  
26 interesting to read it into the record.

27 MEMBER O'SULLIVAN: "Many managed care

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1 physician's assistants to provide preventive,  
2 primary and secondary care and reserve physicians'  
3 time to care for patients with complex disease  
4 processes. All patient visits have a medical and  
5 emotional impact on patients. Consumers report  
6 that advanced practice nurses and physician's  
7 assistants often communicate more clearly than  
8 physicians who are more limited by time  
9 constraints." I didn't do it, and I'm laughing.

10 MEMBER ZATKIN: You might want to --

11 (Multiple speakers.)

12 MEMBER LEE: Particularly when they  
13 talk to medical directors.

14 MEMBER O'SULLIVAN: How about if we  
15 propose the first two sentences there? That would  
16 mean deleting -- the proposal from the nurses was  
17 also to delete the -- basically the sentence that  
18 says the reason you use these kinds of  
19 practitioners is to reduce costs.

20 DEPUTY DIRECTOR SINGH: Without  
21 objection, we'll accept that. At this point,  
22 Members, could we have a motion to adopt the  
23 Findings and Recommendations except for E.

24 MEMBER LEE: Move adoption of Findings.

25 DEPUTY DIRECTOR SINGH: Is there a  
26 second?

27 MEMBER NORTHWAY: Hang on a second.

28 DEPUTY DIRECTOR SINGH: I said except

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1 for 5 -- E or 5.

2 MEMBER NORTHWAY: I'm not totally sure  
3 what we just accepted without the Recommendations.

4 MEMBER FARBER: Without a vote, yeah.  
5 What just happened?

6 CHAIRMAN ENTHOVEN: All right.

7 DEPUTY DIRECTOR SINGH: It was without  
8 objection. If we want --

9 MEMBER BOWNE: They're objecting.

10 (Multiple speakers.)

11 MEMBER LEE: They're not objecting;  
12 there's a question.

13 MEMBER NORTHWAY: I just want to know  
14 what I'm not supposed to object to. Could you read  
15 again --

16 MEMBER O'SULLIVAN: I read three  
17 sentences. This time I'll just read two sentences.

18 MEMBER NORTHWAY: Slowly.

19 MEMBER O'SULLIVAN: You have it in  
20 front of you. It's the nurses' letter.

21 MEMBER NORTHWAY: I've got a lot in  
22 front of me.

23 MEMBER O'SULLIVAN: I know. "Many  
24 managed care organizations use advanced practice  
25 nurses and physician's assistants to provide  
26 preventive, primary and secondary care and reserve

27 physician time to care for patients with complex  
28 disease processes. All patient visits have a

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1 medical and emotional impact on patients."

2 That sentence was designed to replace the  
3 one that says that the physician visits -- that was  
4 it.

5 MEMBER FINBERG: What are you taking  
6 out? The sentence that says to reduce cost --

7 MEMBER O'SULLIVAN: The cost.

8 MEMBER FINBERG: Just that one sentence  
9 or more?

10 MEMBER O'SULLIVAN: Actually, two  
11 sentences. The sentence that began -- no, three  
12 sentences. It's negotiable.

13 CHAIRMAN ENTHOVEN: I was a little  
14 surprised by primary --

15 (Multiple speakers.)

16 CHAIRMAN ENTHOVEN: Usually you think  
17 of secondary care as being referral care between  
18 primary care doctors?

19 MEMBER FARBER: Yeah.

20 CHAIRMAN ENTHOVEN: You're doing  
21 secondary care with --

22 MEMBER FARBER: You're right. You're  
23 fine.

24 CHAIRMAN ENTHOVEN: Yeah. Yeah.  
25 Right. I agree.

26 MEMBER NORTHWAY: What's coming out?

27 MEMBER O'SULLIVAN: Propose taking out  
28 the sentence that begins "To reduce costs." The

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1 next sentence --

2 DEPUTY DIRECTOR SINGH: We're taking  
3 that sentence out, "To reduce cost"?

4 MEMBER O'SULLIVAN: Yes.

5 CHAIRMAN ENTHOVEN: And also the next  
6 one.

7 MEMBER O'SULLIVAN: We could take out  
8 those three sentences.

9 MEMBER FINBERG: So starting with "To  
10 reduce costs" and ending with the word "impact" is  
11 all deleted.

12 CHAIRMAN ENTHOVEN: Yeah. And then we  
13 keep the other one, "shorter visits that may be  
14 medically acceptable can still be a source of  
15 patient dissatisfaction." We replace those with  
16 these new words.

17 MEMBER FARBER: Well, could you read  
18 the new words?

19 CHAIRMAN ENTHOVEN: Yes. "Many managed  
20 care organizations use advanced practice nurses and  
21 physician's assistants to provide preventive,  
22 primary and secondary care and reserve physicians'  
23 time to care for patients with complex disease  
24 processes. All patient visits have a medical and  
25 emotional impact on patients and carry on shorter

26 visits that may be medically acceptable can still  
27 be a source of patient dissatisfaction."  
28 DEPUTY DIRECTOR SINGH: Is there any

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1 objection to that technical amendment?  
2 MEMBER NORTHWAY: No objection. I  
3 just -- what's a shorter visit? I mean I don't  
4 understand that last sentence. What does that  
5 mean.  
6 CHAIRMAN ENTHOVEN: Well --  
7 MEMBER NORTHWAY: Just because you're  
8 there for five minutes, you can still make somebody  
9 mad?  
10 CHAIRMAN ENTHOVEN: That's a variable  
11 that enters into patient satisfaction.  
12 MEMBER NORTHWAY: How does that --  
13 okay.  
14 DEPUTY DIRECTOR SINGH: Seeing no  
15 objection, we'll accept that amendment. And at  
16 this point, it has been moved and seconded to adopt  
17 the Findings and Recommendations omitting  
18 recommendation No. 5. Those in favor, please raise  
19 your right hand.  
20 Those opposed?  
21 Twenty-three to one. The findings and  
22 Recommendations are adopted except for No. 5.  
23 MEMBER SEVERONI: There were two.  
24 DEPUTY DIRECTOR SINGH: I'm sorry. I  
25 stand corrected. Twenty-three to two. I didn't

26 see the second one.

27 CHAIRMAN ENTHOVEN: Okay. Come on,

28 Class. I think we deserve a short break. But

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1 first, I am contemplating that now I believe we

2 have 27 people here; that it's enough to do

3 Government; right? Without objection then, we'll

4 take on Government next. All right. Fine.

5 Without objection.

6 (Brief recess.)

7 CHAIRMAN ENTHOVEN: Members, please

8 take your seats. I trust your kind indulgence here

9 that you're having to put up with comings and

10 goings and so forth. I've decided to go back to

11 what we previously said, and we'll put Regulatory

12 Organization on first thing in the morning

13 tomorrow. One of my admirers on the Legislative

14 appointee side pointed out, unbeknownst to me -- my

15 information was that Allan Zaremborg was not here

16 and wasn't going to be here, and that he was

17 walking in as I was saying that. It looks as if I

18 waited until Zaremborg walked in to make that

19 decision. There is more --

20 Pete, you're going to be here tomorrow

21 morning?

22 UNIDENTIFIED SPEAKER: Wait a minute.

23 CHAIRMAN ENTHOVEN: There's more going

24 on than that. I have other reasons that I just



25 prefer to -- trust me.

26 MEMBER FARBER: I'd like to know what  
27 the reasons are.

28 CHAIRMAN ENTHOVEN: We're doing a

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1 little behind-the-scenes work here to see if we can  
2 find some way to deal with this. So we're going to  
3 go on with Choice. All right.

4 MEMBER HAUCK: Does that person want me  
5 to leave, Alain?

6 CHAIRMAN ENTHOVEN: No. Expanding  
7 Consumer Choice.

8 MEMBER BOWNE: What tab?

9 MEMBER LEE: 5-A.

10 CHAIRMAN ENTHOVEN: That's Agenda Item  
11 5-A. We'll have to pull this.

12 First, just to deal with kind of a  
13 hardship case here, I agreed that we'll hear  
14 briefly from Mr. John M. Curtis, Discobolus  
15 Consulting Services, who is going to speak for  
16 three minutes or less on the Regulatory Paper. And  
17 then he can fly back off into the fog.

18 MR. CURTIS: Chairman Enthoven,  
19 Dr. Romero, Ms. Singh, Task Force Members,  
20 distinguished guests, California stands at the  
21 threshold of one of America's biggest challenges:  
22 Finding a cure for a disabled health care system  
23 which no longer serves the need of its people.  
24 Today's managed health care system is no longer

25 acceptable. It's sick, and it needs our help.

26 As usual, California, with over 10  
27 percent of the population of this nation, must lead  
28 the way. Washington's eyes are fixed on this Task

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1 Force to provide a blueprint for the future. Our  
2 nation's health truly depends on our work. Our  
3 goal is not to do away with managed care but to  
4 make it more responsive. Let's fix the system, not  
5 eliminate it. Providers must also be considered in  
6 this equation because they are the ones delivering  
7 the services.

8 The challenge before us is to find a  
9 solution which increases the quality and  
10 responsiveness of all managed health care  
11 services. All groups involved including patients,  
12 doctors, health plans, allied professionals must  
13 share the burden equally, but they will also share  
14 in the bounty of an improved health care system for  
15 our citizens. All must be committed to building a  
16 better managed health care system.

17 Because of the rapid proliferation of  
18 managed health care plans, it now constitutes over  
19 90 percent of the health plans sold in California  
20 and more than 75 percent nationwide. The industry  
21 clearly needs its own independent department for  
22 oversight and regulation. And yet today's HMOs are  
23 different. Only Kaiser Permanente remains

24 California's last vertically integrated health  
25 system. All other HMOs contract out for their  
26 medical and hospital services.  
27 One of the most consistent consumer  
28 complaints against HMOs or managed health care

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1 systems is denial of access to plan benefits. This  
2 constitutes the most serious abuse, since a plan  
3 without access to benefits is like having no plan  
4 at all.

5 To this end, any oversight department must  
6 take up the issue of what percentage of premium  
7 dollars must be spent by HMOs on actual utilization  
8 of plan benefits.

9 Currently, the DOI regulates the  
10 claims/loss ratio and various insurance products  
11 such as disability plans. In this way, consumers  
12 are assured that a reasonable percentage of premium  
13 dollars go toward paying out actual benefits.

14 Under HMOs' current capitation  
15 arrangements, no such control is in place. Today,  
16 the amount of premium dollars collected for health  
17 plans is not monitored for how much is actually  
18 paid out in medical cost. What's known is only the  
19 capitation rates paid by HMOs to contracted IPAs  
20 and hospitals. Many IPAs and hospitals have  
21 complained that the competition has driven  
22 capitation rates so low that they can't afford to  
23 deliver medical services to plan subscribers.

24 Because of this, many IPAs and hospitals are forced  
25 to either ration medical services or face  
26 extinction.  
27 In the face of Medicare, the Health Care  
28 Financing Administration, HCFA, presently pays HMOs

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1 about \$5,000 a year to manage the complete and  
2 total care of its beneficiaries. HMOs typically  
3 pays its IPAs in the neighborhood of 1,200 to  
4 \$1,500 for a given patient; a whopping 400 percent  
5 profit. At 100 to \$125 a month, IPAs easily run in  
6 the red and pray that the aggregate dollars  
7 collected will pay their overhead. Is it any  
8 wonder that many HMO enrollees complain that  
9 they're being denied access to needed medical  
10 benefits. For the IPA, rationing medical benefits  
11 is a matter of fiscal survival.

12 Establishing an office of health care  
13 regulation oversight is the first and most important  
14 step in correcting the current HMO system which  
15 squarely places all financial risk on IPAs. The  
16 forgotten relationship between today's HMOs and  
17 their contracted IPAs who provide all the medical  
18 care services must be studied and monitored  
19 closely. These are truly the dangerous seams in  
20 the current system.

21 Health plans must once again accept the  
22 financial risk of doing business. Placing the

23 financial risk on physicians punishes them for --

24 CHAIRMAN ENTHOVEN: Thank you,

25 Mr. Curtis. Can you just wrap it up, please.

26 MR. CURTIS: Placing -- one more

27 sentence.

28 Placing the financial risk on physicians

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1 them for practicing responsible medicine. Clearly,

2 the current managed care system as we know it today

3 is crying out for some help.

4 Thank you.

5 CHAIRMAN ENTHOVEN: Thank you,

6 Mr. Curtis.

7 Please turn to Item 5-A.

8 DEPUTY DIRECTOR SINGH: Expanding

9 Consumer Choice.

10 CHAIRMAN ENTHOVEN: Okay. We'll go

11 right to the discussion of the Recommendations.

12 This is -- oh, my god. Mine doesn't have page

13 numbers.

14 DEPUTY DIRECTOR SINGH: I think mine

15 doesn't either.

16 MEMBER LEE: It's not just you, Alain.

17 Don't worry.

18 CHAIRMAN ENTHOVEN: So on page 4 --

19 well, the first recommendation is pretty

20 innocuous. It's just an attempt to say --

21 MEMBER LEE: Move adoption.

22 CHAIRMAN ENTHOVEN: -- everyone favors

23 choice.

24 UNIDENTIFIED SPEAKER: Second.

25 MEMBER BOWNE: All those in favor.

26 DEPUTY DIRECTOR SINGH: Recommendation

27 No. 1 as proposed. Please raise your right hand.

28 MEMBER FARBER: Wait a minute.

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1 DEPUTY DIRECTOR SINGH: Actually,

2 Members, I'm sorry, we didn't ask for the

3 discussion. Is there any discussion on

4 recommendation No. 1? Okay. Please raise your

5 hand if you're in support of adopting of

6 recommendation A.

7 Those opposed?

8 The vote is 24 to 0. Recommendation No.

9 1 is adopted as proposed.

10 CHAIRMAN ENTHOVEN: Okay. The second

11 is recommending that the state make it a public --

12 matter of public policy to facilitate and encourage

13 the development of purchasing groups.

14 MEMBER LEE: Move adoption.

15 MEMBER BOWNE: Second.

16 CHAIRMAN ENTHOVEN: Discussion?

17 All those in favor, please raise your

18 right hand.

19 DEPUTY DIRECTOR SINGH: Those opposed?

20 The vote is 23 to 0. The recommendation

21 is adopted.

22 CHAIRMAN ENTHOVEN: The third one. I'd  
23 just like to note that in discussion afterwards,  
24 the general intent of raising the threshold for the  
25 small group of laws to 100 was to make it possible  
26 for the HIPC to operate up to that level in the  
27 hope that the HIPC would be able to Expand its  
28 enrollment by doing that. So this is not a

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1 noncontroversial -- I guess first we -- since  
2 the -- conforming the HIPC is a new idea that we  
3 haven't seen, we have to kind of straw vote that in  
4 or out and then take up the recommendation.

5 Ron, would you --

6 MEMBER WILLIAMS: I guess I'd like to  
7 speak on the whole recommendation. I don't know  
8 what the best sequence is to do this, Alain.

9 CHAIRMAN ENTHOVEN: Well, could we just  
10 first deal with the question of the conforming  
11 suggestion.

12 MEMBER BOWNE: But, Alain, if we  
13 don't -- I think that it's all tied together. I  
14 don't think it's acceptable.

15 CHAIRMAN ENTHOVEN: Then we'll have to  
16 deal with the whole thing. I mean should the  
17 package include that or not. I think it's probably  
18 a detail that --

19 MEMBER RAMEY: I don't think the  
20 conforming suggestion makes any difference because  
21 the HIPC goes wherever the small group market

22 goes. So if the small group market's 2 to 100,  
23 that's where the HIPC will be.

24 CHAIRMAN ENTHOVEN: It's not in the  
25 statute that the HIPC stops at 100?

26 MEMBER RAMEY: It's that the purchasing  
27 entity like the HIPC cannot operate outside of a  
28 reformed market. It's very difficult to do medical

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1 underwriting and variable pricing in the HIPC-type  
2 environment. So, therefore, it can't exist outside  
3 of that market.

4 CHAIRMAN ENTHOVEN: I see.

5 MEMBER BOWNE: They're not separable.

6 CHAIRMAN ENTHOVEN: Yeah.

7 MEMBER RAMEY: They're not separable,  
8 right.

9 CHAIRMAN ENTHOVEN: You're saying this  
10 is just not necessary because you can assure us  
11 that -- all right. Well, in that case, let's just  
12 take it out. I'm striking the conforming  
13 suggestion on the firm advice of John Ramey, who is  
14 the world's leading authority on this, the founding  
15 father of the HIPC.

16 DEPUTY DIRECTOR SINGH: Without  
17 objection?

18 CHAIRMAN ENTHOVEN: That it goes  
19 without saying. All right. So now let's have  
20 discussion on the No. 3.



21           Okay. Ron Brown?  
22           Rebecca, did you say --  
23           Oh, God, I'm sorry. I'm sorry, Ron.  
24 I've got a circus in my head. I apologize. I did  
25 it before and I kicked my myself all the way home.  
26 Please forgive me.  
27           MEMBER WILLIAMS: Forgiven.  
28           CHAIRMAN ENTHOVEN: Ron Williams.

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1           MEMBER WILLIAMS: I think that this is  
2 one of those proposals that is, I think, very well  
3 intended in terms of the desire. I think, however,  
4 again, the concept of counter-intended consequences  
5 is likely to be what the outcome turns out to be.  
6 That we will end up pushing employers into  
7 self-insurance. We will end up with a market  
8 between 51 and 100 where there is less choice when  
9 we finish than there was when we started. And I go  
10 back to while I think the state HIPC has been very  
11 successful in many dimensions, one of the  
12 dimensions is that there is not a lot of choice  
13 between the HMO and the PPO product in that  
14 category.  
15           I think also for very rapidly growing  
16 multi-state company's who need lots of choice, who  
17 need extremely rich benefits to be able to compete  
18 in a high technology, a very competitive market,  
19 forcing standard benefits, which is what you end up  
20 with in a small group environment and a limited

21 number of choices because you have all these  
22 affirmative disclosure laws -- what we're going to  
23 end up with is taking a market segment that is  
24 working very, very well today and end up reducing  
25 choice, end up pushing people into self-insurance,  
26 end up reducing the number of PPO options that  
27 these -- both employers and employees have as a  
28 result of this recommendation.

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1 I have yet to see personally any  
2 compelling case that there is a need for this level  
3 of draconian change in a market that seems to be  
4 working very well.

5 CHAIRMAN ENTHOVEN: Rebecca Bowne and  
6 then after that Kim Belshe.

7 MEMBER BOWNE: We had considerable  
8 discussion about this before, and obviously there  
9 are a number of different opinions on this among  
10 the Task Force. This has also been a considerable  
11 issue of national debate.

12 Prior to the passage of the Health  
13 Insurance Affordability and Accountability law of  
14 last year, 1996 -- that's a federal law -- there  
15 were variations in small group size among all the  
16 states. Some had 1 to 25; some had 1 to 50; some  
17 had 2 to 25; some had 2 to 50, kind of a  
18 variation. And some of the states had proposed at  
19 one time going up to 100 or not.

20           When the federal law was passed, there  
21   was a national standard set for small groups to be  
22   established at 2 to 50. There certainly are those  
23   who would advocate including groups of 1, and there  
24   are those who would advocate including larger  
25   groups.

26           If we were to adopt this amendment,  
27   California would be running counter to what is  
28   happening nationally, what has only recently been

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1   passed. And while I do think that this clearly was  
2   done with good intentions for broadening the  
3   market, what happens -- and I can speak to you as a  
4   PPO plan, not an HMO plan -- in the HIPC, I believe  
5   that -- if I'm not mistaken, there's only one PPO  
6   left; is that correct?

7           MEMBER RAMEY: None, I think.

8           MEMBER BOWNE: None. None left. And I  
9   would suggest to you if you put this through to  
10   expand it up to 100, what you will be doing for  
11   employers of 51 to 100 employees is only permitting  
12   them the choice of HMOs. And in fairness, I know  
13   that both Kaiser and Pacific Care support this  
14   expansion. And I would have to say to you, I think  
15   it is a move to help eliminate a variety of other  
16   providers in the market who now are serving this  
17   market and serving it fairly well. It's not  
18   perfect. There are glitches. But I would suggest  
19   that your good intentions would very much go awry

20 to expand without considerable depth and study  
21 about this. And this was done at the federal  
22 level, and it was done in a number of state  
23 levels. And I would urge you not to adopt this  
24 particular amendment.

25 CHAIRMAN ENTHOVEN: Could we just  
26 clarify? Are you sure, John, that PPO is totally  
27 dead within the HIPC now?

28 MEMBER RAMEY: No.

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1 MS. BELSHE: We have PPOs, but very  
2 limited PPO choice remains.

3 MEMBER RAMEY: Right.

4 MS. BELSHE: We have EPO. But  
5 Rebecca's general point is valid. There's very,  
6 very limited PPO choice remaining.

7 CHAIRMAN ENTHOVEN: Then what's going  
8 to happen is the small -- or the 50 to 100  
9 employers who feel they need to have wide access  
10 will simply go to non-regulated self-insured PPOs.

11 MS. BELSHE: That's one of the concerns  
12 that there is.

13 MEMBER BOWNE: Yes, that's correct.

14 Because, see, what happens in a small  
15 group market is that any carrier must guarantee  
16 issue any product that they have in the market. In  
17 other words, if a small group comes to you, you  
18 can't say "No, I don't want to offer you the plan."

19 You must offer the plan, and you must do it within  
20 the rate constraints that have been sent out by the  
21 state.  
22 Now, this was passed for good reason.  
23 Because if a small group has an individual who  
24 either they or a family member or they have a track  
25 record or, you know, maybe they have some disease  
26 that's expensive or retardation or something, you  
27 want to be able to spread risk more broadly in the  
28 small group and have certain kinds of rate

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1 constraints.  
2 But at this point in time, we do not have  
3 evidence that that needs to be expanded on out from  
4 the 51 to 100 market.  
5 CHAIRMAN ENTHOVEN: Next is Kim Belshe.  
6 MS. BELSHE: Thank you, Mr. Chairman.  
7 Just to associate my comments with those  
8 of the last two speakers, this is an issue where we  
9 have spent a lot of time in the administration,  
10 with the Legislature exploring the extent to which  
11 there is a problem in the size group market and  
12 what strategies -- what viable strategies are  
13 available to us in terms of expanding choice to the  
14 extent that it's a problem.  
15 The write-up itself acknowledges that  
16 there is not a clear consensus; that there is a  
17 problem as it relates to meaningful coverage  
18 options in the mid-sized market.

19 I'm also struck by the fact that while  
20 the comments -- one sentence has indicated in terms  
21 of what the supporters feel on this issue, what the  
22 opponents say is footnoted and is far more detailed  
23 in terms of laying out some fairly compelling  
24 concerns associated with this proposal, concerns  
25 which we have just heard from the previous two  
26 speakers.

27 But as Ron indicated in his comments, the  
28 intent is a laudable one. The concern is a real

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1 one, though, the extent to which there are  
2 unintended consequences associated with this  
3 policy.

4 We have been trying for years in  
5 California to get some specific information as to  
6 the extent of the problem in terms of choice in the  
7 mid-sized market. There have been interested  
8 parties who have said in the past that they were  
9 interested in sponsoring a survey to get a better  
10 idea. The extent to which this is a problem, that  
11 has never been conducted and completed.

12 To the extent there is a lack of  
13 consensus represented in this Task Force, a lack of  
14 consensus that would be consistent with the  
15 statement of this Paper and consistent with the  
16 broader universe of interested parties, perhaps the  
17 Task Force might want to consider a recommendation,

18 much like it has in a number of other areas, to  
19 study this problem and to make it clear that this  
20 is an area where we need to invest some time and  
21 resources to ascertain what coverage options are  
22 available to the mid-sized market with an eye  
23 towards developing recommendations for expanding  
24 choice if, in fact, it is deemed to be considered  
25 to inadequate, including expanding small groups to  
26 conform to 100 and a discussion of what  
27 implications are associated with those options.  
28 But it strikes me -- the background

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1 findings does not substantiate the recommendation  
2 that's made.

3 CHAIRMAN ENTHOVEN: Kim, I think that  
4 you're saying the opponents are in a footnote -- it  
5 happened in the back and forth of -- you know, I  
6 think it's reasonable that we should put that back  
7 up in the text. I mean it wasn't a deliberate  
8 plot.

9 MS. BELSHE: I understand. I made  
10 it -- just in terms of presentation, it's a little  
11 awkward to put it in a footnote. But beyond that,  
12 the more substantive point is there are some fairly  
13 significant issues associated with this  
14 recommendation.

15 CHAIRMAN ENTHOVEN: Okay. Michael  
16 Shapiro, and then Steve Zarkin.

17 Michael, did you have your hand up?

18 MEMBER SHAPIRO: Yes, I did.

19 CHAIRMAN ENTHOVEN: Okay. Calling on  
20 you for a brief comment.

21 MEMBER SHAPIRO: Thank you.

22 CHAIRMAN ENTHOVEN: We have read your  
23 materials.

24 MEMBER SHAPIRO: Good. What I was  
25 going to suggest is that the experts in the room on  
26 this are John Ramey and Richard Figeroa who staffed  
27 out this recommendation. I take exception to the  
28 idea that the opposing argument's in a footnote.

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1 This recommendation was not in the original Paper.  
2 We provided supporting arguments which were not put  
3 in the Paper and are sparse in the appeals part of  
4 the Paper. Not because there aren't supporting  
5 arguments -- and we actually did a cut and paste --  
6 but because staff and those who tried to  
7 (inaudible) incorporating those arguments in the  
8 Paper, but maintain the opposing arguments at  
9 length in the footnote. So in terms of the Paper  
10 fairly describing the pros and cons that we  
11 discussed earlier, it still does not. And I agree  
12 with Kim Belshe it doesn't. And that's a  
13 reflection of how the Paper was handled earlier.

14 This is not -- I oppose the idea of a  
15 study. I'd rather we have an up or down vote. If  
16 it doesn't pass, it doesn't pass. This has been



17 before the Legislature for a year. These two  
18 Bills -- the Brulty (phonetic) Bill and the  
19 Rosenthal Bill -- have gone through the entire  
20 process with support from the small business  
21 community that has indicated they have trouble  
22 getting access and choice for their employees. And  
23 that selecting out risks is what's happening in  
24 this mid-sized market. So the repeated argument  
25 that there is no support by the small business  
26 community for this is just not supported by the  
27 record that we maintained earlier, and that we  
28 argued should be reflected fairly in this Paper.

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1 Now, we indicated that this is not  
2 without controversy, which is why we receded on the  
3 individual market performance that said this is the  
4 one where you can manage the risk of mitigating  
5 against self-insurance and mitigating against  
6 market reform and driving out options. And those  
7 arguments have been made. I would, again, defer to  
8 John Ramey and, to the extent possible, Richard  
9 Figeroa to make those arguments. But we indicated  
10 those were manageable. The former Paper that I  
11 circulated had those arguments, which are not  
12 reflected in this Paper still. And I won't belabor  
13 it, but I think if this group is about market  
14 reform and choice, this is really the only choice  
15 mandate being proposed by this body. And if you  
16 want to reform the market and give people

17 choices, and the driving force in California is the  
18 mid-sized markets, that's where the employees are,  
19 51 to 100.

20 CHAIRMAN ENTHOVEN: Okay. Thank you.  
21 Steve Zatkan.

22 MEMBER ZATKIN: Yeah. I just want to  
23 respond to a point that was made earlier regarding  
24 the question of why we support this. And it is not  
25 for the purpose of driving PPOs out of the market  
26 at all. It is because we think that the guarantee  
27 issue in the group market is the right thing to  
28 do.

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1 At a previous meeting on this, I  
2 suggested that if the rate limits under the small  
3 group area were too tight for the circumstances,  
4 that we ought to look at flexibility there. And I  
5 would repeat that as a possible recommendation.

6 But we have supported market reform for a  
7 long time, and we will continue to do so. And it  
8 is for the reason I stated.

9 CHAIRMAN ENTHOVEN: Thank you. Diane  
10 Griffiths.

11 MEMBER GRIFFITHS: Thank you. I was  
12 wishing that I talked with Les before we got here.  
13 I wanted to recount a conversation I had regarding  
14 Milstein about a month ago.

15 UNIDENTIFIED SPEAKER: Could you pull

16 the microphone...

17 MEMBER GRIFFITHS: I wanted to recount  
18 a conversation I had with Arnie Milstein with the  
19 PGH about a month ago on this exact issue. And  
20 starting with -- there are two issues: One is is  
21 there a problem in the market; and the second issue  
22 is what to do about it. Let me start with the  
23 first.

24 We talked about that. As Kim points out,  
25 we've had lots of discussion over the years about  
26 whether there's a problem in this market or not.  
27 So I was obviously interested in what his opinion  
28 on that subject might be. And he didn't hesitate

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1 for a moment to represent that he perceived there  
2 to be a problem in the market. I have to confess  
3 that I didn't go through all the various  
4 (inaudible) of AB1672, which was the original  
5 Market Reform Bill. But we did talk about the HIPC  
6 in particular and about the advisability of adding  
7 those size employers to the HIPC. He indicated to  
8 me that he thought that would be very beneficial to  
9 that market. So I -- you know, I found that to be  
10 credible evidence.

11 As well, perhaps I should indicate that I  
12 start with a kind of jaded perspective about what  
13 could happen to the market if we do these things.  
14 Because having worked on the original Legislation  
15 back in, I think, '92, there were all kinds of

16 horror stories about what that -- what that reform  
17 will would do to the market. And, in fact, in  
18 almost all respects, it's been universally  
19 beneficial to employers.

20       So I don't see this as an area where  
21 promoting a lot of hysteria has necessarily borne  
22 itself out with the experience (inaudible) in 1972.

23       CHAIRMAN ENTHOVEN: Thank you.

24       Allan Zaremborg.

25       MEMBER ZAREMBERG: I'd like to ask a  
26 couple of questions.

27       Dianne -- and I agree there was a lot of  
28 concern. And one of the concerns when 1972 was

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1 debated, I believe, was that there would be a loss  
2 of PPO options to small employers. And I think it  
3 was felt that it was worth the trade-off because it  
4 was difficult to get affordable health insurance.  
5 And wouldn't you agree that has been a  
6 consequence?

7       MEMBER RAMEY: I would like to that,  
8 Mr. Chairman. The answer to that is I don't think  
9 so. Although it's been a problem in the HIPC in  
10 that the HIPC only represents at the most 2 percent  
11 of that market -- 2 to 3 percent of the whole  
12 market. And there are some excellent PPO options  
13 in the market available generally. Blue Cross  
14 has -- you know, aggressively markets their PPO in

15 the small group market as does Blue Shield and  
16 several other companies -- and since the 1672  
17 reforms.

18 MEMBER ZAREMBERG: I'm kind of curious  
19 because Allan said one of the purposes here -- and  
20 what your purpose is -- was to have this in the --  
21 to do this to expand HIPC.

22 CHAIRMAN ENTHOVEN: And the number of  
23 people who have multiple choice of plans is the  
24 underlying idea.

25 MEMBER RAMEY: Well, I think that that  
26 would help. I think expanding the reforms would  
27 help the number of people having multiple choice of  
28 plans because the 1672 market reform environment

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1 has been one in which there has been more  
2 competition amongst plans to offer their services  
3 at lower rates. And so there has been more  
4 availability in the marketplace since the reforms  
5 had not less. But I think that it's important to  
6 note that the HIPC is another presence in the  
7 marketplace. It's by no means dominant in the  
8 market. It offers an option for employers and  
9 employees in the marketplace. But you're -- if  
10 you -- you don't want to frame this discussion in  
11 terms of the HIPC. Because if you did, you would  
12 be framing it in terms of 3 percent of the market  
13 as opposed to 97 percent of the market.

14 In my mind, the reason for doing this is

15 that I think we all want to have an environment in  
16 which everyone that can possibly purchase health  
17 insurance is able to do so without restriction at  
18 the most affordable price and certainly not be  
19 penalized excessive in terms of their -- of the  
20 health history of the group that they represent.

21       There is an expense to that, because  
22 there are some groups that come into this market,  
23 particularly when you get to the smaller groups and  
24 they come in and out mostly motivated by the health  
25 condition which they're experiencing at the  
26 moment. And that does represent an expense to the  
27 marketplace. But by limiting that to below the 50  
28 groups, you're saddling those employers with the

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1 entire burden of that privilege that we want to  
2 extend to the marketplace. And it would be a much  
3 fairer more competitive and I believe a healthier  
4 market if it was expanded to 100 employees because  
5 I think below that threshold there is very little  
6 self-insurance really that goes on in that  
7 environment. And as a result of that condition,  
8 it's a favorable thing to do.

9       MEMBER ZAREMBERG: Well, a couple  
10 things.

11       Kim, is it true that the HIPC didn't  
12 offer the Access Plus Blue Shield Plan because it  
13 wasn't standardized enough? I was just trying to

14 get an idea of point-of-service plans in the HIPC.

15 MS. BELSHE: We do offer efforts -- I

16 mean among the choices, offer our point-of-service

17 plan. The Access Plus was not offered because it

18 was viewed as a significant departure from the

19 standards.

20 MEMBER DECKER: It's an HMO.

21 MEMBER ZAREMBERG: That's what I'm

22 saying. I'm just trying to get a couple points.

23 And Ron and, I think, Rebecca can answer a question

24 because I -- what I'm concerned about here is that

25 we have a Paper dealing with consumer choice. And

26 I think Ron's point is the consequences to limit

27 consumer choice. And I think whether Les or

28 Barbara, has anybody suggested that we change ERISA

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1 to reduce the amount of PPOs who are offered by

2 their employers or the people in PPGH, that they

3 would be very concerned that their employees not

4 have the opportunity or their employers to use

5 fetalized PPOs.

6 And I think the goal here is to expand

7 the options of available to the employers and their

8 employees. And John has said -- and this is where

9 I'm very confused -- that he thinks there is a

10 very -- that the PPO market hasn't suffered from

11 the guarantee issue and (inaudible) of the 50

12 market. And since Rebecca and Ron have spoken

13 against this, I'm confused about that. And my

14 concern would be that we have a market in the 50 to  
15 100 where you have choice, choice between HMOs;  
16 Access Plus, which is an HMO with a point of  
17 service that's -- can't -- isn't even offered by  
18 the HIPC; and secondly -- and thirdly, PPOs. And I  
19 would want to make sure if our goal here is to  
20 expand choice, that we don't do something that  
21 limits choice. And because of those reasons -- and  
22 I understand it -- we have opposed that -- we have  
23 11,000 members statewide; 80 percent of which are  
24 fewer than 100 employees and very concerned about  
25 that option. And like I said, I can't imagine any  
26 large employer would want the same things to happen  
27 to them. Maybe Ron or Rebecca could answer those  
28 questions.

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1 MEMBER WILLIAMS: Yeah. Just a couple  
2 comments. I think from where I sit it is accurate  
3 to say that there are fewer PPOs operating in  
4 California today. And by name, American Health,  
5 John Aldrin, Principle, Humana has also talked  
6 about leaving the market, and Wausau. And those  
7 are companies that were active in the PPO market  
8 who are not active today.

9 I think also the concept of expanding  
10 choice is a definition in which in our desire to  
11 give those members in an HMO a choice of multiple  
12 HMO options, we deprive them of the ability to



13 select a PPO. And I think that's the concern.  
14 I think giving them multiple options of  
15 an HMO is a desirable objective. I think  
16 experience has shown that there were several PPOs  
17 who had been in and out of the HIPC, and the risk  
18 dynamic simply weren't able to work successfully  
19 yet.  
20 The other thing which I think is very  
21 important is to compare a firm with 10 or 15  
22 employees with a firm of 80 or 90 employees. Those  
23 are dramatically different organizations. They  
24 have dramatically different employee relation  
25 issues; they're often multi-state; they're  
26 competing in an environment which often benefits  
27 and one of the things that they have to match  
28 because often recruiting people from much larger

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1 organizations. They have to offer the kind of  
2 benefits that they would get at Bank of America or  
3 at any other large employer.  
4 So I think in answering your comments,  
5 Allan, we're going to limit choice of PPO plans.  
6 There are demonstrated examples of PPOs that have  
7 left the state. We're going to end up with less  
8 and less choice.  
9 From our own parochial point of view, we  
10 think it's great. But we don't think it's good for  
11 the industry as a whole and for the consumer as a  
12 whole.

13 CHAIRMAN ENTHOVEN: Griffiths.  
14 MEMBER GRIFFITHS: I just have one  
15 quick additional comment.  
16 I wanted to remind the Members of the  
17 Task Force something that came up when we discussed  
18 this Paper last, which is that the Small Business  
19 Association does support this proposal. I know  
20 Allan has members of his organization that are  
21 small business people. But he has small and large  
22 business people on his board, and the Small  
23 Business Association does support the expansion.  
24 MEMBER ZAREMBERG: Is that the group  
25 that supports an employer mandate?  
26 MEMBER GRIFFITHS: I don't know.  
27 MEMBER BOWNE: Yes. Yes, it is.  
28 MEMBER ZAREMBERG: You literally need a

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1 small business (inaudible).  
2 MEMBER WILLIAMS: Yeah, they do  
3 support, as I recall, an employer mandate.  
4 MEMBER ZAREMBERG: My experience with  
5 my members is overwhelmingly opposed -- members of  
6 both large and small (inaudible).  
7 CHAIRMAN ENTHOVEN: Ron, I understood  
8 the way that the HIPC was working is, first, that  
9 they really desire to be attractive to small  
10 employers who would like their employees to have a  
11 choice that includes a PPO. And that's one of the

12 reasons that they've led the way in risk  
13 adjustment, and that the risk adjustment was  
14 intended to -- and I thought had kept the PPO  
15 viable because always the wide-access products are  
16 likely to --

17 MEMBER WILLIAMS: I'm certainly willing  
18 to be corrected on this point factually if I am  
19 wrong. But I looked the HIPC enrollment data  
20 through November yesterday. And I think it's fair  
21 to say that it has been a struggle, and there has  
22 been a decline in the PPO enrollment. The PPO  
23 enrollment is extremely marginal. I'm not sure who  
24 is the PPO that is being offered; is it a statewide  
25 plan.

26 MS. BELSHE: Blue Shield, I believe.

27 MEMBER RAMEY: It's Blue Shield, but  
28 it's not offered statewide.

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1 MS. BELSHE: It's not offered  
2 statewide.

3 MEMBER RAMEY: It's offered in the  
4 rural communities where there are not many HMO  
5 options.

6 MS. BELSHE: I mean that's a very  
7 important point. Choice within the HIPC has  
8 declined dramatically since the beginning of the  
9 program as it relates to the PPO option. We have  
10 struggled to -- from a plan perspective, to have  
11 that be a viable participant in the HIPC for a

12 variety of reasons. Now, whether or not you can  
13 assign responsibility --

14 CHAIRMAN ENTHOVEN: Risk adjustment  
15 didn't save it?

16 MS. BELSHE: I think it's helped  
17 considerably. But it has still been a challenge  
18 for the Board retain PPO participation in the  
19 program.

20 CHAIRMAN ENTHOVEN: Okay. Diane.

21 MEMBER GRIFFITHS: I believe I heard  
22 John say, though, that PPOs are available in the  
23 small market, just that it's declined (inaudible).  
24 So there may be other PPO options --

25 MEMBER BOWNE: But, Diane, I think you  
26 were also hearing Ron read off the names of  
27 companies who have left the state who were small  
28 group carriers and had left offering plans in

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1 California because it's not viable for them to  
2 compete here against the HMOs. They can't  
3 economically compete without attracting the  
4 disproportionate share under guarantee issue. So  
5 you would expand that problem also up to the 51 to  
6 100 market.

7 CHAIRMAN ENTHOVEN: Okay. I think  
8 we've had a very good, thorough discussion here.  
9 And I think we need to vote.

10 Kim.

11 MS. BELSHE: I just want to make a  
12 final comment, Mr. Chairman, that one of the  
13 barriers -- and Diane touched on this before -- in  
14 terms of the Legislative Administration moving  
15 forward on this issue in the past, in my mind, has  
16 been inadequate information regarding the extent to  
17 which there is a problem of access to and choice of  
18 affordable insurance in a small group market.  
19 We've heard from Diane and Michael that there are  
20 additional -- there's additional information,  
21 additional arguments to be made to demonstrate that  
22 there is a problem.

23 My final point would be the Paper would  
24 be well served to include that information.  
25 Because the way the Paper is written right now, it  
26 does not make the case, in my mind. It gives very  
27 short shrift to the information to demonstrate that  
28 there is a problem, and that this solution is

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1 consistent with that problem as defined.

2 CHAIRMAN ENTHOVEN: All right. Is  
3 there a motion?

4 DEPUTY DIRECTOR SINGH: To adopt  
5 Recommendation No. 3.

6 MEMBER FINBERG: I move.

7 DEPUTY DIRECTOR SINGH: Is there a  
8 second?

9 MEMBER GRIFFITHS: I'll second.

10 DEPUTY DIRECTOR SINGH: Is there a

11 second?

12 MEMBER FARBER: What are we voting on?

13 No. 3?

14 DEPUTY DIRECTOR SINGH: Recommendation

15 No. 3. It's been moved and seconded to adopt

16 Recommendation 3. Any further discussion? All

17 those --

18 UNIDENTIFIED SPEAKER: Just before we

19 vote, Richard Figueroa is here, who has worked in

20 the Legislature on this for years. I wonder if --

21 Richard, if there's any --

22 CHAIRMAN ENTHOVEN: I think we're ready

23 to vote. I think we've heard it.

24 DEPUTY DIRECTOR SINGH: Those in favor

25 of adopting Recommendation 3, please raise your

26 right hand.

27 Those opposed, please raise your right

28 hand.

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1 The recommendation is adopted 17 to 7.

2 CHAIRMAN ENTHOVEN: Next we have --

3 let's see -- Clark Kerr's proposal, which was sent

4 to you in a memo December 2nd. We would call this

5 C-4. May I read it, or does everyone have it?

6 DEPUTY DIRECTOR SINGH: Mr. Chairman, I

7 believe you should read it for the record so the

8 public...

9 CHAIRMAN ENTHOVEN: Okay.

10 VICE-CHAIRMAN KERR: I would also like  
11 to add a friendly amendment to it.  
12 (Multiple speakers.)  
13 VICE-CHAIRMAN KERR: The background on  
14 this was, of course, the idea of trying to have a  
15 little bit of out-of-box thinking in terms of  
16 trying to expand consumer choice. And the real  
17 goal was really to try and help improve and  
18 increase consumer choice. And I would like to read  
19 this -- you all have your copies. I'd like to read  
20 the two friendly amendments to it. It now  
21 reads "The Legislature and Governor should convene  
22 a working group of stakeholders including health  
23 plans, providers, purchasers and consumers to  
24 examine the issue of" -- and here's the part --  
25 "how to increase consumer choice of providers,  
26 including consideration of a consumer opt-out  
27 provision" -- another friendly amendment -- "on a  
28 cost-neutral basis, i.e., a patient could get some

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1 coverage for care outside the plan's network under  
2 specified circumstances, such as a life-threatening  
3 condition."  
4 The goal of asking for a study was we've  
5 obviously seen lots of people who have been  
6 concerned about the issue of choice. We have  
7 nearly a quarter of the people in California who do  
8 not have a choice. They either take the plan or  
9 they don't have health insurance. We thought that

10 at least the issue should be studied, that the pros  
11 and cons should be looked at, that we should also  
12 look at the what the real cost implications are; is  
13 it really possible to get a cost-neutral type of  
14 situation. Some people said it is. I think there  
15 has to be a step.

16 So basically the idea is really twofold:  
17 It gives people a consumer opt-out situation --  
18 excuse my voice here. You'd think that managed  
19 care could finally find the solution to postnasal  
20 drip forever. So it gives employees a safety valve  
21 and consumers a safety valve to opt out in very  
22 specific and extreme situations, such as a  
23 life-threatening issue. It also, I think, does  
24 something very important. It helps stimulate  
25 competition among the health plans to make sure we  
26 have quality providers in their networks so that  
27 people will not want to do this -- will not need to  
28 do this. And it gives them -- it doesn't say

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1 you're locked in and you have no choice. It says  
2 you're locked in. And the plans will, therefore, I  
3 think, want to have the very best. That calls for  
4 a certified, excellent outcome for providers or, as  
5 Joan Trotter talks about, the providers of  
6 excellence in their network so people will not  
7 desire to do this. The details have not been  
8 worked out, but, of course, it would be a fairly



9 substantial co-pay and deductible on the part of  
10 the consumers. It would not be something easy to  
11 do, but it would at least give them an option, and  
12 it would also, I think, help the competition very  
13 sincerely in the area of improved quality of  
14 networks.

15 DEPUTY DIRECTOR SINGH: Is that a  
16 motion to recommend this amendment, Mr. Kerr?

17 MEMBER LEE: Before you make it as a  
18 motion, could we hear if people have other  
19 amendments to it so we don't get locked into our  
20 Roberts Rules.

21 DEPUTY DIRECTOR SINGH: Ms. Farber.

22 MEMBER FARBER: I have a question about  
23 the consumer opt-out provision and your intention  
24 with respect to that. The way I understand is that  
25 if the consumer was unhappy with where they were  
26 being sent within the plan, that they could take  
27 that payment that otherwise would have applied to  
28 the service within the plan and apply it to a

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1 service outside the plan? Is that what you mean?

2 VICE-CHAIRMAN KERR: It would not be a  
3 point-of-service type of thing for every type. It  
4 would be limited to specific areas, which we're  
5 giving one suggestion of, say, in a  
6 life-threatening type of situation.

7 MEMBER FARBER: That is --

8 VICE-CHAIRMAN KERR: So if you had a

9 stubbed toe, it would not apply.

10 MEMBER FARBER: No. But say you were  
11 going to have brain surgery or something like  
12 that. Is that what you mean by this?

13 VICE-CHAIRMAN KERR: We have not  
14 specified exactly, you know, what the payment would  
15 be on the outside. What we're saying is that there  
16 would be an unspecified deductible the consumer  
17 would have to pay as well as a co-pay up to some  
18 sort of max -- this is where the study really has  
19 to identify how that works -- to try and get as  
20 much as possible a cost-neutral basis. That it  
21 would then -- the payment to whoever they went to,  
22 there's any number of ways that could be. It could  
23 be paid on the Medicare rate. We have not  
24 specified what that would be.

25 MEMBER FARBER: Okay. I just was  
26 trying to figure out how this would work.

27 DEPUTY DIRECTOR SINGH: Dr. Spurlock  
28 and then Dr. Karpf.

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1 MEMBER SPURLOCK: Thank you. This is  
2 an interesting idea. And in general, I'm pretty  
3 much in support of looking at studies and work  
4 groups. But if you go back to the grid that was  
5 passed out to us today, we actually have 15 working  
6 groups and convening groups that we're bringing  
7 together, and this would be number 16. And in the

8 grand scheme of things, there's a limit to the  
9 amount of work groups that we can convene.

10 I don't think this is an idea that's not  
11 worth -- I think it's worth an investigation, but  
12 I'm not sure it's necessarily the role of the  
13 government to convene this group. It's an  
14 innovative idea and an idea that expands choice. I  
15 think it would be very popular amongst folks in  
16 other areas. I actually think that we need to  
17 allow this to happen in the private sector to come  
18 out first. I think there would be some deleterious  
19 effects that it's politicized from the government's  
20 role. And I agree with the bracketed statement in  
21 line C that says "Some Task Force Members may want  
22 to continue to explore options for expanding access  
23 to providers." I think that's a better solution  
24 than asking the Government to convene this group as  
25 the sixteenth group that we could look at. That  
26 will probably politicize the process, and that may  
27 kill it in the long run.

28 VICE-CHAIRMAN KERR: It's always

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1 possible that copies can be provided and several  
2 groups look at several topics.

3 DEPUTY DIRECTOR SINGH: Dr. Karpf.

4 MEMBER KARPf: Yeah, I agree. If we  
5 have too many groups, then we'll need to prioritize  
6 among the issues. And when we get down to the  
7 issue of access, this is really central to many of

8 the complaints we have heard. What this kind of  
9 option does do, it does provide a safety valve for  
10 individuals who are unhappy. It also does hold  
11 them accountable. It isn't done in a capricious or  
12 lackadaisical manner. If people want to opt out,  
13 then we'll have to invest in that.

14 I have -- because I was interested in the  
15 issue and because I was concerned as to whether it  
16 could be done in a financially neutral way, did, by  
17 myself, ask Perin & Towers to do a small actuarial  
18 analysis to see if it would have tremendous impact  
19 on the cost of care. And, in fact, I have some  
20 data that I would share if people wanted that says  
21 that one could develop options so it wouldn't, in  
22 fact, impact the cost of care in a substantive kind  
23 of way.

24 CHAIRMAN ENTHOVEN: You mean it  
25 wouldn't impact premiums?

26 MEMBER KARPf: Wouldn't impact premiums  
27 in a substantive kind of way.

28 MEMBER DECKER: And who was the source?

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1 MEMBER KARPf: Perin & Towers. I have  
2 the data with me if you want me to distribute it.

3 CHAIRMAN ENTHOVEN: One of the  
4 worrisome things is that to make that work, the  
5 deductible would have to be so high --

6 MEMBER KARPf: About 3,000.

7 CHAIRMAN ENTHOVEN: Three thousand  
8 dollars. But then I could just hear Maryann saying  
9 "But that's not giving people a choice at all  
10 because they don't have \$3,000 in the bank to" --  
11 so that's almost not a solution.

12 VICE-CHAIRMAN KERR: Is that the  
13 deductible or the total out of pocket?

14 MEMBER KARPf: That's out of pocket.

15 CHAIRMAN ENTHOVEN: Oh, sorry. Total  
16 out of pocket. That's a little different.

17 MEMBER KARPf: Actually, let me  
18 distribute the data since I have it with, because I  
19 thought it would be an issue that would come up. I  
20 happened to make some copies.

21 VICE-CHAIRMAN KERR: No wonder your  
22 plane --

23 MEMBER KARPf: What?

24 VICE-CHAIRMAN KERR: No wonder your  
25 plane was late.

26 DEPUTY DIRECTOR SINGH: Mr. Zarkin.

27 MEMBER ZATKIN: While we're waiting to  
28 see Dr. Karpf's data, I'm --

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1 MEMBER KARPf: I would not call this  
2 data. This is a quick-and-dirty analysis to see if  
3 it's feasible. If it wasn't feasible, I wouldn't  
4 support the concept.

5 MEMBER ZATKIN: I'm sure that one can  
6 construct the point of service which does all kinds

7 of things including getting close to cost neutral.  
8 Although, the closer you get to cost neutral, the  
9 higher the cost share. And I guess that point of  
10 service is out in the market. So what I hear being  
11 proposed here is a proposal that would require all  
12 plans to include this. Is that correct? This is  
13 not -- or are we simply saying this is one option  
14 that people ought to be able to get --

15 VICE-CHAIRMAN KERR: That's correct.

16 MEMBER ZATKIN: -- among others? It's  
17 the latter.

18 VICE-CHAIRMAN KERR: No.

19 MEMBER ZATKIN: It's all plans?

20 VICE-CHAIRMAN KERR: All plans.

21 MEMBER KARPFF: All plans. We're  
22 looking for the feasible of that.

23 MEMBER ZATKIN: If we're saying it's  
24 all plans, that means that the opportunity or the  
25 right of people to buy and people to construct a  
26 plan that provides services to its delivery system  
27 would no longer be available. Is that correct?

28 MEMBER KARPFF: No. That doesn't say

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1 that. It says that if an individual is  
2 dissatisfied with your plan to the point that they  
3 wanted to put up money to get out of the plan, they  
4 would have the option to do that. It means that  
5 your plan would be held that much -- your plan,

6 Steve, would be held that much more -- your plan's  
7 feet would be held that much more to the fire to  
8 keep your consumers happy.

9 MEMBER ZATKIN: Okay. So currently if  
10 people are dissatisfied with the plan, they have a  
11 right to disenroll. It's called disenrollment for  
12 cause.

13 MEMBER KARPFF: That's true. But once  
14 they have had a significant diagnosis and they have  
15 cancer, that's not the time that they're going to  
16 disenroll and somebody else is going to pick them  
17 up because there is a predetermined -- a  
18 preexisting condition clause that they can't move  
19 with.

20 MEMBER BOWNE: Excuse me, but no.  
21 That's been ruled out by federal law. And as long  
22 as someone has continuous coverage, there is no  
23 preexisting condition imposed.

24 VICE-CHAIRMAN KERR: But there are  
25 about a quarter of the people in California or more  
26 who do not have a choice of plans.

27 MEMBER ZATKIN: But if the issue --  
28 Clark, if the issue is choice of plan, then we

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1 ought to be supporting giving people a choice of  
2 plan rather than saying all plans have to have an  
3 opt-out feature which means that no one can sell an  
4 HMO product. I happen to think this violates the  
5 Federal HMO Act -- that's my personal view --

6 because the federal HMO Act when it was first  
7 established was established to encourage the  
8 availability of HMOs.

9 And included in the Act was a provision  
10 which was intended to prevent against state policy,  
11 which was designed to eliminate the ability of  
12 people to buy and people to sell HMOs. And there  
13 is a provision in the Act that says that if the  
14 state passes a law that prevents an HMO from  
15 operating as an HMO, the law is preempted. There's  
16 a reason for that. Congress put it in so that  
17 people wouldn't eliminate the ability of people to  
18 sell and people to buy HMO coverage, which I  
19 believe this does. I think it is in that sense  
20 anti-choice.

21 Millions of people have opted to buy  
22 HMOs, five million of our members. And I think if  
23 people want to have a point-of-service option, they  
24 should be able to get it, and we should encourage  
25 that as an option. And I don't think we should say  
26 that the only -- that there can be no HMO option.  
27 And that's what I see being proposed.

28 CHAIRMAN ENTHOVEN: Peter.

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1 MEMBER LEE: Having suggested one of  
2 the technical amendments made here that I thought  
3 would amend it to not be a mandatory provision,  
4 what the language that was inserted into what we



5 were reading is examine how to increase consumer  
6 choice of provider including looking at this  
7 particular thing. One of the things that I -- why  
8 I also suggested that language is we talked about  
9 earlier that we don't talk about choice of provider  
10 almost anywhere in this Task Force report. This  
11 whole section started out being consumer choice,  
12 and it became health plan choice. And to have  
13 someplace we're saying the issue the consumers need  
14 a choice of provider needs to be looked at, and  
15 then as a tag-on, here's one of the issues that is  
16 being looked at.

17 But I think that language is that we're  
18 trying to focus on consumers need a choice at a  
19 number of levels. And this is to suggest there  
20 should be a working group to look at that issue.  
21 That's what I -- that was certainly my intent with  
22 added language --

23 VICE-CHAIRMAN KERR: This is a  
24 recommendation for a working group, right.

25 MEMBER LEE: And looking at -- the  
26 thing they're looking at is increasing consumer  
27 choice of providers with this additional language  
28 including to look at the language as discussed

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1 previously. I think it's very important that we  
2 just --

3 MEMBER ZATKIN: I don't disagree with  
4 the policy which encourages people having options

5 that give them choice of providers. But that's

6 not --

7 MEMBER BOWNE: That's not what this

8 says.

9 MEMBER ZATKIN: That's not what this

10 says. If it did say that, I would support it. If

11 it said that people should have an option available

12 to them which gives them the choice of provider, I

13 would support that.

14 VICE-CHAIRMAN KERR: Well, the

15 amendment does say increase -- how to increase

16 consumer choice of provider including consideration

17 of the consumer opt-out. In other words, they were

18 just looking at a variety of issues including the

19 consumer opt-out issue.

20 MEMBER ZATKIN: I have no problem with

21 consumer opt-out.

22 CHAIRMAN ENTHOVEN: Nancy Farber.

23 MEMBER FARBER: That's okay.

24 CHAIRMAN ENTHOVEN: Phil Romero.

25 EXECUTIVE DIRECTOR ROMERO: Thank you.

26 I can only stay out of the discussion of

27 substance, but I just want to weigh in here with a

28 personal view, and that is that as an economist, I

1 tend to hate monopolies unless there's no

2 alternative. So I have always personally seen Task

3 Force recommendations on choice as one of a real

4 crown jewel.

5 And I've been disappointed that we have  
6 run into so many walls -- ERISA and others -- that  
7 have so constrained us. And I have been hearing  
8 about this consumer opt-out option for a couple of  
9 weeks. And I have felt that there were many  
10 details to be worked out. And, therefore, I would  
11 have been very uncomfortable if the Task Force made  
12 a substantive recommendation about a particular  
13 product design. But this doesn't do that. You  
14 know, this, in essence, hands this off to another  
15 group to consider it as well as a number of other  
16 options.

17 And I personally am in favor of this, not  
18 because I have a strong brief for this particular  
19 product, but because I believe there are choice  
20 recommendations because the constraints are quite  
21 limited. And I'd like to do as much as we can.

22 CHAIRMAN ENTHOVEN: Ron Williams.

23 MEMBER WILLIAMS: Yes. I have really a  
24 question and then a comment. Could you explain the  
25 difference between this and a PPO product.

26 VICE-CHAIRMAN KERR: I think in this  
27 one -- again, it's (inaudible) to discuss it. In a  
28 PPO product you can go outside the network anytime

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1 you want for any reason if you want to pay. The  
2 difference that this would be is there would be a  
3 much more limited type of situation, such as in the

4 case where we gave the example of a  
5 life-threatening type of situation.

6         So I think it's a difference of  
7 severity. It's really an opt-out safety value in  
8 extreme circumstances for PPOs -- if you have a  
9 stubbed toe and you want to go somewhere else.  
10 It's not the same situation.

11         MEMBER WILLIAMS: But I think in good  
12 practice, it really accomplishes the same thing. I  
13 think in terms of my comments -- there really are a  
14 couple of comments. I think studying choice is a  
15 good idea. I am supportive of the overall  
16 direction of it. But it seems to me that what  
17 we're trying to do is recreate the PPO option  
18 within the HMO. And there are a couple of things I  
19 think we just need to be sensitive to as we  
20 encourage people to develop products that require  
21 fundamentally different skill sets.

22         One of those is information systems so  
23 these turn out to be required information systems  
24 that many of the health plans won't have and would  
25 need to develop.

26         The others are fundamental skill sets  
27 around actuarial pricing activity. And I think the  
28 trick in this is to explore the intent of the

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1 objective and look at how we can create choice and  
2 avoid a mandate that places an entity in a business

3 that might not have the core competency to operate  
4 (inaudible).

5 VICE-CHAIRMAN KERR: We are talking  
6 about a working group to study that.

7 CHAIRMAN ENTHOVEN: I was just studying  
8 the Towers, Perin, UCLA, data.

9 MEMBER BOWNE: Would you speak into the  
10 microphone.

11 CHAIRMAN ENTHOVEN: Excuse me. Take  
12 your own medicine, Mr. Chairman. (Inaudible.)

13 Reading the Towers, Perin data, what I  
14 see here is that the zero premium increase product  
15 has to have a \$5,000 out-of-pocket max. And I  
16 presume that does not include coverage of balance  
17 billing. That is, that these numbers are going to  
18 be based on a fee schedule. And if the particular  
19 providers see this patient as a fee-for-service  
20 patient, they will be able to charge them a lot  
21 more. So that the 5,000 --

22 VICE-CHAIRMAN KERR: (Inaudible) felt  
23 that legislation could be worked around that.

24 CHAIRMAN ENTHOVEN: Okay. But anyway,  
25 to get to zero, we have to have \$5,000 out of  
26 pocket max. So when we get there -- I mean it  
27 seemed to me I read someplace somebody making the  
28 point that for people whose incomes are \$40,000 or

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1 less, the choice with a high financial hurdle is  
2 not really a practical choice.

3 VICE-CHAIRMAN KERR: On the other hand,  
4 right now you have no choice. If it's your life  
5 and it's 5,000 versus your life and no choice,  
6 period, that individual has to make that decision.  
7 Obviously if you have more income, it's an easier  
8 decision.

9 CHAIRMAN ENTHOVEN: Right.

10 VICE-CHAIRMAN KERR: What this means is  
11 two things: Nobody's going to enter into this  
12 lightly. I mean it's not going to be a spurious  
13 type of situation. You're going to really think  
14 about it. It's going to have to be very meaningful  
15 for you as a consumer to use this option. But,  
16 secondly, if it is your life, you may find ways  
17 through family and every way else to find the  
18 5,000.

19 MEMBER KARPFF: The reality is people  
20 will -- most people will not use it. What this  
21 says is that 90 percent of the folks would stay in  
22 network -- 95 percent of those folks would stay in  
23 network, but the option is there. So one could no  
24 longer say "I couldn't have gotten out of there,"  
25 which is what we've heard multiple times. And to  
26 me -- you know, I would ask Ron, what is the  
27 difference between a point-of-service product and a  
28 PPO? Is it just a financial barrier?

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1 MEMBER WILLIAMS: It really has to do

2 with the centers to go in network and out of  
3 network.

4 MEMBER KARPf: Financial barrier.

5 MEMBER WILLIAMS: It's a financial  
6 cost. And the -- actually, cost is the biggest  
7 item.

8 The one other point I did notice on the  
9 study is that they do indicate that the -- for an  
10 individual in a small group, the cost would likely  
11 be greater. And so this reflects a more large  
12 group circumstance.

13 MEMBER KARPf: Let me set the record  
14 straight. This is not a study. What I asked  
15 people to do -- what I asked people to do is I  
16 asked them for my benefit before I supported this  
17 to see if there was any way this could be done that  
18 would be close to being neutral in terms of cost.  
19 And that's all it says. That there may be  
20 mechanisms of setting this up, and there will be  
21 very hard choices for individuals. But they will  
22 have the opportunity to make that value choice  
23 should they want to make that value choice. So  
24 this is not a study; it is a potential feasibility.

25 CHAIRMAN ENTHOVEN: This is getting  
26 long-winded. You did call it a UCLA study.

27 VICE-CHAIRMAN KERR: I just have a  
28 feeling this would be very popular with the public,

1 and it could be paid for entirely by the public

2 with potentially a zero premium increase.

3 CHAIRMAN ENTHOVEN: Okay. Rebecca  
4 Bowne.

5 MEMBER BOWNE: I think the more I hear  
6 you speak, the more I want to speak against this  
7 recommendation. It was just your last words as  
8 well as these, you know, circumstances such as  
9 life-threatening conditions. I think anyone who's  
10 looked at any kind of actuarial study whatsoever  
11 knows that it is a very small portion of the entire  
12 population that spends the very largest amount of  
13 medical expense. And the market has responded to  
14 that. We have HMOs with the point-of-service  
15 option, which is basically what you're advocating  
16 for here.

17 But the time to select that is when you  
18 select your plan, not when you have the medical  
19 condition. Because then that adversely shifts all  
20 of those with the highest medical costs into this  
21 box.

22 Now, I certainly applaud the idea of  
23 giving consumers more choice -- I mean clearly from  
24 where I'm coming from. But I don't think at the  
25 time you have the life-threatening condition is  
26 when you make it. That's when you have adverse  
27 selection.

28 VICE-CHAIRMAN KERR: But the problem is



1 about a quarter of all Californians do not have  
2 that choice.

3 MEMBER BOWNE: And it will not -- and  
4 20 percent of Californians have no insurance  
5 whatsoever. This will aggravate this --

6 VICE-CHAIRMAN KERR: We realize that's  
7 one of the problems, too.

8 MEMBER BOWNE: Yeah. This will  
9 aggravate that situation. And the other thing is  
10 convening a working. And, frankly, it sounds like  
11 all the same players that are here. And I don't  
12 have much faith in them coming to a resolution.

13 CHAIRMAN ENTHOVEN: Decker -- Barbara  
14 Decker. Decker, Severoni, Zatkin and voting.

15 MEMBER DECKER: I feel like -- and  
16 maybe Clark's intent was to advocate for the  
17 specific approach. But I feel like the  
18 recommendation has been modified. And because it's  
19 modified to say explore ways to provide greater  
20 consumer choice, then it makes more sense -- I mean  
21 it's more acceptable to me. And I think we should  
22 stop being focused so much on whether this will  
23 work or not. I can tell you right now in looking  
24 on that data on here, the average pay at my company  
25 is now about 56,000 a year. Our deductibles are  
26 100 -- no, \$200 to go out of network. And we have  
27 about 85 percent in-network utilization.

28 So I'd say this model is understating the

1 cost effectiveness of it based on -- you know, we  
2 have a group that can easily move outside. They  
3 have less of a barrier than this, and their  
4 utilization is around the same as the projections  
5 are.

6 So you can go into this with all kinds of  
7 detail if you want to, but I don't think we should  
8 be focused on this as the answer. I think we  
9 should be focused on whether we want a group to  
10 explore other ways to provide consumers more choice  
11 of provider.

12 MEMBER ZATKIN: And you want to put a  
13 period after that, or do you want to designate this  
14 specific approach? Because that's what's  
15 objectionable.

16 MEMBER DECKER: I'm not the author.  
17 But I personally would be very amenable to saying  
18 "such as" and list stuff instead of making it so  
19 directive. I don't know if Clark's willing to do  
20 it at this point.

21 VICE-CHAIRMAN KERR: Certainly. I mean  
22 that was the intent. Let me read it again, the  
23 parts that we've added: "How to increase consumer  
24 choice of provider including consideration of such  
25 things as." That was one example.

26 CHAIRMAN ENTHOVEN: Zatkin.

27 MEMBER SEVERONI: Severoni.

28 CHAIRMAN ENTHOVEN: Oh, excuse me.

1 MEMBER SEVERONI: That's okay, because  
2 I'm going to ditto with decker and Romero and just  
3 leave it at that.

4 CHAIRMAN ENTHOVEN: Thank you for that  
5 concise --

6 (Multiple speakers.)

7 CHAIRMAN ENTHOVEN: Are you going to  
8 repeat yourself?

9 MEMBER ZATKIN: No. I'm going to just  
10 tell Michael that I doubt that your consultants  
11 talked to us in terms of what would make this cost  
12 neutral for the largest program in the state.

13 MEMBER KARPFF: How much -- I was all  
14 (inaudible). They didn't talk about a whole lot of  
15 things. All they did was throw a bunch of numbers,  
16 actuarial quick, actuarial study. This is not a  
17 study. This is, essentially, let's get it to  
18 whether it can be in the ballpark or not. If they  
19 said it's going to increase premiums by 10 percent,  
20 I'm against this. No question. Because that will  
21 decrease access in the long haul.

22 MEMBER ZATKIN: Michael, I just want to  
23 say that the focus is misguided. Because if the  
24 issue -- and I think it went to an earlier  
25 discussion we had. Our health plan integrated  
26 programs utilizing high-quality providers to  
27 provide care -- specialty care. That's the issue.  
28 Because you don't want -- you don't want somebody

1 who is at the end of life scrambling basically,  
2 reaching out to anyplace and not having  
3 coordinating integrated care.

4 CHAIRMAN ENTHOVEN: I actually agree  
5 with that. And I actually was intrigued by the  
6 Troner Paper, because that really focused on the  
7 issue of how do you -- if people want to opt out or  
8 if people want alternatives, how do you make sure  
9 they go to the right alternatives as opposed to the  
10 wrong alternatives. I agree with that. That is an  
11 issue that needs to be fleshed out if the Committee  
12 feels that this issue should be studied further.

13 Because I will --

14 VICE-CHAIRMAN KERR: I would insist  
15 they go to a provider.

16 MEMBER KARPf: I will guarantee if you  
17 want an opinion in medicine, whatever opinion you  
18 want, you will find it.

19 CHAIRMAN ENTHOVEN: Right. Thank you.  
20 And, Michael, I want to express my personal  
21 appreciation for your efforts at going out and  
22 having this study done.

23 MEMBER KARPf: I did it for myself.

24 CHAIRMAN ENTHOVEN: Is there a motion?

25 DEPUTY DIRECTOR SINGH: Is there a  
26 motion to adopt --

27 CHAIRMAN ENTHOVEN: Was that a motion?

28 MEMBER FARBER: I'll make a motion.

1 CHAIRMAN ENTHOVEN: Is there a second?

2 MEMBER FINBERG: I second.

3 CHAIRMAN ENTHOVEN: Okay. All those in

4 favor of this motion, please raise your right

5 hand?

6 DEPUTY DIRECTOR SINGH: Those opposed?

7 Fourteen to eleven. The motion has not

8 passed.

9 MEMBER LEE: Could I propose an amended

10 version, which would put a period after provider --

11 choice of providers and other options and not go --

12 continuing along with the opt-out. So instead it's

13 looking at how to expand consumer choice and other

14 options. Clark, could you please read that.

15 VICE-CHAIRMAN KERR: I accept that as a

16 friendly amendment.

17 MEMBER LEE: Could you please read it

18 because you've got it.

19 VICE-CHAIRMAN KERR: Read the whole

20 thing?

21 MEMBER LEE: Yeah.

22 VICE-CHAIRMAN KERR: It would read "The

23 Legislature and Governor should convene a working

24 group of stakeholders including health plans,

25 providers, purchasers and consumers to examine the

26 issue of how to increase consumer choice of

27 provider."

28 CHAIRMAN ENTHOVEN: What about the

1 cost-neutral basis?

2 VICE-CHAIRMAN KERR: We can add that if

3 you like.

4 MEMBER LEE: Sure.

5 VICE-CHAIRMAN KERR: "On a cost-neutral

6 basis."

7 CHAIRMAN ENTHOVEN: All right. That's

8 a motion.

9 MEMBER LEE: So moved.

10 CHAIRMAN ENTHOVEN: Second?

11 MEMBER SCHLAEGEL: Second.

12 CHAIRMAN ENTHOVEN: Okay. All in

13 favor, please raise your right hand.

14 DEPUTY DIRECTOR SINGH: Those opposed?

15 Twenty-three to two. The Recommendation

16 is adopted as amended.

17 CHAIRMAN ENTHOVEN: Now, Michael, were

18 you working on another -- were you working on

19 language for this? -- Michael Karpf.

20 MEMBER KARPf: No.

21 CHAIRMAN ENTHOVEN: Okay.

22 MEMBER KARPf: I've had enough

23 discussion of this issue.

24 CHAIRMAN ENTHOVEN: Okay. I didn't

25 want you to feel suppressed by the Chair.

26 MEMBER KARPf: No, I haven't felt that

27 way, Alain.

28 DEPUTY DIRECTOR SINGH: Members, can we

1 have a vote then to adopt the Findings and

2 Recommendation section now as amended.

3 MEMBER LEE: So moved.

4 UNIDENTIFIED SPEAKER: Second.

5 UNIDENTIFIED SPEAKER: Second.

6 DEPUTY DIRECTOR SINGH: Those in favor,  
7 please raise your right hand.

8 Those opposed?

9 Twenty-four to two. The Findings and  
10 Recommendation is adopted.

11 MEMBER BOWNE: For entirely opposite  
12 reasons, we voted the same way.

13 CHAIRMAN ENTHOVEN: We're doing  
14 wonderfully well. We've still got four or five  
15 hours to go.

16 MEMBER FINBERG: Three hours, Alain.  
17 Could you tell us the order that we're going to go  
18 through the Papers, Alain?

19 MEMBER KARPFF: Are there any slam dunks  
20 in there that can be done?

21 CHAIRMAN ENTHOVEN: Okay. We're going  
22 to come back to that Physician/Patient, Item 5.

23 DEPUTY DIRECTOR SINGH: Members, you  
24 have before you language that was prepared thanks  
25 to Ms. Griffiths' staff who typed up. In any  
26 event, the substitute recommendation No. 5 for the  
27 Physician/Patient Relationship recommendation is  
28 Tab No. 6-D. I believe that Members were in

1 concurrence with this Recommendation. Is there any  
2 further discussion before we have a motion to adopt  
3 this Recommendation?

4 (Multiple speakers.)

5 MEMBER ZATKIN: We haven't had any  
6 discussion.

7 DEPUTY DIRECTOR SINGH: I'm just trying  
8 to get through this as quickly as possible.

9 MEMBER SEVERONI: We didn't talk about  
10 it yet.

11 DEPUTY DIRECTOR SINGH: Okay.

12 MEMBER ZATKIN: We just saw it.

13 DEPUTY DIRECTOR SINGH: I know. I  
14 thought we talked about it in concept before.

15 MEMBER GILBERT: Alice, two comments:  
16 The first one is basically about adding the  
17 comments related to patient access and rights with  
18 respect to their medical records. I don't think we  
19 need to put "access" twice unless Diane -- I don't  
20 know if you want (inaudible). The second one is  
21 not an author's amendment. That was put in because  
22 one of the Task Force Members pointed out that  
23 there had been discussion around this issue at one  
24 of the previous Task Force meetings. So we wanted  
25 to put it to the group for discussion. But it's  
26 not necessarily the author's amendment.

27 MEMBER ZATKIN: Can you explain B?

28 MEMBER GILBERT: I'll let the author



1 explain B.

2 MEMBER SHAPIRO: Steve, can I explain B  
3 with the indulgence of the Chairman? It was -- in  
4 the last meeting, there was discussion on privacy.  
5 And in the transcript of that meeting, I indicated  
6 that, in fact, in many respects existing law which  
7 authorized the protection of medical information  
8 was quite good. And that the oversight hearings in  
9 the Legislature found some cases where as a  
10 condition for signing up with a health plan,  
11 enrollees were asked to waive their rights with  
12 regard to medical information which could then be  
13 used for commercial purposes, not the purposes  
14 listed in 5, the very last clause.

15 So I'm not wedded to the language in B.  
16 The thought was that you can't ask people -- you  
17 can ask people to waive and offer consent for  
18 purpose of health care and payment and service and  
19 all the things listed. But beyond that, you  
20 shouldn't be able to ask someone to waive their  
21 rights and then allow the information to be used  
22 for commercial purposes. That's how the law has  
23 been (inaudible) circumvented.

24 The protections are fine, but you can  
25 literally ask someone to sign away their  
26 confidentiality.

27 MEMBER ZATKIN: Can you draft it more  
28 narrowly than this?

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1 MR. SHAPIRO: Pardon?

2 MEMBER BOWNE: It's too broad.

3 MR. SHAPIRO: I'm actually open to

4 reiterating the phrase in the final sentence to

5 line five (inaudible) -- well, let's work on it.

6 But the idea is to ensure that the items listed in

7 5-A are what you waive and nothing beyond that just

8 because you're required to do that as a condition

9 for getting care.

10 DEPUTY DIRECTOR SINGH: Mr. Kerr and

11 then Dr. Spurlock.

12 VICE-CHAIRMAN KERR: Yeah, I had a

13 question. This is only for individually

14 identifiable data, I assume. Because if it's not,

15 I hope that we will allow data to be pulled from

16 everybody's records that's not individually

17 identifiable but allows for research to advance

18 evidence-based medicine. If we don't do that, then

19 we've lost --

20 MEMBER FARBER: (Inaudible.)

21 VICE-CHAIRMAN KERR: It's just patient

22 identifiable. You can certainly pull out

23 information on an aggregate basis. Okay.

24 DEPUTY DIRECTOR SINGH: Dr. Spurlock.

25 MEMBER SPURLOCK: Michael, I think I

26 know what you're getting at. I think Clark just

27 sort of starting hitting on this thing about

28 research. Patients can waive their right to

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1 confidentiality for research purposes for the  
2 purposes of that study. It goes to institutional  
3 review boards and goes to other areas. And then  
4 patients come in and say "I want to participate in  
5 this study, which means medical information that's  
6 specific to me can be part of that study, but it's  
7 protected from anybody outside the study seeing it.  
8 That's one provision that's not in 5-A that I would  
9 hate that we would narrow out. Because, again --

10 MEMBER SHAPIRO: Why don't we put it in  
11 5-A. I think that's and actual -- people have been  
12 getting that information now for research  
13 purposes. Or in B we can be specific about not for  
14 commercial purposes.

15 MEMBER SPURLOCK: I think that's a  
16 narrowing of B, so that we don't forget something  
17 that we might have -- I mean not a thought that's  
18 really critical in delivering care.

19 MR. SHAPIRO: So why don't we put in  
20 that they can't sign a release consent form which  
21 would permit such information be used for  
22 commercial purposes not associated with those  
23 things (inaudible).

24 DEPUTY DIRECTOR SINGH: Ms. Farber.

25 MEMBER FARBER: Just as a point of  
26 clarification, there's extensive consent law in the  
27 state of California that already governs this issue  
28 that protects patients participating in

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1 institutional review board activities and research  
2 projects. And there are very specific federal and  
3 state guidelines that already apply. There's no  
4 point in rewriting them. I believe that patients  
5 are adequately protected from that standpoint. The  
6 point of departure is precisely the one that you  
7 brought up which is commercial purposes.

8 DEPUTY DIRECTOR SINGH:

9 Dr. Rodriguez-Trias.

10 MEMBER RODRIGUEZ-TRIAS: My  
11 understanding of B is that the key words here is  
12 "as a condition for securing health care services"  
13 in the second line. So that it's not just a  
14 general statements; it's very specific on obtaining  
15 consent as a condition that is waiving the  
16 confidentiality or obtaining consent for access to  
17 medical information as a condition of giving care.

18 MEMBER SHAPIRO: I would be comfortable  
19 with the commercial emphasis that (inaudible),  
20 which waives any medical (inaudible) which allows  
21 for the commercial use of such information.

22 DEPUTY DIRECTOR SINGH: I'm sorry,  
23 Mr. Shapiro, I can't understand a word that you're  
24 saying when you're talking about the commercial --  
25 is there an amendment that you're suggesting -- a  
26 technical amendment?

27 MEMBER SHAPIRO: Can I get back to

28 you? I'd like to draft something and share it, and

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1 then come back. Is "A" done?

2 DEPUTY DIRECTOR SINGH: Let's move to  
3 discussion on 5-A. Is there discussion? Are  
4 Members ready to make a motion to adopt  
5 Recommendation 5-A?

6 Ms. Decker.

7 MEMBER DECKER: I'm sorry, I don't  
8 understand the purpose behind 5-A. Can whoever is  
9 advocating for it explain what we're trying to do?

10 DEPUTY DIRECTOR SINGH: Dr. Gilbert.

11 MEMBER GILBERT: Diane, do you want to  
12 comment? Because most of the additional language  
13 is from you.

14 MEMBER GRIFFITHS: Yeah.

15 I raised the issue that in the Clinton  
16 proposal that was circulated to us, there was a  
17 suggestion that there was a need for some  
18 additional confidentiality protections. And Sarah  
19 and I worked out this language to ensure that the  
20 state law would be consistent and that the state  
21 law would be reviewed to ensure that  
22 confidentiality -- that individually identifiable  
23 health care information wouldn't be circulated to  
24 the detriment of the patient except for the  
25 purposes that would be necessary for obtaining  
26 treatment and for obtaining payment, including all  
27 the various activities that the health plan would

28 need to undergo to ensure the payment mechanisms

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1 were followed.

2 MEMBER GILBERT: As I read (inaudible),  
3 the first step is monitor any substantive changes  
4 at the federal level that, in fact, could improve  
5 confidentiality or access and, two, to review state  
6 law to make sure everything holds in regard to  
7 confidentiality or access to medical records. Is  
8 that fair?

9 MEMBER GRIFFITHS: Yes.

10 DEPUTY DIRECTOR SINGH: Mr. Schlaegel.

11 MEMBER SCHLAEGEL: There was a question  
12 about whether research needed to be added to "A".  
13 Is that still an issue?

14 MEMBER FARBER: It's already covered in  
15 an existing consent law, what you can do and what  
16 you can't do with patient confidentiality when  
17 they're participating in clinical trials and in  
18 human experimentation.

19 CHAIRMAN ENTHOVEN: What about outcomes  
20 research in general?

21 MEMBER FARBER: Outcomes research, I  
22 think, is probably why you want 5-A. And it's not  
23 mentioned specifically, but this is a new  
24 application of patient data. And I think what the  
25 intent behind this is is to extend the same  
26 confidentiality standards to outcomes research

27 which this group believes to be so very necessary,  
28 but it needs to be protected just as it is when

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1 patients participate in clinical trials and their  
2 records are reviewed at the institutional review  
3 board meetings.

4 MEMBER GRIFFITHS: As you know,  
5 Mr. Chairman, that is -- thank you for that helpful  
6 reminder. That's where this idea grew out of is  
7 the discussion about using this outcome (inaudible)  
8 adjustment and those --

9 MEMBER SPURLOCK: Well, it's hard to  
10 make a distinction.

11 CHAIRMAN ENTHOVEN: I'm not clear on --  
12 is outcomes research included in here by  
13 implication?

14 MEMBER FARBER: I think it probably  
15 should be explicitly included.

16 CHAIRMAN ENTHOVEN: Okay. Outcomes  
17 research, risk adjustment.

18 VICE-CHAIRMAN KERR: Outcomes research  
19 and (inaudible) evidence medicine, too.

20 CHAIRMAN ENTHOVEN: Is that all right?  
21 We can include that, outcomes research, risk  
22 adjustment.

23 VICE-CHAIRMAN KERR: Risk adjustment  
24 and also advanced evidence-based medicine. That's  
25 more than just an outcome diagnosis.

26 MEMBER GRIFFITHS: Where are you adding

27 it to the (inaudible)?

28 VICE-CHAIRMAN KERR: To what he's

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1 adding it to.

2 DEPUTY DIRECTOR SINGH: In the  
3 second-to-the-last line of 5-A after "health care,"  
4 you would insert "outcomes research, risk  
5 adjustment" --

6 VICE-CHAIRMAN KERR: And "research to  
7 advance evidenced-based medicine."

8 MEMBER GRIFFITHS: I'm not quite sure  
9 what that means in the absence of some other  
10 language saying only insofar as is necessary. I  
11 mean we don't want it to be a blanket authorization  
12 for --

13 CHAIRMAN ENTHOVEN: I know what  
14 "outcomes research" means, which is analyzing  
15 databases looking for patterns of care and patterns  
16 of outcomes and seeing if you can find  
17 relationships that say this pattern of care  
18 produces this good outcome.

19 Bruce.

20 MEMBER SPURLOCK: It doesn't always  
21 mean that. It may mean an individual patient's  
22 concerns in situations. For example, very large  
23 cardiovascular studies that are multi-institutional  
24 within that research group has access to individual  
25 identifiable information to track that. Once it



26 gets past the research stage into the publication  
27 stage, it's not, therefore, any longer  
28 identifiable. But you could participate in

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1 multiple settings, large outcomes research studies  
2 where the individual research participants would  
3 need to have that data. So it's not just looking  
4 at databases.

5 MEMBER GRIFFITHS: You know, what's  
6 missing from this draft is -- Sarah and I have had  
7 various iterations of this. And the one that was  
8 circulated before this had a couple of sentences  
9 about when disclosure is required, no greater  
10 amount of information should be disclosed than is  
11 necessary to achieve the specific purpose of the  
12 disclosure. That language got dropped out, I  
13 believe, from this version. And if a longer list  
14 of exceptions are to be added, then I think it  
15 would be necessary to have that --

16 DEPUTY DIRECTOR SINGH: In the original  
17 Recommendation No. 5.

18 MEMBER FARBER: Could you restate the  
19 language again that was missing.

20 MEMBER GRIFFITHS: It's in No. 5 of the  
21 original document circulated, second-to-the-last  
22 sentence, and I'll read it: "When disclosure is  
23 required" --

24 MEMBER FARBER: Okay. I see it.

25 MEMBER GRIFFITHS: -- "no greater

26 amount of information should be disclosed than is  
27 necessary to achieve the specific purpose of the  
28 disclosure."

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1 DEPUTY DIRECTOR SINGH: So you're  
2 proposing that we move sentence into the new 5-A?

3 CHAIRMAN ENTHOVEN: Yeah, to the bottom  
4 of 5-A?

5 MEMBER GRIFFITHS: Yes.

6 DEPUTY DIRECTOR SINGH: Is there any  
7 objection?

8 Is there further discussion before a  
9 motion is made to adopt 5-A as amended?

10 MEMBER GRIFFITHS: Yes. I would  
11 suggest also the sentence that followed in the old  
12 5 as well, "otherwise information should not be  
13 released unless authorized by patient consent or by  
14 law."

15 DEPUTY DIRECTOR SINGH: Is there any  
16 objection?

17 MEMBER NORTHWAY: Just a clarification,  
18 then. So it's going to be the new 5-A plus the  
19 last two sentences of the old 5?

20 CHAIRMAN ENTHOVEN: Yeah.

21 MEMBER NORTHWAY: Is that correct?

22 CHAIRMAN ENTHOVEN: Right.

23 MEMBER BOWNE: Plus the other language.

24 DEPUTY DIRECTOR SINGH: Plus the other

25 language, "the outcomes research, risk adjustment  
26 and research to advance evidence-based medicine."  
27 MEMBER NORTHWAY: And that comes  
28 after --

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1 DEPUTY DIRECTOR SINGH: That comes  
2 after -- in the second --

3 MEMBER NORTHWAY: -- "investigation of  
4 grievances" or no?

5 DEPUTY DIRECTOR SINGH: This is -- the  
6 second-to-the-last sentence says "of health care"  
7 and then you insert "outcomes research" --

8 CHAIRMAN ENTHOVEN: Insert --

9 DEPUTY DIRECTOR SINGH: -- and so  
10 forth. "Outcome research, risk adjustment and  
11 research to advance evidence-based medicine."

12 Is there a motion to adopt Recommendation  
13 5-A?

14 Mr. Schlaegel.

15 MEMBER SCHLAEGEL: So moved.

16 DEPUTY DIRECTOR SINGH: Second?

17 MEMBER SPURLOCK: Seconded.

18 MEMBER FARBER: Second.

19 DEPUTY DIRECTOR SINGH: Those in favor  
20 of adopting 5-A as technically amended, please  
21 raise your right hand.

22 Those opposed?

23 Ms. O'Sullivan, are you opposed?

24 MEMBER O'SULLIVAN: No. I'm slow.

25           DEPUTY DIRECTOR SINGH: Twenty-three to  
26 zero. Recommendation 5-A is adopted.  
27           MEMBER GILBERT: 5-B. "No health plan  
28 or any of its contractors should be allowed to

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1   require an enrollee as a condition for securing  
2   health care services to sign a release or consent  
3   form which waives any medical information  
4   confidentiality protections for the purpose of  
5   using such information for commercial purposes."  
6           DEPUTY DIRECTOR SINGH: Could you read  
7   that one more time.  
8           CHAIRMAN ENTHOVEN: Could you start  
9   with what's there.  
10          MEMBER GILBERT: I did all the way  
11   through -- if you go just to "confidentiality  
12   protections," it's all the same except we get rid  
13   of one of the medicals. There's two  
14   medicals. "Protections for the purpose of using  
15   such information for commercial purposes. And  
16   therefore authorized by law" (inaudible).  
17          CHAIRMAN ENTHOVEN: Uh-huh.  
18          DEPUTY DIRECTOR SINGH: Is there  
19   objection to that technical amendment?  
20          CHAIRMAN ENTHOVEN: Did you say  
21   "authorized by law" goes out, then?  
22          MEMBER GILBERT: Correct.  
23          MEMBER RODRIGUEZ-TRIAS: I have a

24 question. Why are we limiting it? Because, again,  
25 I think the key words here "as a condition for  
26 securing health services" -- is there any  
27 circumstance in which you waive confidentiality as  
28 a condition for receiving health services?

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1 EXECUTIVE DIRECTOR ROMERO: Yes, and  
2 for the reasons in 5-A.

3 MEMBER GILBERT: Yeah. In other words,  
4 they're going to list all the reasons in 5-A.

5 EXECUTIVE DIRECTOR ROMERO: The reasons  
6 in 5-A are for purposes of serving you and your  
7 health care. Once you get beyond that point -- and  
8 we've seen information sift into pharmaceutical  
9 companies and other companies because there's a  
10 loophole here. This makes clear that you can be  
11 asked to waive it for these purposes in 5-A. But  
12 beyond that, it shouldn't be used for commercial  
13 purposes.

14 DEPUTY DIRECTOR SINGH: Is there a  
15 motion to adopt 5-B?

16 I'm sorry, Dr. Spurlock.

17 Second?

18 MEMBER FARBER: Second.

19 DEPUTY DIRECTOR SINGH: Those in favor,  
20 please raise your right hand.

21 Those opposed?

22 Twenty-one to zero. Recommendation is  
23 adopted.

24 MEMBER FARBER: Alice, could you tell  
25 me what the vote was on 5-A?  
26 DEPUTY DIRECTOR SINGH: 5-A was adopted  
27 23 to 0.  
28 MEMBER FARBER: Thank you.

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1 CHAIRMAN ENTHOVEN: All right, Class.  
2 I propose that we next take up Dispute Resolutions,  
3 but we'll have to do two more topics to meet our  
4 time to take -- offset the fact the Regulatory  
5 Organization is going tomorrow morning. But first  
6 we'll have a brief interlude. I want to call on  
7 Ms. Leanne Tratler of the Consumer Attorneys of  
8 California. She's asked if she could be allowed to  
9 speak now because she has a sick child. And as a  
10 quid pro quo, I've got some kind of commitment from  
11 her and Mark that the Consumer Attorneys'  
12 statements will be consolidated into one  
13 presentation.  
14 Thank you for coming, Ms. Tratler.  
15 MS. TRATLER: Thank you very much for  
16 permitting me to -- can you hear me?  
17 (Multiple speakers.)  
18 MS. TRATLER: Thank you for permitting  
19 me to speak at this time. My name is Leanne  
20 Tratler. I'm legal counsel for Consumer Attorneys  
21 of California.  
22 First I'd like to commend the Task Force

23 for examining the issue of the possible causative  
24 effects of the liability system on ensuring  
25 accountability have HMOs and acknowledging the  
26 problems that we face at the federal level like the  
27 ERISA preemption.

28 However, Recommendation 3 falls short of

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1 the goal. By its statements that would discourage  
2 the filing of lawsuits, the Recommendation  
3 effectively loses its teeth. The problem is,  
4 first, the reference to the costly lawsuits is  
5 without empirical foundation. The experience --  
6 the only experience that we've seen in another  
7 state that has employed a liability system is  
8 Texas, which enacted a liability law last year.  
9 And in my letter I said it was with the signature  
10 of Governor Bush. And I apologize. It was enacted  
11 without his signature. But, nevertheless, it did  
12 become law.

13 And the experience of Texas shows that  
14 there has not been a flood of lawsuits in the end  
15 response to the new legislation. The reasons are  
16 probably many. But one, these are very difficult  
17 lawsuits to pursue. The lawyers would have to have  
18 a tremendous amount of expertise. And they're also  
19 very expensive to pursue.

20 Secondly is the Kaiser Foundation study  
21 that examined SB977, which is a Bill by  
22 Senator Keyes that would impose liability against

23 HMOs for interfering with medical treatment  
24 decisions. It does not have caps in that Bill.  
25 The Kaiser Foundation study looked at that, did not  
26 see the problem with lawsuits that apparently are  
27 reflected in this Recommendation and, with regard  
28 to IPAs, indicated there would only be a .2 to .4

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1 percent increase in premiums.

2 Secondly, the problem with the limitation  
3 of liability language in the Recommendation is that  
4 it limits the effectiveness of holding an HMO  
5 accountable for their medical treatment decisions.

6 When a billion-dollar corporation is  
7 permitted to make a business judgment that it's  
8 cheaper to deny care and possibly face a limited  
9 liability, then you have really eviscerated the  
10 purpose of accountability in the first place. And  
11 it finally just bolsters the public's perception  
12 that HMOs put profits over people.

13 By imposing in this Task Force  
14 Recommendation a finding that you want to limit the  
15 accountability of an HMO that is interfering with  
16 the quality of care, you're just feeding the  
17 public's fears.

18 We would ask that the Commission amend  
19 the Recommendation to reflect a statement of intent  
20 that HMOs should be accountable. And we would ask  
21 that the Federal Government address that problem in



22 the ERISA Statute and not address the liability  
23 issues at this time as they're without empirical  
24 foundation.

25 Thank you.

26 CHAIRMAN ENTHOVEN: Thank you.

27 All right. Now we are going to take up  
28 Dispute Resolution.

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1 DEPUTY DIRECTOR SINGH: That's  
2 Item 6-F.

3 MEMBER O'SULLIVAN: Can you tell us  
4 what your plan is for the one after Dispute  
5 Resolution.

6 CHAIRMAN ENTHOVEN: Let's see. I  
7 think -- what were you thinking? Well, we need to  
8 make up for the time of Regulatory Organization.  
9 One possibility -- I mean we could do -- try to do  
10 New Quality Information and Women. Dispute  
11 Resolution now and then two more.

12 (Multiple speakers.)

13 CHAIRMAN ENTHOVEN: Maryann, I think  
14 we'll do Dispute Resolution and then at least take  
15 up one more, which might be Vulnerable  
16 Populations. How about that?

17 Yes, Nancy.

18 MEMBER FARBER: Can I ask a question  
19 about this Paper.

20 CHAIRMAN ENTHOVEN: Yes. Which one?

21 MEMBER FARBER: The Paper about Dispute

22 Resolution. There may be somebody that can tell me  
23 what the legal requirement is. But one of the  
24 things that was important in this Paper was the  
25 time frame in which a health plan has to take up an  
26 enrollee's complaint. And on page 4 --  
27 MEMBER LEE: We're going to go  
28 recommendation by recommendation.

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1 MEMBER FARBER: But I want to ask a  
2 question because it will affect -- they were  
3 talking about having to respond within five days.  
4 But the question that I have is there anything in  
5 existing statute that defines when the complaint is  
6 formally lodged? I mean is it when the patient  
7 first calls the health plan and expresses a verbal  
8 complaint, or is there a requirement that this  
9 complaint has to exist in written form? Does  
10 anybody know if there are any standards related to  
11 that?

12 EXECUTIVE DIRECTOR ROMERO: Nancy,  
13 we've Knox-Keene here, and we will look into it. I  
14 don't think we have anybody from the DOC.

15 DEPUTY DIRECTOR SINGH: Yes, we do. We  
16 do have a representative from the Department of  
17 Corporations here that we can answer that question.

18 CHAIRMAN ENTHOVEN: Please stand up.

19 DEPUTY DIRECTOR SINGH: This is  
20 Ms. Barbara Gilmore.

21 MEMBER FARBER: I'm just wondering what  
22 triggers the clock running?

23 MS. GILMORE: Between the statute and  
24 the regulations, the Department views that the  
25 clock is running whenever a health plan receives a  
26 complaint, whether they receive it over the  
27 telephone or in writing.

28 MEMBER FARBER: Okay. Thank you.

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1 MEMBER DECKER: Can you clarify at  
2 where we're starting and how long we've got.

3 CHAIRMAN ENTHOVEN: We are starting,  
4 and we want to try to do this in an hour and a  
5 quarter. So 5:45. And Barbara is going to help  
6 push us along. So if we can move to the  
7 recommendations.

8 Peter, do you want to --

9 MEMBER LEE: I'll follow the procedure  
10 we've gone through and go through each  
11 recommendation. On many of them they're small,  
12 technical amendments. I think on many also --  
13 though, I know this section has been accused of  
14 being overly long, I think there's a lot agreement  
15 on. So I think we can go through them very  
16 quickly.

17 Starting with No. 1 on top of page 3, I  
18 have no technical recommendations or amendments,  
19 and I'd entertain any and hope we can get it  
20 approved quickly. If there are no comments or

21 changes on 1, I would move No. 1.

22 MEMBER FINBERG: Second.

23 CHAIRMAN ENTHOVEN: All in favor.

24 We're voting on No. 1.

25 EXECUTIVE DIRECTOR ROMERO:

26 Recommendation No. 1 on the top of page 3.

27 DEPUTY DIRECTOR SINGH: Opposed?

28 Sixteen to zero. The Recommendation has

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1 been adopted.

2 MEMBER LEE: As a group recommendation

3 2-A, B and C. I have no technical recommendations

4 on them for amendments proposed. And I would

5 entertain any comments, suggestions to make such.

6 And hearing none, I would move adoption of

7 2-A, B, C.

8 DEPUTY DIRECTOR SINGH: Is there a

9 second?

10 MEMBER FARBER: Yeah.

11 CHAIRMAN ENTHOVEN: Okay.

12 DEPUTY DIRECTOR SINGH: Those in favor

13 of Recommendations 2-A, B and C please raise your

14 right hand.

15 Those opposed?

16 The recommendation is adopted, 20 to 0.

17 MEMBER LEE: Moving to 3-A. And I'd

18 like to have this combined, 3 and 3-A. No

19 technical or correcting amendments proposed. I

20 would like to entertain any to see if people have  
21 any proposals to change, clean up anything in 3 or  
22 3-A.  
23 MEMBER FARBER: Second.  
24 MEMBER LEE: Hearing none, I move it.  
25 It's been seconded by Nancy.  
26 DEPUTY DIRECTOR SINGH: Those in favor  
27 of adopting Recommendation 3-A, B --  
28 MEMBER LEE: Just 3 and 3-A.

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1 DEPUTY DIRECTOR SINGH: 3 and 3-A,  
2 please raise your right hand.  
3 Those opposed?  
4 The Recommendation is adopted 19 to 0.  
5 MEMBER LEE: Okay. Now I've got a  
6 couple -- some cleanup languages. I'd like to  
7 treat as a group B-1 and B-2. First, amendments to  
8 B-1. It would be amended to read "Currently  
9 Knox-Keene regulated health plans are required to  
10 respond to non-urgent grievances" instead  
11 "complaints." Substitute the word "grievances"  
12 for "complaints" -- "within 30 days, whenever  
13 possible." The next sentence, the parenthetical  
14 has been noted to be almost nonsensical. So edit  
15 it to read "e.g., when" -- delete "issues  
16 required" -- so it's going to read "when complex  
17 medical issues" -- delete "that" -- "need to be  
18 researched" -- close parens, and then insert "when  
19 the time frame may be longer." Okay. That's what

20 I call technical amendments.

21 MEMBER FARBER: I don't understand.

22 I'm not following you.

23 MEMBER FINBERG: Would you read after

24 "e.g." again.

25 MEMBER LEE: "E.g., when complex

26 medical issues need to be researched is what the

27 e.g. is.

28 DEPUTY DIRECTOR SINGH: You're deleting

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1 "that need to be researched"; correct?

2 MEMBER LEE: No, I'm leaving in "need

3 to be researched." What it will read is "e.g.,

4 when complex medical issues need to be researched."

5 CHAIRMAN ENTHOVEN: "When the time

6 frame may be longer."

7 MEMBER LEE: Right, "when the time

8 frame may be longer."

9 MEMBER DECKER: Why don't you read the

10 words that are deleted just to be sure.

11 MEMBER LEE: I'm deleting the words

12 "issues require" and "that."

13 MEMBER FARBER: Peter, are you willing

14 to put any kind of outside limit on that 30 days?

15 MEMBER LEE: Pardon me?

16 MEMBER FARBER: I mean you've already

17 said, you know, they're going to go beyond 30 days.

18 Is there a not-to-exceed concept here? I mean

19 theoretically they could research it for the next  
20 365 days.

21 MEMBER SHAPIRO: There's a statutory  
22 ceiling of 60. Not that they can't go beyond 60  
23 days, but at that point, the enrollee has the  
24 option, if they so choose, to go with the  
25 Department of Corporations. Most of them stay with  
26 the plan because they're working with the plan to  
27 get that information. But that option is there.

28 MEMBER LEE: We aren't suggesting to

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1 change that beyond the 60 days currently in law.  
2 The other change on 2 is if you go to the bottom of  
3 2 is -- after it says "within 72 hours," start an  
4 open parens. So open parens "as required by the  
5 Health Care Financing Administration," close  
6 parens, delete all the rest, which is -- this is  
7 all just describing sort of internal HCFA stuff  
8 which I think makes it confusing. Then after the  
9 parens, "instead of the five days currently  
10 required."

11 MEMBER HARTSHORN: I'm sorry, could you  
12 read it -- I'm lost.

13 UNIDENTIFIED SPEAKER: Could you read  
14 the parenthetical.

15 MEMBER LEE: Yeah. What it's going to  
16 read is "The Governor and the Legislature within  
17 two years whether all plans should be required to  
18 respond within 72 hours (as required by the Health

19 Care Finance Administration) instead of the five  
20 days currently required."

21 CHAIRMAN ENTHOVEN: Peter, what this  
22 means is -- B-1 is they have to resolve them in 30  
23 days instead of 60 days.

24 MEMBER LEE: No. The change that this  
25 makes from current Knox-Keene, as I understand it,  
26 is Knox-Keene does not say you have to resolve it  
27 in 30 days; you have to respond within 30 days.  
28 This is saying that the response -- the resolution

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1 should be in those 30 days. That's the change from  
2 what is currently on books.

3 DEPUTY DIRECTOR SINGH: Peter, I'm  
4 sorry, the statute actually says "resolve whenever  
5 possible within 30 days" now.

6 MEMBER LEE: Right.

7 MEMBER SHAPIRO: So you aren't  
8 changing --

9 MEMBER LEE: It's "resolve" or --

10 DEPUTY DIRECTOR SINGH: "Resolve."

11 UNIDENTIFIED SPEAKER: I thought that  
12 was resolved. Okay.

13 MEMBER BOWNE: The statute says  
14 "resolve."

15 MEMBER SHAPIRO: So do we want --

16 CHAIRMAN ENTHOVEN: Yeah. Do we need  
17 one --



18           DEPUTY DIRECTOR SINGH: The idea was to  
19 make it consistent for plans that weren't  
20 Knox-Keene plans.  
21           MEMBER LEE: Right.  
22           MEMBER FARBER: "Respond" is definitely  
23 different than "resolve." It's a lower standard.  
24           MEMBER DECKER: So we need to change  
25 the "respond" on the first line to "resolve"  
26 because we're saying what's current.  
27           CHAIRMAN ENTHOVEN: "Are Required to  
28 resolve non-urgent grievances within 30 days

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1 whenever possible." Is that right?  
2           MEMBER LEE: For the Department, is  
3 that true that the 30 days -- could we have a quick  
4 cite that it's "respond or resolve" within 30 days  
5 currently under Knox-Keene. I didn't mean to put  
6 you on the spot here. You probably have a quicker  
7 cite to where this is than I do.  
8           MS. GILMORE: It's in Section 1368.01  
9 Subsection A. The grievant system plan is required  
10 to put in place -- shall require the plan to  
11 resolve grievances within 30 days whenever  
12 possible. It shall require the plan to provide  
13 enrollees and subscribers with a written statement  
14 on disposition or pending status within 30 days.  
15 So it's both "resolve" and "respond."  
16           MEMBER LEE: So let's amend the first  
17 line "resolve" as well. And then the effect is to

18 cut across to non-Knox-Keene plans.

19 DEPUTY DIRECTOR SINGH: "Respond" and  
20 "resolve."

21 MEMBER RODRIGUEZ-TRIAS: But, Peter,  
22 are you going to include "The Task Force recommends  
23 that all plans" -- because -- I mean when I first  
24 read that, I said "So what's he saying?" What's  
25 the difference between what's Knox-Keene and what  
26 we're suggesting.

27 CHAIRMAN ENTHOVEN: That's what you  
28 mean, all plans.

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1 MEMBER LEE: Yes. It should amend also  
2 then that "all plans."

3 CHAIRMAN ENTHOVEN: I.e.,  
4 non-Knox-Keene.

5 MEMBER RODRIGUEZ-TRIAS: Yeah.

6 CHAIRMAN ENTHOVEN: May we just do that  
7 to make it clear to people, non-Knox-Keene?

8 MEMBER FINBERG: So that's the third --  
9 three, four lines up from the bottom?

10 MEMBER SEVERONI: That's No. 1.

11 MEMBER LEE: No, that's No. 1.

12 DEPUTY DIRECTOR SINGH: Why don't you  
13 read it one more time, Peter.

14 MEMBER LEE: I believe "Currently  
15 Knox-Keene regulated health plans are required to  
16 respond and resolve non-urgent grievances within 30

17 days whenever possible. The Task Force recommends  
18 that all plans, e.g., including non-Knox-Keene  
19 plans be required to resolve non-urgent complaints  
20 within 30 days except under special circumstances,  
21 e.g., when complex medical issues need to be  
22 researched, when the time frame may be longer."

23 CHAIRMAN ENTHOVEN: It says "e.g., all  
24 non-Knox-Keene plans" other than ERISA plans?

25 MEMBER LEE: We don't need to put  
26 that. If we get ERISAs that jump in here, too,  
27 that's great.

28 CHAIRMAN ENTHOVEN: All right. Okay.

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1 All right. So that's B-1. B-2 has been modified.

2 Any further discussion on B-1 and 2?

3 MEMBER FARBER: I have question about  
4 2. Do you intend to extend the resolve requirement  
5 to B-2? Not respond, but to include the Knox-Keene  
6 standard which is involved?

7 MEMBER LEE: I think -- yes, that's a  
8 friendly amendment.

9 MEMBER FARBER: Thank you.

10 DEPUTY DIRECTOR SINGH: Is there a  
11 motion to adopt Recommendation B-1 and 2?

12 MEMBER FARBER: So moved.

13 MEMBER GILBERT: Wait. Can we ask if  
14 the standard now is resolve or respond for the  
15 five-day urgent complaints? Is that resolve in  
16 five days?

17 MEMBER ZATKIN: I believe it is. Can  
18 we confirm that?  
19 UNIDENTIFIED SPEAKER: Yes.  
20 MEMBER DECKER: "Yes" what?  
21 UNIDENTIFIED SPEAKER: Whenever  
22 possible.  
23 MEMBER DECKER: Respond or resolve?  
24 MEMBER ZATKIN: Could you read the  
25 provision, please.  
26 MS. GILMORE: I'm looking for the exact  
27 language.  
28 MEMBER BOWNE: Mr. Chairman, I have a

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1 broader question, while she's answering that, as  
2 well. I'd like to know what is the capability of  
3 the Knox-Keene plans to respond and resolve within  
4 this time frame? In other words, are they  
5 generally doing it? Are there a lot of  
6 exceptions? So -- you know, before we spread it --  
7 and if somebody knows --  
8 MEMBER SHAPIRO: Actually, they're  
9 generally doing it in a much shorter time than five  
10 days. They're generally doing it the same day in  
11 most cases. But -- so we negotiated a very liberal  
12 rule for unusual cases. And what we discovered  
13 later, we might have been too liberal. We haven't  
14 had complaints about this issue but just two  
15 different standards and different laws at the

16 moment. They do it very rapidly, usually the same  
17 day.

18 MEMBER LEE: The language on the five  
19 days, just to read you what it is currently, and  
20 then we can move through, "shall require a plan to  
21 provide enrollees, subscribers with a written  
22 statement of the disposition or pending status  
23 within five days. So it doesn't require  
24 resolution; it requires really response is  
25 appropriate on the five days in terms of what it is  
26 under current law. It doesn't require a  
27 resolution; it requires a response within five  
28 days.

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1 CHAIRMAN ENTHOVEN: Peter, could you  
2 tell us something about the costs versus the  
3 benefits of that? I mean it sounds like it's  
4 probably very few people who are affected.

5 MEMBER LEE: Well, it's a few people  
6 who are affected. Again, I think that in the short  
7 turnaround, the vast amount of plans are meeting  
8 the five days. And we have the language here to  
9 look at should it be three versus five over a  
10 period of time.

11 CHAIRMAN ENTHOVEN: To look and can do  
12 a cost-benefit evaluation.

13 MEMBER LEE: That's exactly what we're  
14 asking for on No. 2. We aren't changing the five  
15 days in No. 2. We're saying one of the things we

16 want throughout here is try to have consistency.  
17 Right now in Medicare there's a different standard.  
18 CHAIRMAN ENTHOVEN: Got it. Okay. All  
19 right. Do we have a motion?  
20 DEPUTY DIRECTOR SINGH: Do we have a  
21 motion to adopt --  
22 MEMBER FARBER: Mr. Chairman, what is  
23 the language going to read? Is it going to read  
24 "respond," or is it going to read "resolve"?  
25 MEMBER SEVERONI: "Respond."  
26 MEMBER BOWNE: "Respond in five days."  
27 MEMBER FARBER: I have a philosophical  
28 problem with that from the standpoint that you can

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1 respond and fail to resolve, and there's no outward  
2 limit. And sometimes those decisions can make the  
3 difference between life and death for people. And  
4 so there you are leaving it with a simple  
5 response. The response can be "no." Then what?  
6 MEMBER LEE: Part of the point -- if  
7 the response -- or at any point a resolution is  
8 "no," the point is to give someone the knowledge  
9 to then appeal to the next level. I mean the  
10 restitution required by the dispute process is not  
11 the one every consumer would want. You need to get  
12 a fast answer, though, so if they want and need to  
13 appeal, they can do it --  
14 MEMBER FARBER: That's what I get

15 concerned about is health plans dragging out on a  
16 appeals process past the point where a patient can  
17 benefit from a therapy. And that's a very scary  
18 thing, and that happens. And you can play games  
19 with appeals and denials. You know, then you  
20 appeal to a higher authority. And pretty soon the  
21 patient's in no condition to benefit from what an  
22 early intervention might have proved to be the  
23 difference between life and death. So where does  
24 this end? Where do we protect the consumer?

25 MEMBER LEE: I mean I feel that what  
26 this Recommendation is is, again, being -- trying  
27 to improve the consistency between what's between  
28 Medicare and Knox-Keene now and trying to push

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1 towards that. We originally proposed having a  
2 72-hour across-the-board amended (inaudible), some  
3 of the votes there in terms of having a proposed  
4 amendment to say "resolve" here. The concerns I  
5 know the plans have is that's a very fast  
6 turnaround and may require more research. But they  
7 can absolutely say "Here's where we stand" and  
8 provide that in writing within that very short  
9 time.

10 MEMBER FARBER: I guess -- you know, if  
11 the presumption is that everybody's acting in good  
12 faith, that's well and good. But I think there's  
13 already adequate documentation in legal history  
14 that not all plans act in good faith.

15 MS. GILMORE: Just a matter of  
16 clarification. The Legislature chose to use  
17 "resolve" in one instance and "disposition" in  
18 another. But in Section 1368.01(b) of the section  
19 that Member Lee just read, I read "disposition or  
20 pending status" as "resolution or pending status."  
21 The disposition means how it was disposed of. So  
22 both. So current law is "resolve" or "respond."

23 MEMBER LEE: Right. "Resolve" or  
24 "respond." And then simply change both of these  
25 to "resolve" or "respond." It doesn't get, as far  
26 as Nancy would now term it, have to resolve, but it  
27 provides an opening.

28 MEMBER FARBER: I go back to my point

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1 on consumer protection. There has to be a point  
2 when the plan -- you can exhaust all the levels of  
3 the appeal in a plan and be owed an answer. And  
4 when medical necessitates such that time is of the  
5 essence, I think the consumers deserve to be  
6 protected.

7 MEMBER LEE: I don't have any  
8 argument. The point of having three days or five  
9 days when you have a written notice (inaudible)  
10 disposition, you've got something you can go to,  
11 quote/unquote, a higher authority. That's the  
12 point.

13 MEMBER BOWNE: Nancy, with all due



14 respect for consumer rights, which I think we would  
15 advocate, I do think that we have to give some  
16 modicum of credibility that most health plans act  
17 within the spirit of the law. And if they don't,  
18 they should certainly suffer consequences.

19 MEMBER FARBER: They do not suffer  
20 consequences. Now they're protected from  
21 consequences for their medical decisions. And --  
22 so where does this end? Where does the consumer  
23 come out on top?

24 MEMBER LEE: I mean for here, though,  
25 saying "respond or resolve" says that whether it's  
26 three or five days, these two time frames, that  
27 starts the formal process of saying you disagree,  
28 and you can go to the next level. That's what this

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1 does. The other levels we're going to get to in a  
2 minute.

3 MEMBER FARBER: But there's no limit to  
4 those levels.

5 MEMBER SEVERONI: No. I think if I  
6 heard this language correctly, what we're being  
7 told is that that first line should read "health  
8 plans must respond and resolve urgent complaints."

9 MEMBER LEE: No, it's "or." It's  
10 currently "or." And that's the --

11 MEMBER SEVERONI: It's not "and."

12 MEMBER LEE: Right. I mean the status  
13 of disposition provides the plan with the ability

14 the say "Here's what we've done in terms of  
15 research. And either we haven't made a  
16 determination" -- but that's the point for urgent  
17 appeals where the Department, by law, can and, as I  
18 understand, does on some circumstances step in.  
19 They've got that period within which the plans have  
20 the opportunity to do something.

21 MEMBER GILBERT: Peter, there's one  
22 other set of protections in the law. If you have a  
23 terminal illness, you have to have a hearing within  
24 five days of any denial of any of therapy for  
25 someone with a terminal illness. There's an  
26 additional protection for people that have been  
27 determined to have a terminal illness, which is  
28 defined as potentially causing loss of life in one

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1 year, I believe, or six months. You have to have a  
2 hearing and actually bring in the patient to that  
3 hearing if there's any denial. Can we get the cite  
4 for that? That's an additional protection for  
5 individuals with a terminal illness already in law.

6 CHAIRMAN ENTHOVEN: We really need to  
7 be moving forward here.

8 MEMBER LEE: What this will be amended  
9 to read is "respond or resolve" in both places  
10 where it currently reads "respond" in B-2.

11 MEMBER FARBER: I don't think anybody's  
12 interested in what I have to say.

13           DEPUTY DIRECTOR SINGH: At this point  
14 in time Ms. Farber had moved to adopt. Is your  
15 motion to adopt still standing, Ms. Farber, this  
16 Recommendation?  
17           MEMBER FARBER: No.  
18           MEMBER BOWNE: Move adoption.  
19           DEPUTY DIRECTOR SINGH: Second?  
20           UNIDENTIFIED SPEAKER: I'll second.  
21           DEPUTY DIRECTOR SINGH: Those in favor  
22 of adopting Recommendations B-1 and 2 please raise  
23 your right hand.  
24           Those opposed?  
25           The Recommendation is adopted 20 to 0.  
26           MEMBER LEE: Moving to C, Periods of  
27 Limitation, no cleanup amendments.  
28           Any additional amendments, comments on

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1 this one?  
2           Hearing non, move adoption.  
3           MEMBER DECKER: Second.  
4           DEPUTY DIRECTOR SINGH: Those in favor  
5 of adopting Recommendation C.  
6           Those opposed?  
7           The recommendation is adopted 23 to 0.  
8           MEMBER LEE: D. Now, I don't have a  
9 technical amendment. This is one of the places  
10 where there's cross-communication issues with the  
11 EOC groups that are working and also some other  
12 places. This is an example to me of how to

13 communicate in standard languages that I assume and  
14 hope that when the EOC groups look at these issues,  
15 they look at this. But I don't know if we have an  
16 amendment in here to do that.

17 So if anyone wants to make any  
18 amendments, the floor's open for D.

19 Move adoption.

20 DEPUTY DIRECTOR SINGH: Is there a  
21 second.

22 MEMBER SEVERONI: Second.

23 DEPUTY DIRECTOR SINGH: Those in favor  
24 of adopting Recommendation D, please raise your  
25 right hand.

26 Those opposed?

27 Recommendation is adopted 24 to 0.

28 MEMBER LEE: E is one that we've talked

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1 about but did not do a straw pole on at the last  
2 meeting, which was the extent to which consumers  
3 have a right to appear in grievance processes in  
4 plans. A number of states have this requirement.  
5 California, as I understand it, does not. And this  
6 would allow that to make sure that consumers would  
7 at some point in the plan's process be able to  
8 appear in person. And the only technical amendment  
9 would be to delete the italics.

10 CHAIRMAN ENTHOVEN: Do people from the  
11 plans have comments on that?

12 MEMBER BOWNE: At what point along the  
13 way, and does this mean they have to appear --

14 MEMBER LEE: No.

15 MEMBER BOWNE: -- or they would have  
16 the opportunity and when would this happen?

17 MEMBER LEE: It would be to allow them  
18 to participate; it's not to say at which point.  
19 Most plans have two-step process. It would not say  
20 it would have to be at the first step, but it would  
21 have to be at one of the steps they would be able  
22 to appear.

23 MEMBER ZATKIN: Maybe you should say  
24 that rather than the way you worded it. To the  
25 extent possible, it seems to be both points.

26 MEMBER LEE: Okay. Do you have a  
27 suggestion?

28 MEMBER ZATKIN: If that's your intent.

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1 MEMBER DECKER: Steve, I can't hear  
2 what you're saying.

3 MEMBER ZATKIN: I was suggesting that  
4 what Peter said was to allow people to appear at  
5 some point in the process is a little different  
6 from what this reads. This says "to the extent  
7 possible," which I would construe to mean at the  
8 very beginning and then thereafter, rather than  
9 what Peter says.

10 MEMBER DECKER: Would it help if we  
11 looked over on page 7, Item -- under E-6(b)? I

12 think that's where we actually discussed it the  
13 last time. And it talks about the kind of  
14 circumstances that had been anticipated.

15 MEMBER LEE: Really, the -- 6-B noted  
16 some of the ways the plans provide exceptions when  
17 people might not appear but can still be there by  
18 phone. And so it is sort of what we talked -- in  
19 the context we talked about it last time, was a  
20 number of plans that normally allow people to  
21 appear in person, but would even say you can appear  
22 by phone if not in person. But that is where we  
23 talked about it last.

24 I would say it would be a friendly  
25 amendment to amend what is here to say "Plans  
26 should allow members to participate in the  
27 grievance process in person at least at one hearing  
28 that the plan may hold."

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1 CHAIRMAN ENTHOVEN: Any objection to  
2 that?

3 MEMBER SEVERONI: Can I just say I  
4 don't know -- my sense is that -- I know of plans  
5 that do encourage members to participate in this  
6 process or provide opportunities. And I guess my  
7 suggestion might be just instead of the language  
8 being "plans should allow," maybe "plans should  
9 allow opportunities for members to participate in  
10 the grievance process." It's just a better way of

11 saying it. I think there are plans --

12 MEMBER LEE: The point in the

13 Recommendation is to make sure that every plan --

14 every consumer should have an opportunity to appear

15 in person at least at one point in the process.

16 MEMBER SEVERONI: I agree with that.

17 MEMBER LEE: Then I'm not sure what the

18 language you're suggesting is.

19 MEMBER SEVERONI: Well, I'm just saying

20 rather than saying "should allow," I'm saying you

21 could accomplish the same thing by saying "should

22 provide opportunities."

23 MEMBER LEE: I think "should provide"

24 is fine instead.

25 DEPUTY DIRECTOR SINGH: Any objection?

26 MEMBER WILLIAMS: What does "provide

27 opportunities" mean?

28 MEMBER LEE: It means allow.

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1 Move adoption.

2 CHAIRMAN ENTHOVEN: Second?

3 DEPUTY DIRECTOR SINGH: Is there a

4 second?

5 Those in favor of adopting

6 Recommendation E, please raise your right hand.

7 Mr. Lee, would you like to read what it

8 says.

9 MEMBER LEE: "Plans should provide

10 opportunities for members to participate in the

11 grievance process in person at least at one hearing

12 that the plan may hold."

13 CHAIRMAN ENTHOVEN: "To the extent

14 possible."

15 MEMBER LEE: No. We took out "to the

16 extent possible."

17 CHAIRMAN ENTHOVEN: You took that out?

18 MEMBER DECKER: I actually think that's

19 problematic because now it implies that everybody

20 comes to the hearing. You need "to the extent

21 possible." If they've been threatening everybody,

22 I don't think they should have to have them at the

23 hearing.

24 MEMBER SHAPIRO: They don't all have

25 hearings either. I think you're creating a

26 formality that doesn't exist, providing at least

27 one opportunity to participate without stipulating

28 what the form would be.

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1 MEMBER LEE: Let's leave in "to the

2 extent possible." The intent there is any of the

3 provisions in law and other states say that if

4 someone is abusive or threatening, there's

5 exceptions to having them appear in person. That's

6 what we noted as best practice. Some plans that

7 have a standard practice, people can appear in

8 person. They have other ways to even provide them

9 to be there if not in the room. So we can, I



10 think, keep in "to the extent possible" -- would be

11 fine. Okay.

12 MEMBER O'SULLIVAN: Could we take

13 Michael's idea that -- the concern that there might

14 not be a hearing so to participate one time rather

15 than at a hearing.

16 MEMBER LEE: At least one time. Fine.

17 Okay.

18 DEPUTY DIRECTOR SINGH: Is that clear

19 for everybody?

20 Mr. Lee.

21 MEMBER LEE: "Plans should provide

22 opportunities for members to participate in the

23 grievance process in person at least at one time to

24 the extent possible."

25 CHAIRMAN ENTHOVEN: Okay. All in

26 favor?

27 DEPUTY DIRECTOR SINGH: Those opposed?

28 Twenty-two to one. The Recommendation is

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1 adopted.

2 MEMBER LEE: Moving on to F. Cleanup

3 language is after the parenthetical where it says

4 "whether medical group or health plan," delete the

5 word "both" and note "the physician should receive

6 notice by phone or fax and the patient should

7 receive written notice, both of which should

8 include of the decision that was made" et cetera.

9 MEMBER SPURLOCK: Would you accept just

10 striking out "phone or fax" and just should  
11 be "notified"? I mean you could have "see in  
12 person."  
13 MEMBER LEE: I think that's fine. I  
14 think that's quite friendly.  
15 MEMBER SPURLOCK: It's not enforceable  
16 anyways.  
17 MEMBER LEE: "The physician should be  
18 notified and the patient should receive written  
19 notice." I think that's fine.  
20 CHAIRMAN ENTHOVEN: We don't want to  
21 rule out e-mail.  
22 MEMBER LEE: We don't want to rule out  
23 e-mail, absolutely.  
24 MEMBER SPURLOCK: Person to person.  
25 DEPUTY DIRECTOR SINGH: Without  
26 objection.  
27 MEMBER LEE: Move adoption.  
28 (Multiple speakers.)

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1 CHAIRMAN ENTHOVEN: What have we got  
2 here now?  
3 MEMBER LEE: It reads, after the  
4 parenthetical, "The physician should be notified  
5 and the patient should receive written notice, both  
6 of which should include" -- delete the word "of" --  
7 "the decision made" et cetera.  
8 MEMBER ZATKIN: Peter, could you give

9 us an example of the types of additional  
10 information that potentially will alter the  
11 decision in the next review (inaudible)? There's a  
12 phrase that certain types of information is to be  
13 provided, namely, the types of additional  
14 information that potentially would alter the  
15 decision in the next review.

16 MEMBER LEE: Clinical studies or --  
17 either clinicians of particular expertise, noting  
18 that this is alternative treatment available.

19 MEMBER ZATKIN: Why is that any  
20 different from expert opinion or guidelines  
21 (inaudible)? I'm trying to figure out what.

22 MEMBER HIEPLER: It's one you didn't  
23 have at the first hearing.

24 MEMBER LEE: It's basically telling the  
25 consumer this is what you need to provide. This is  
26 what you relied upon. If you want to counter it --  
27 this is the sort of information you need to  
28 provide. It's trying to be -- speaking to the

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1 consumer. Not to say this is what we did, but to  
2 go to the next step, to make an appeal, this is the  
3 sort of thing that you need to provide.

4 MEMBER ZATKIN: So we had these ten  
5 studies and we provide you with that. So -- and  
6 what would we then say to the consumer?

7 MEMBER FINBERG: You need your own  
8 study that disproves all ten of ours.

9 MEMBER GILBERT: From a practical  
10 viewpoint, are you talking about if it's a medical  
11 necessity (inaudible) referral to a specialist,  
12 what -- I mean you'd have to have a different  
13 medical condition to get that referral to the  
14 specialist. I've having trouble with Steve  
15 figuring out exactly what you mean by additional  
16 information that -- because we have to do that  
17 affirmatively is the way you're putting it. What  
18 I'm saying is if your knee was -- if you had a  
19 surgical knee, next time then you'll get surgery.  
20 I mean what do you mean by that?

21 MEMBER ZATKIN: All the things you  
22 could have had.

23 MEMBER DECKER: Peter, let me put this  
24 in a non-clinical situation because that's what I'm  
25 more used to dealing with. If our appeal process  
26 in our plan, one thing that can happen is a patient  
27 may have relied on information provided by the plan  
28 and it misled them about what their rights were.

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1 If that was not part of the discussion and we hear  
2 it later, we will reverse the decision that was  
3 made. So it can be non-political information. It  
4 could be anything that you relied in making your  
5 decision.

6 MEMBER GILBERT: Barbara, how would the  
7 plan know what it was that hadn't happened that

8 they could tell the member that next time it would  
9 be reversed? See what I'm saying?

10 MEMBER DECKER: I understand what  
11 you're saying. Is there a way to say if applicable  
12 with this? Do we want a caveat in? Maybe it's  
13 something that --

14 CHAIRMAN ENTHOVEN: Bruce.

15 MEMBER SPURLOCK: Could I say  
16 something? It's a type of additional information.  
17 Under what circumstances that might change would  
18 alter the decision for further review. So that  
19 way, you know, it's circumstances rather than  
20 information.

21 I mean it's hard to put down guidelines  
22 or decisions for every single potential clinical  
23 and nonclinical thing and to say "This is what we  
24 tend to use to make our rules." But you might be  
25 able to say, you know, "If this changes or if this  
26 changes, we would look at this very differently. I  
27 think that actually, in fact, happens for many  
28 patients. The course of their clinical care

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1 changes, and they do get into different situations.

2 MEMBER LEE: Well, I think there would  
3 be a way to say "and where applicable" the types --  
4 and that is the sort of type: Your condition may  
5 change; it may be more advanced. And by adding the  
6 caveat "where applicable," it's noted that it's not  
7 going to be there every time. Would that be --

8 address the concerns and questions?

9 MEMBER GILBERT: It's kind of saying  
10 "When you're sicker, come back." And I just  
11 don't -- I think if you put "where applicable" then  
12 that obviously puts a modifier on it that the  
13 denier, if they have something in their head they  
14 know might change the decision, next time they can  
15 put it down. But from a practical point of view,  
16 you've got a fairly long list here that's going to  
17 make it fairly difficult as it is.

18 MEMBER SHAPIRO: I agree with that.  
19 Every decision on its own merits has a separate  
20 reason for why you may have been denied your  
21 request. People know exactly what it is. If you  
22 give them the reason -- I think that's what's  
23 critical about this -- they or whoever is advising  
24 them, including their physician, can conclude that.  
25 It's very hard to try and speculate. And I'll you  
26 the truth, plans don't want to do that, and I  
27 wouldn't expect them to volunteer. I think what's  
28 more important is that you give reasons for the

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1 denial and support for that. You implicitly  
2 understand that if I can rebut that or come up with  
3 new information, that -- I think it's obvious; it  
4 doesn't need to be there.

5 CHAIRMAN ENTHOVEN: Could we just take  
6 that line out? Well, just appeal the decision,

7 period.

8 MEMBER FINBERG: Why don't we try it  
9 with "where applicable."

10 MEMBER LEE: Right. I think that  
11 "and where applicable the types of additional  
12 information that potentially develops (inaudible)  
13 next review."

14 MEMBER BOWNE: You know, the burden --  
15 let me put it this way: There's no question that  
16 if there's a denial that the person needs to know  
17 why and where to go to next and what the denial is  
18 based on. But in all fairness, I don't think that  
19 it is incumbent upon the plan to hand the defense  
20 attorneys their entire case.

21 MEMBER ZATKIN: What about the  
22 plaintiff's attorney?

23 MEMBER BOWNE: The plaintiff's  
24 attorney, excuse me. I mean I would feel a  
25 lot -- I mean this is a lot. This is going a lot  
26 further because you're extending it to plans that  
27 don't do this now. And --

28 UNIDENTIFIED SPEAKER: (Inaudible.)

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1 MEMBER BOWNE: Yeah. Right. All of a  
2 sudden he's woken up.

3 But this notion -- I would be much more  
4 comfortable if you could just strike this because I  
5 think it's fair that someone knows in a timely  
6 manner; they know on what the basis was made; they

7 know how to appeal. But this types of additional  
8 information to alter the decision, that could be  
9 anything and everything including -- it's just too  
10 broad.

11 MEMBER ZATKIN: That's the problem. I  
12 don't see it as a liability issue. I simply see it  
13 as sort of an endless potentially.

14 MEMBER LEE: I'd be okay with putting a  
15 period at "timing."

16 MEMBER BOWNE: Okay. Good. Good.

17 MEMBER LEE: If we could vote really  
18 quickly, and I could get some other votes later.

19 DEPUTY DIRECTOR SINGH: A period after  
20 "timing" and delete the remainder of that  
21 sentence; is that correct?

22 MEMBER BOWNE: Yes.

23 MEMBER LEE: Yes. We have a motion and  
24 a second to adopt this Recommendation as amended.  
25 Those in favor please say "Aye" -- or please raise  
26 your right hand. I'm getting tired.

27 Those opposed?

28 Twenty-five to zero. The Recommendation

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1 is adopted.

2 Members, could I just let you know we  
3 have quite a few Recommendations left to vote on.

4 MEMBER LEE: We're zooming through them  
5 now. G, one amendment. Line three, "standard



6 (inaudible) to be used by health plans" and plug in  
7 the word for whatever we're calling the agency. So  
8 it's "and the agency that oversees managed care."

9 CHAIRMAN ENTHOVEN: This is on G?

10 MEMBER LEE: This is on G, Terminology  
11 and Data Collection.

12 The intent is that we want to have the  
13 Department or OHSO or whatever have the same  
14 terminology that it's collecting data on as do  
15 health plans. And so we're adding in "standard  
16 definitions to be used by health plans and the  
17 agency responsible for managed care oversight." The  
18 third line, period.

19 Any other amendments?

20 Move adoption.

21 MEMBER BOWNE: Second.

22 MEMBER LEE: All in favor.

23 DEPUTY DIRECTOR SINGH: Those in favor  
24 please raise your right hand.

25 Those opposed?

26 The motion has been adopted 23 to 0.

27 MEMBER LEE: No comments on H. And  
28 rather than vote on it, I'd like to lump it in with

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1 the next one -- unless anyone has other changes --  
2 so we don't have to do so many votes.

3 Moving to "I." The addition to "I" is on  
4 the very last line where it says "periodic basis,"  
5 insert "This data should be reported with the

6 agency's own complaint or request for assistance  
7 data." The intent of that change is to make --  
8 MEMBER SEVERONI: Say that again.  
9 DEPUTY DIRECTOR SINGH: Can you read it  
10 again, Mr. Lee.  
11 MEMBER HARTSHORN: Where are you?  
12 MEMBER LEE: I'm at the -- on "I," the  
13 very last line where it says "plan specific  
14 (inaudible) data on a periodic basis."  
15 MEMBER BOWNE: Wait. Is this before  
16 you get to all the dots?  
17 MEMBER ZATKIN: Yes.  
18 MEMBER LEE: The very last line of  
19 page 5. Last line of page 5. After it says  
20 "periodic basis" -- "periodic basis." To insert  
21 the sentence "This data should be reported with the  
22 agency's own complaint and request for assistance  
23 data." The intent is to have in one report from  
24 the agency as it gets the plan's complaint data, it  
25 releases it with its data that it's collecting. So  
26 there isn't so much data floating around, and we've  
27 now created common data as well.  
28 Any other suggested changes on "I"?

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1 Then I would suggest not putting this to  
2 a vote until we then go to J and vote on --  
3 (Multiple speakers.)  
4 MEMBER LEE: I'm not trying to move off

5 it; I'm trying (inaudible) some other changes. But

6 I do have others.

7 So other suggested comments or changes on

8 "I"?

9 DEPUTY DIRECTOR SINGH: Please note

10 that "I" continues to page 6.

11 MEMBER LEE: Yes, with a number of

12 bullets, which are listed as four example bullets,

13 not as directive, which would be developed in this

14 collaborative process.

15 CHAIRMAN ENTHOVEN: I was going to ask,

16 do we have to have this sorted by plan and medical

17 group, IPA per groups? Do we have to do all the

18 sorting?

19 MEMBER BOWNE: It's getting awfully

20 prescriptive and detailed.

21 MEMBER DECKER: It's only a

22 recommendation of what the agency should consider

23 to be included. It's not saying "do this." It's

24 just giving ideas.

25 MEMBER BOWNE: But the fact that it's

26 there and in such detail -- this is extremely

27 cumbersome and burdensome to come up with all this

28 information and to slice it all these ways.

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1 MEMBER WILLIAMS: Could we end it after

2 "or type of complaints"? It says "aggregate

3 numbers" -- there's something more --

4 MEMBER LEE: Ron is suggesting in the

5 first bullet to end it after where it says "type of  
6 complaint." Now, we originally recommended that  
7 this be done, but this is now a list of examples of  
8 things to look at. The intent is that consumers  
9 will often want to know for large medical groups as  
10 much about the medical group as the health plan.  
11 And to stop it off there, we're raising this for  
12 discussion. This is not law. This is saying that  
13 plans and the stakeholders should talk about what  
14 is the best way to collect and report this in a way  
15 that is effective and not too costly and credible.

16 I mean I think it's important to remember  
17 that over some threshold it's -- medical groups are  
18 huge. And having complaint data that relates to  
19 them is important. That was the intent there.

20 MEMBER ZATKIN: How about if we say  
21 what you just said to the extent that it's not too  
22 costly and credible in terms of -- these items  
23 would be considered on the basis -- on that basis.

24 MEMBER LEE: Great. I think that's  
25 fine. To add a bullet that says the -- "considered  
26 in the collection of reporting of data should be  
27 the cost, credibility and validity of the data."

28 CHAIRMAN ENTHOVEN: Where do you put

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1 that?

2 MEMBER LEE: That's the first bullet --  
3 oh, no the last bullet. Coming after all the

4 others. It will be a fourth bullet.

5 CHAIRMAN ENTHOVEN: "Consider cost" --

6 MEMBER LEE: "Cost" -- it's really

7 saying "cost, comparability and validity."

8 MEMBER HARTSHORN: Peter, I think

9 there's some issues --

10 MEMBER LEE: Terry and then Brad.

11 MEMBER HARTSHORN: -- depending on how

12 the data would be sliced and provided and what data

13 peer review confidentiality -- in other words,

14 there are certain protections for the providers

15 under that. So can we add some wording that says

16 as long as it doesn't violate peer review --

17 MEMBER LEE: Absolutely. And I'd add

18 that with a semicolon after validity "and no such

19 reports should in any way impinge upon

20 confidentiality or peer review."

21 MEMBER WILLIAMS: The second and third

22 bullets I have some difficulty with, some of them

23 from a logistics point of view. A summary of the

24 recent decisions were upheld or overturned. If you

25 don't have some standard definition around the

26 types of reasons, that could result in very large

27 narratives. Because each grievance is different.

28 MEMBER LEE: The assumption is that

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1 there needs to be common terminology which goes

2 back to Recommendation G for terminology. The

3 desire here is not to have each decision, but to

4 say "Here's the five reasons: Not medically  
5 necessary; not part of the plan documents; not  
6 fully supported, whatever. It is to have it in  
7 typology and not have specific decisions.

8 MEMBER GILBERT: Just remember, though,  
9 then you'll have typologies for the grievances, and  
10 then you'll have typologies for the reasons of  
11 which there will be multiple typologies for each  
12 grievance. Because within a category of a  
13 grievance, there could be five, ten different ways  
14 to resolve it.

15 On the third bullet, basically you're  
16 asking for our grievance process and our QI Plan,  
17 both of which are already submitted to the DOC and,  
18 in our case, DHS for approval. That's -- the third  
19 bullet is a description of the process by which  
20 complaints were handled -- that's our grievance  
21 process -- and the analysis of those complaints and  
22 how to find use of the information. That's our QI  
23 Plan.

24 MEMBER FINBERG: He's just saying it  
25 should be in the report also. What you submit to  
26 the DOC should also be duplicated to the public.

27 MEMBER GILBERT: These are documents  
28 that are inches thick in terms of what the -- you

1 know, the complexity of how the plan uses  
2 information from grievances for quality improvement

3 is pretty substantial. That's my only point. To  
4 try to tie it to a report related to specific  
5 grievances, I don't know how useful that is.

6 DEPUTY DIRECTOR SINGH: Is there  
7 further discussion?

8 CHAIRMAN ENTHOVEN: Yeah.

9 Peter, you said you'd put "consider cost,  
10 comparability and validity as long as it doesn't  
11 violate confidentiality of peer review."

12 MEMBER LEE: They're separate points.

13 MEMBER BOWNE: Those are separate  
14 things.

15 CHAIRMAN ENTHOVEN: Doesn't that apply  
16 to the whole thing, though?

17 MEMBER LEE: Pardon me?

18 CHAIRMAN ENTHOVEN: Doesn't that apply  
19 to all of those?

20 MEMBER LEE: Yes. But it's not  
21 validity; it's a confidentiality issue.

22 CHAIRMAN ENTHOVEN: The question is  
23 whether -- I hope we've got it close enough here.

24 DEPUTY DIRECTOR SINGH: Is there a  
25 motion to adopt Recommendations H, I -- H and I?

26 MEMBER WILLIAMS: We never talked about  
27 H. It got lumped in with "I."

28 MEMBER LEE: I asked the question if

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1 there were amendments to it.

2 MEMBER WILLIAMS: Okay. Well, I guess

3 the question -- I'm not sure what it means on the  
4 basis of it -- what is it that people would have to  
5 do? What is it the health plan has to do?

6 MEMBER LEE: What this would be is to  
7 try -- is if there are -- like, for instance, in  
8 Sacramento, there is an independent program that's  
9 an external resource. We'll talk later about  
10 external resources. This would be that plans would  
11 provide notice that consumers have other resources  
12 available to them. They do that now for high cap  
13 for Medicare beneficiaries.

14 CHAIRMAN ENTHOVEN: Does the plan have  
15 to research every lawyer's office in town and ask  
16 them whether they're a resource available to help?

17 MEMBER LEE: I would not think so.

18 MEMBER BOWNE: For instance, is this  
19 something they have to have printed on the back of  
20 every card? Do they have to mail it out every  
21 month? Can they put it in a newsletter?

22 MEMBER LEE: Rebecca, if you'd like to  
23 add additional details to these recommendations,  
24 you could do that certainly.

25 MEMBER BOWNE: I think what Ron's  
26 asking and I'm suggesting is that one of the  
27 problems is is that it's well intentioned, and I  
28 agree with that. But then all of a sudden the

1 health plan gets a big fine from SOSO or whatever



2 the new company is because they didn't (inaudible).

3 (Multiple speakers.)

4 MEMBER BOWNE: And that's what I'm

5 worried about.

6 MEMBER LEE: Well, I think throughout

7 these recommendations and the very first one which

8 we adopted and sort of swept over is the actual

9 details on these would be developed in

10 collaboration. And I know that usually these at

11 the table isn't consumer groups as much as we've

12 talked about it in terms of these being developed.

13 And the "OHNO," as it may be called, as well as

14 "SOSO," what it does in terms of doing the follow

15 up on this is going to be the subject of being

16 fleshed out significantly. The intent is I think

17 it's important for the Task Force to say that

18 people should know there's external resources they

19 can turn to.

20 MEMBER SHAPIRO: Peter, you might want

21 to move it to your external resource because that

22 provision describes what you're talking about, the

23 types of entities. Some people ask what you mean

24 by this. You may want to just fold it into the

25 Recommendation on General Resource because you

26 mentioned that you've got (inaudible) and you've

27 the Health Rights hotline. And I think there's a

28 better understanding of what you mean if you put it

1 in the context of that later provision.

2 MEMBER DECKER: While we're moving it,  
3 I'll mention that we've done an hour.

4 CHAIRMAN ENTHOVEN: What are we doing  
5 to this?

6 MEMBER LEE: I mean I'm happy with  
7 moving it to -- fine with moving it to No. 7 to be  
8 included in the discussion of 7. But it still  
9 needs to be discussed there, though.

10 MEMBER FARBER: A logical place to put  
11 something like that is when health plans disclose  
12 to their clients what their grievance process is,  
13 then it's just logical to place that in the body of  
14 that document. And it doesn't have to result in a  
15 punitive thing like Rebecca's concerned about. I  
16 mean if you just say that that's where health plans  
17 are going to put this information, and then, you  
18 know, you can also reference the "OHNO," OHSO or  
19 whatever it is -- "SOSO" thing we're going to do  
20 and say that further information about assistance  
21 external to the plan can be accessed by calling  
22 OHSO's number.

23 But I think -- it's meant as a general  
24 advisory. It's not meant to be something punitive  
25 for the health plan. It's just to tell people  
26 that, you know, their last court of appeal isn't  
27 the final grievance step in their health plan.

28 CHAIRMAN ENTHOVEN: But the open end of

1 this is kind of the problem. If you'd said  
2 "officially certified" or something so you just  
3 define the universe with some precision.

4 MEMBER FARBER: I think a logical place  
5 is just put it in your grievance procedure.

6 MEMBER LEE: I think the concern is is  
7 that qualifier of the external assistance is what  
8 I'm hearing. Well, there's two concerns: One is  
9 where does it go; the other is what do we mean by  
10 "external assistance"? You could say "official  
11 external assistance"? Would that help?

12 MEMBER DECKER: "Official"?

13 MEMBER LEE: Yeah. It's -- no? Okay.

14 MEMBER FARBER: I think what you're  
15 trying to do is to tell people that your health  
16 plan is accountable to a state agency. And the  
17 state agency's is XYZ.

18 MEMBER DECKER: No. This is different.

19 MEMBER LEE: No. That's already there.

20 (Multiple speakers.)

21 MEMBER BOWNE: If that would be it,  
22 that would be just fine. What it is is that this  
23 puts a burden on the health plan to know all the  
24 rights groups, if you will. And let's take a  
25 statewide plan; okay? So that means in their  
26 grievance procedure, they'd have to modify it for  
27 each particular area because Peter's group's in  
28 Sacramento and Tom's group's in, you know,

1 Los Angeles.

2 MEMBER FARBER: Why don't you consider  
3 then, Peter, modifying the language to say that,  
4 you know, information, but where external  
5 assistance can come from can be accessed at OHSO.  
6 Does that meet your general need?

7 MEMBER DECKER: No. I think we really  
8 should put this in the other item because that's  
9 where we talk about it. Let's just move it over--

10 MEMBER LEE: Let's carry it over to  
11 there.

12 DEPUTY DIRECTOR SINGH: Without  
13 objection, we'll move H to No. 7.

14 Do we have a motion to adopt  
15 Recommendation No. I please.

16 MEMBER DECKER: So moved.

17 MEMBER LEE: Second.

18 MEMBER GILBERT: Can we get rid of the  
19 third bullet?

20 MEMBER HARTSHORN: I'll bring up my  
21 level-playing-field argument again. We're going to  
22 have data that's going to look at health plans, and  
23 there's a lot of fee-for-service providers that  
24 have complaints, too. Should they be required -- I  
25 mean I think they should --

26 MEMBER LEE: Yes.

27 MEMBER HARTSHORN: -- be required to  
28 sort their complaints to their appropriate

1 agencies.

2 MEMBER LEE: I would strongly

3 support --

4 MEMBER HARTSHORN: (Inaudible.)

5 MEMBER LEE: -- that this

6 Recommendation for both the terminology and data

7 collection -- this is where it says above the state

8 agencies for regulation of managed care. Part of

9 the intent in G is that it's not a sole-agency

10 issue in terms of currently it's a DOC and a DOI

11 issue. It should be the range of health providers.

12 MEMBER HARTSHORN: Or a Board of

13 Medical Examiners issue with individual physician

14 complaints filing.

15 MEMBER LEE: We have not reached the

16 issue of having common terminology and data

17 collection at the individual level as opposed to

18 the systems of care.

19 MEMBER HARTSHORN: But it starts with

20 the individual level and goes up to systems of

21 care. I mean the system can do it by the system.

22 But it still starts down at the physician contact

23 level.

24 EXECUTIVE DIRECTOR ROMERO: Would a

25 compromise be in the third line of G, replace the

26 word "plans" with "insurers"?

27 MEMBER DECKER: "Insurers" is more

28 limiting.

1 EXECUTIVE DIRECTOR ROMERO: My sense is  
2 you want to extend this Knox-Keene Plan.

3 MEMBER LEE: I mean the intent in  
4 health care is not to limit it to  
5 Knox-Keene-licensed Plans.

6 DEPUTY DIRECTOR SINGH: We've defined  
7 "health plans" in this Paper and in Papers  
8 generally to mean Knox-Keene-regulated health plans  
9 and carriers unless we specifically say otherwise.  
10 Generally health plans --

11 MEMBER LEE: That's certainly is the  
12 intent. I think that we do need some sort of  
13 public reports. We, again, I think say that this  
14 data should include data on all health plans.  
15 Insert that in as a sentence after the first  
16 sentence.

17 MEMBER DECKER: In "I"?

18 MEMBER LEE: Yes.

19 MEMBER DECKER: It actually should be  
20 several sentences down. "Data reported to the  
21 state agencies" --

22 MEMBER LEE: Right.

23 MEMBER DECKER: The last complete  
24 sentence or last sentence starting on 5.

25 MEMBER LEE: "Data reported to state  
26 agencies should include data on all health  
27 plans" --

28 MEMBER SCHLAEGEL: "For regulating."

1           DEPUTY DIRECTOR SINGH: Without  
2   objection?

3           MEMBER GILBERT: Which one? The whole  
4   thing or --

5           MEMBER LEE: Yes, the whole "I."

6           MEMBER GILBERT: I still think --

7           DEPUTY DIRECTOR SINGH: Just on "I."  
8   Members, are we ready to vote on "I"?

9           CHAIRMAN ENTHOVEN: I think Peter needs  
10   to read it.

11          MEMBER LEE: Okay. What we have is --  
12   what we have just inserted is "Data reporting" --

13          (Multiple speakers.)

14          MEMBER SCHLAEGEL: Public reports. All  
15   the way at the end.

16          MEMBER LEE: We haven't changed the  
17   first eight lines. Okay. "Currently Knox-Keene  
18   Plans must report complaints pending longer than 30  
19   days (inaudible) resolution, analyzing complaints  
20   and using the information for quality improvement.  
21   In addition, after standard (inaudible) terminology  
22   has been aggrieved, see Recommendation 3-G above,  
23   the state's agency (inaudible) regulate the managed  
24   care should developed in collaboration with  
25   stakeholders and implement additional public  
26   reporting requirements (inaudible) and if necessary  
27   data reported to the state's agencies for  
28   regulating managed care should be reliable and

1 comparable, and the state's agencies through  
2 regulating managed care should publish  
3 plan-specific and aggregate data on a periodic  
4 basis that should include data on all health  
5 plans. This data should be reported with the  
6 agencies own complaint and request for assistance  
7 data in determining the amount and nature of  
8 information," et cetera, et cetera. And then we  
9 added a new bullet, which I think someone up at the  
10 head of the table got down the verbiage for.

11 CHAIRMAN ENTHOVEN: Consider cost,  
12 comparability and validity as long as it doesn't  
13 violate confidentiality or peer review.

14 MEMBER BOWNE: No, no.

15 (Multiple speakers.)

16 MEMBER FINBERG: "Confidentiality and  
17 peer review will be maintained".

18 MEMBER LEE: Right. Let's do it as a  
19 separate bullet.

20 (Multiple speakers.)

21 MEMBER LEE: Brad, did you have a --

22 MEMBER GILBERT: I would really -- the  
23 third bullet I would have -- if the group is  
24 willing, I'd really like to get removed. Because  
25 if we're listing things, our lists are going to be  
26 taken as things to do. And that third bullet would  
27 be very burdensome.

28 DEPUTY DIRECTOR SINGH: Is there



1 objection to remove the third bullet? The existing  
2 third bullet.

3 MEMBER FARBER: Delete?

4 DEPUTY DIRECTOR SINGH: Seeing no  
5 objection, Members, we have a motion on the floor  
6 to adopt Recommendation I as amended. It's been  
7 second.

8 Those in favor of adopting  
9 Recommendation I please raise your right hand.

10 Those opposed?

11 Recommendation has been adopted 22 to 0.

12 MEMBER LEE: J is to change the  
13 introduction to facilitate consumer -- contact of  
14 consumers to regulators. Delete the entire first  
15 sentence (inaudible) "in addition." It's redundant  
16 to what we say before. And instead say "The  
17 agencies responsible for managed care oversight  
18 should provide a single statewide 800 number that  
19 seamlessly transfers the consumer to the  
20 appropriate agency." The intent here is we  
21 currently have DOC and DOI -- many people don't  
22 know either of the numbers, but -- let alone that  
23 problem, and having one number would certainly make  
24 things simpler.

25 Move adoption.

26 UNIDENTIFIED SPEAKER: Second.

27 CHAIRMAN ENTHOVEN: "The agencies" --

28 MEMBER FINBERG: Could you read the

1 beginning again.

2 (Multiple speakers.)

3 DEPUTY DIRECTOR SINGH: It's been moved  
4 by Mr. Lee. Seconded by --

5 MEMBER FINBERG: I just want him to  
6 read it. "To facilitate" --

7 MEMBER LEE: "Contact the consumers to  
8 regulators. The agencies responsible for managed  
9 care oversight," plural "agencies," et cetera. So  
10 move, seconded.

11 DEPUTY DIRECTOR SINGH: Who has it been  
12 seconded by?

13 MEMBER FINBERG: Me.

14 CHAIRMAN ENTHOVEN: Maybe it doesn't  
15 matter, but I just don't understand what you're  
16 doing here.

17 MEMBER LEE: Having one phone number --

18 CHAIRMAN ENTHOVEN: This is No. J;  
19 right?

20 MEMBER LEE: This is No. J. We're  
21 having one phone number. That's so you can promote  
22 if you're a consumer and you've got health-care  
23 concern and you want to talk a state regulator,  
24 there's one place you can call.

25 MEMBER FARBER: It's been moved and  
26 seconded.

27 MEMBER LEE: Yes.

28 MEMBER FARBER: Can you call the

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1 question?

2 MEMBER LEE: All in favor.

3 MEMBER FARBER: Let's call the

4 question.

5 CHAIRMAN ENTHOVEN: No, no.

6 MEMBER LEE: We're just voting.

7 DEPUTY DIRECTOR SINGH: All right.

8 CHAIRMAN ENTHOVEN: I think you need to

9 read the new language starting with J, clear

10 oversight -- government oversight --

11 MEMBER LEE: No, that was all deleted.

12 CHAIRMAN ENTHOVEN: You deleted that.

13 MEMBER LEE: Yes. It was all deleted

14 all the way through "the agencies."

15 DEPUTY DIRECTOR SINGH: Then it starts

16 "The agencies responsible for regulating managed

17 care should provide a single statewide 800 number

18 that seamlessly transfers consumers to the

19 appropriate agencies.

20 CHAIRMAN ENTHOVEN: Right.

21 DEPUTY DIRECTOR SINGH: It's been

22 moved, and it's been seconded.

23 Those in favor of adopting this

24 Recommendation please raise your right hand.

25 Those opposed?

26 Twenty-one to zero. The Recommendation

27 has been adopted.

28 MEMBER LEE: Okay. Four.

## BARNEY, UNGERMANN &amp; ASSOCIATES

1 MEMBER SEVERONI: Peter, if I may just  
2 before you move on, in Item I, I just wanted to ask  
3 again the Executive Director, in Item I here, we  
4 referenced the group stakeholders. And throughout  
5 our Papers at different times we've identified what  
6 that group is. And most of the time we say that  
7 includes consumers.

8 MEMBER LEE: Ellen, were you here at  
9 the morning -- well, there will be an introductory  
10 footnote that defines stakeholders.

11 MEMBER SEVERONI: Okay. Thank you.

12 DEPUTY DIRECTOR SINGH: In our glossary  
13 of terms.

14 MEMBER BOWNE: To include consumer  
15 groups; is that correct? To include consumer  
16 groups.

17 DEPUTY DIRECTOR SINGH: Mr. Lee, would  
18 you please --

19 MEMBER LEE: Move along. 4-A, B and C,  
20 no technical amendments to.

21 MEMBER RODRIGUEZ-TRIAS: Thank you.

22 MEMBER LEE: Anyone else have technical  
23 amendments to?

24 DEPUTY DIRECTOR SINGH: For A, B and  
25 C?

26 Seeing none, is there a motion to  
27 adopt --

28 MEMBER LEE: Terry has a comment or

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1 question.

2 DEPUTY DIRECTOR SINGH: I'm sorry.

3 MEMBER HARTSHORN: Are we on -- are we  
4 talking about the -- all kinds of required  
5 (inaudible)?

6 DEPUTY DIRECTOR SINGH: Could you  
7 please speak into -- I'm sorry, I can't hear you.

8 MEMBER LEE: Yes.

9 MEMBER HARTSHORN: If there's no  
10 indicated --

11 MEMBER LEE: Yes. Yes, we are talking  
12 about C as well.

13 MEMBER HARTSHORN: I think the use of  
14 the word "independent" is a little hard to follow.  
15 Are they -- if they're in the qualified network,  
16 does that really make them independent? I was just  
17 recommending that we strike "independent" if  
18 there's no qualified networking provided.

19 DEPUTY DIRECTOR SINGH: Is there  
20 objection to strike the word "independent" on  
21 page 7 in the second line in C?

22 MEMBER FINBERG: I think it means that  
23 it's independent of the first clause. So that  
24 would be (inaudible).

25 MEMBER FARBER: What if it's this guy's  
26 boss, you know?

27 DEPUTY DIRECTOR SINGH: Could we just  
28 have a quick straw poll vote not to -- never mind.

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1 We're not going to delete "independent"?

2 MEMBER FARBER: It's being discussed.

3 DEPUTY DIRECTOR SINGH: Okay. Mr. Lee,  
4 could you --

5 MEMBER LEE: Is there another way to  
6 clarify this? I mean the intent is that there  
7 should be some independence when you get a second  
8 opinion. And so --

9 MEMBER HARTSHORN: As long as  
10 independence doesn't mean it has to be someone  
11 outside of the network.

12 MEMBER LEE: No. And that's not the  
13 intent.

14 MEMBER HARTSHORN: How do we clarify  
15 that? That's all I'm after.

16 MEMBER LEE: By welcome wording  
17 suggestions.

18 CHAIRMAN ENTHOVEN: Qualify  
19 (inaudible) --

20 MEMBER HARTSHORN: You want to say it's  
21 a different provider rather than independent. All  
22 we want is a second opinion from another physician.

23 MEMBER FARBER: Yeah. But it doesn't  
24 work out if the second opinion comes from the-- you  
25 know, the same IPA as this guy's boss or  
26 something.

27 MEMBER LEE: How about if we say if

28 there's no separate qualified network provider?

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1 And "separate" provides the communication that it's  
2 not -- there's a distance there without saying  
3 "independent"? Is that friendly, Terry.

4 MEMBER HARTSHORN: Okay.

5 DEPUTY DIRECTOR SINGH: Without  
6 objection?

7 MEMBER LEE: Great. So move--

8 MEMBER SHAPIRO: Peter, I've got a  
9 quick question.

10 MEMBER LEE: Yeah.

11 MR. SHAPIRO: On B on page 6, it is a  
12 question. The last line says that "When the  
13 decision of the medical group/IPA differs from the  
14 physician, the patient should be given oral notice  
15 or written notice on request." Has that been the  
16 practice now if your physician has recommended  
17 treatment and it's reversed by the IPA or someone  
18 else, you only know that if you've asked for it on  
19 request?

20 DEPUTY DIRECTOR SINGH: No.

21 MEMBER LEE: No, no. They were given  
22 oral notice. The distinction is that -- they would  
23 always be given oral notice. The written notice  
24 they would need to request.

25 MEMBER SHAPIRO: Okay. Could we put a  
26 comma after "oral notice"?

27 MEMBER LEE: I think that's friendly.

28 We have inserted a comma.

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1 MEMBER ZAREMBERG: Somebody explain how  
2 C is different from existing practice. What do you  
3 do when there's no qualified in plan, a provider?  
4 What happens.

5 MEMBER HIEPLER: You get the denial.

6 DEPUTY DIRECTOR SINGH: Mr. Lee, are  
7 you able to --

8 MEMBER WILLIAMS: I think if it's a  
9 matter of actually accessing care, at least in our  
10 PPO, there is an actual process that the member can  
11 go through the request in an ability to see a  
12 non-network provider and be kept whole financially  
13 so they may have both access and financial  
14 insulation in terms of access to care.

15 MEMBER ZAREMBERG: I'm just trying to  
16 figure out how this is different than existing  
17 practice. Is it different than existing practice,  
18 or is it the same?

19 MEMBER DECKER: I think currently in  
20 some health plans the second opinion is only within  
21 the same designated medical group that you're  
22 enrolled in. We're trying to say that you can go  
23 outside of your medical group.

24 MEMBER ZAREMBERG: I thought somebody  
25 said only if there's nobody qualified inside the  
26 medical group?



27 MEMBER LEE: That's under the notion of  
28 separateness. It needs to be within plan. There's

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1 no mandate to go out of plan or to be able to go  
2 out of plan unless there's no one qualified there.

3 MEMBER DECKER: So the words -- I don't  
4 know where "separate" is.

5 MEMBER LEE: Separate took the place of  
6 "independence."

7 DEPUTY DIRECTOR SINGH: The word  
8 "independent" was deleted, and we used "separate"  
9 to substitute.

10 MEMBER ZAREMBERG: So you can go  
11 outside the plan if there's no one qualified inside  
12 the plan.

13 MEMBER FARBER: But now is independent  
14 of the person that gave the first decision.

15 CHAIRMAN ENTHOVEN: Not in the same  
16 medical group.

17 MEMBER FARBER: Not in the line of  
18 authority. It would be awfully hard for one guy to  
19 go over his boss.

20 MEMBER ZATKIN: That's why we have the  
21 external review discussion coming up, I believe.

22 MEMBER LEE: We're getting too involved  
23 in this.

24 MEMBER ZATKIN: The second opinion is a  
25 step, and external review is the next step.

26 MEMBER DECKER: I think one of the

27 challenges here is we're not just talking about  
28 HMOs. We're talking about multiple kinds of

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1 plans. Do we need to be clear, Peter?

2 MEMBER LEE: I think the whole point is  
3 that "health plans" means all health plans  
4 throughout, and we are not --

5 MEMBER DECKER: But I'm talking about  
6 the network versus the out-of-network. Does that  
7 mean within the plan and out of the plan? I don't  
8 think it does.

9 MEMBER LEE: No.

10 MEMBER DECKER: But I think some people  
11 are taking it that way.

12 MEMBER ZATKIN: It's within.

13 MEMBER DECKER: Okay. If this was an  
14 HMO, I think the intent is it's outside the medical  
15 group.

16 MEMBER FARBER: It could be outside of  
17 pod of working -- you know, some medical groups are  
18 composed of several pods, and it could be an  
19 opinion from a separate pod.

20 DEPUTY DIRECTOR SINGH: Dr. Spurlock.

21 MEMBER SPURLOCK: I think what we're  
22 trying to do is we're trying to say the patient  
23 should have an option and choices on second  
24 opinions. I think the first and the fastest of any  
25 second opinion that will happen most likely -- and

26 that medical group's going to have no problems with  
27 it because it's happening all the time now -- is  
28 within the medical group. And that happens

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1 frequently that people get second opinions within  
2 an individual medical group.

3 I think the issue becomes when you go  
4 outside of the medical group for a second opinion,  
5 the language says that you have to be required to  
6 pay for them from the health plan standpoint.

7 The third issue, which I think Steve  
8 alluded to, was the independent external review. I  
9 think we haven't gotten there yet. So what I would  
10 say is that we need to have some language in here  
11 that talks about offering patients the choice in  
12 the medical group first because it often happens  
13 fast or it's already going on, and it should be the  
14 first recourse. And if the patients want that,  
15 great. If they want to go outside the medical  
16 group, then we have to have the health plan paying  
17 for it, a second opinion, in that situation.

18 MEMBER ZATKIN: But Nancy's  
19 point about -- isn't there some line even within  
20 current practice in terms of who's normally  
21 involved in the second opinion?

22 MEMBER SPURLOCK: No. It's hard to  
23 imagine every single clinical situation for every  
24 clinical disease and how much expertise somebody  
25 has within the group. There may be conditions

26 where a pulmonologist who's a specialist, who's  
27 done research in certain areas, that's an expert,  
28 people send that person to. But on some other

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1 pulmonary instances they want to go out of the  
2 medical group or, you know, out of the existing  
3 network. I think those situations have to happen.

4 But I think should be an option to stay  
5 within the medical group if that's possible because  
6 it doesn't cost anything and there's lots of  
7 mechanisms for that to happen already. It's only  
8 when you go outside the medical group that we have  
9 to have methods to pay for that from the health  
10 plans.

11 MEMBER FARBER: I just want to clarify  
12 my point. I don't have any trouble with large  
13 groups like Kaiser. There are enough specialists  
14 within that organization so that you can get  
15 somebody out of the direct line of -- chain of  
16 command. It's in smaller groups where it gets to  
17 be a problem where everybody's in each other's  
18 pocket, and you want to reinforce what your  
19 practicing partner says. That's no kind of second  
20 opinion at all for a patient to get.

21 So I think some of this is size driven.  
22 But I think that patients should be assured that  
23 when they get a second opinion, that there isn't  
24 that built-in conflict there.

25           DEPUTY DIRECTOR SINGH: Dr. Northway.  
26           MEMBER NORTHWAY: I think one of the  
27 areas where you want to make sure that you can go  
28 out of plan has to deal with vulnerable population,

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1 but particularly children, where, in fact, there  
2 may not be anybody else in the group. And I think  
3 if Barry Cristy was here, he would have said he  
4 didn't want another opinion from another urologist  
5 in the group that he'd already been to. The issue  
6 was there wasn't anybody there. The group did not  
7 agree to that. They just said "No."

8           So I think the issue regarding vulnerable  
9 population, particularly children, you have to have  
10 some kind of a way in which the family can make  
11 sure that somebody who is an expert in pediatric  
12 care has a chance to see their child.

13           MEMBER ZATKIN: That's the external  
14 review.

15           MEMBER NORTHWAY: Yeah.

16           MEMBER LEE: It is also a second  
17 opinion. The point about second opinion, the  
18 language that I think is most important here is not  
19 so much that it's both separate, but it's also the  
20 qualifying. It's that some of the concerns that  
21 come up is they got a second opinion, but just  
22 because it's the doc next door -- the issue isn't  
23 that it's next door, but is the doc a pediatric  
24 oncologist or whatever.

25           So the intent of the language is separate  
26 and qualified. And -- well, anyhow, that's --  
27           MR. SHAPIRO: Let me just add, because  
28 I suggested the qualifications last time, this

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1 language reflects best practice; that every health  
2 plan filed with the Department of Corporations its  
3 second opinion procedures. And most of them but  
4 not all of them simply said "You first come to us.  
5 And if we have" -- an they used "independent" or  
6 "separate," but it dealt with this concern --  
7 "qualified person, you have to do it in plan. If  
8 you make a case that we don't have that separate  
9 qualified person, we'll pay for it out of plan."

10           So this is the general policy of most  
11 plans that have submitted their positions to the  
12 Department of Corporations. And the only thing we  
13 changed from the earlier one was there are some  
14 exceptional cases where you want to go out of the  
15 plan, and that deals with when they don't have a  
16 qualified person who, whether it's independent or  
17 separate or whatever it is, is not considered the  
18 right person.

19           But in 95 percent of the cases, you're in  
20 plan; you're in medical group, and you don't want  
21 to wait for the independent review. You want to  
22 resolve it at this point.

23           MEMBER LEE: I'd like to move adoption

24 on the "separate qualified" as it stands.

25 MEMBER BOWNE: Second.

26 MEMBER ZAREMBERG: This is the same as  
27 existing practice.

28 MR. SHAPIRO: Yes.

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1 MEMBER FARBER: Yeah. For the most  
2 part.

3 MEMBER LEE: For the most part for many  
4 plans, existing practice.

5 CHAIRMAN ENTHOVEN: Because there's  
6 some who don't do it is what you're saying.

7 MEMBER ZAREMBERG: When they file it  
8 with the DOC, does the DOC not go back and have the  
9 plans that don't comply comply with what they're  
10 doing.

11 MR. SHAPIRO: No, because the  
12 legislation that got through said the DOC is not  
13 authorized to approve or disapprove any of these  
14 filings. That was a qualification put in there.  
15 They file it in hopes that it would encourage  
16 people to do best practices. But, in fact, it's  
17 not uniformly done. And the DOC is explicitly  
18 prevented from making them do it.

19 DEPUTY DIRECTOR SINGH: Without further  
20 discussion, those in favor of adopting  
21 Recommendation 4-A, B and C please raise your right  
22 hand.

23 Those opposed? Twenty-two to zero. The

24 Recommendation is adopted.

25 MEMBER LEE: Five, no technical

26 amendments.

27 Any comments or suggestions?

28 DEPUTY DIRECTOR SINGH: The comment is

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1 we've used up all the time that was allotted.

2 MEMBER LEE: Okay. I just move we pass

3 all the rest and move on to the next one.

4 DEPUTY DIRECTOR SINGH: Is there a

5 motion to adopt Recommendation 5 as originally

6 proposed?

7 MEMBER SEVERONI: I'll move it.

8 MEMBER BOWNE: Second.

9 DEPUTY DIRECTOR SINGH: Those in favor

10 of adopting Recommendation 5 please raise your

11 right hand.

12 Those opposed.

13 The recommendation is adopted 23 to 0.

14 MEMBER LEE: No technical amendments to

15 6-A and B.

16 Any suggestions or additions?

17 Move adoption.

18 MEMBER BOWNE: Second.

19 DEPUTY DIRECTOR SINGH: I'm sorry, who

20 seconded. Thank you.

21 Those in favor of adopting

22 Recommendation 6-A and B please raise your right



23 hand.

24 Those opposed?

25 The Recommendation is adopted 26 to 0.

26 MEMBER LEE: Seven, there is one

27 technical amendment which is the very last line of

28 the Recommendation 7 at the top of page 8. It says

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1 "Common data collection and evaluation systems,"

2 and somehow in the conversion from the prior draft

3 we did a straw poll and we neglected -- we left off

4 "and publicly shared data regarding complaints to

5 identify systemic problems."

6 MEMBER FARBER: I don't know where you

7 are.

8 MEMBER LEE: I'm at the top of page 8.

9 "The pilot programs should have common data

10 collection and evaluation systems and publicly

11 shared data regarding complaints to identify

12 systemic problems."

13 CHAIRMAN ENTHOVEN: "Publicly

14 shared" --

15 MEMBER LEE: "Data to identify systemic

16 problems."

17 DEPUTY DIRECTOR SINGH: Any further

18 discussion?

19 Ms. Finberg.

20 MEMBER FINBERG: Yes. I'm convinced

21 that we need a statewide external ombudsperson.

22 That the exact details of that program could be up

23 to debate and the timing and funding could be up to  
24 debate, but not the fact that we need something  
25 statewide. So I would suggest that we add a  
26 sentence at the beginning of this Recommendation to  
27 indicate that we recommend an independent external  
28 assistance or external ombuds program that would be

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1 statewide. And then we could go on to recommend  
2 that the first step towards implementing that  
3 program be this, the two pilot projects.

4 DEPUTY DIRECTOR SINGH:

5 Ms. O'Sullivan.

6 MEMBER O'SULLIVAN: I want to recommend  
7 an amendment --

8 DEPUTY DIRECTOR SINGH: Could you speak  
9 into the mike. I'm sorry.

10 MEMBER O'SULLIVAN: Sorry.

11 UNIDENTIFIED SPEAKER: Maryann, could  
12 you speak to Jeanne's point first?

13 MEMBER O'SULLIVAN: Sure.

14 UNIDENTIFIED SPEAKER: Can we kind of  
15 deal with that?

16 DEPUTY DIRECTOR SINGH: Is there any  
17 further discussion on Ms. Finberg's point? Is  
18 there any objection to including this as an  
19 amendment.

20 MEMBER DECKER: I object to it. I  
21 think we need the results from the pilots before we

22 make the statement that we know we need a statewide  
23 ombudsman program.

24 MEMBER HARTSHORN: Yeah, I would agree  
25 with that. I mean we may find out it's more --  
26 it's better to do regional programs. Because, you  
27 know, we know health care is different in different  
28 parts of the state. We may need to personalize it

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1 or (inaudible). I'd wait until the pilots are  
2 done.

3 DEPUTY DIRECTOR SINGH: Could we just  
4 have a very quick straw poll vote on that? Those  
5 in favor of Ms. Finberg's amendment.

6 MEMBER FINBERG: Let me just make one  
7 comment, which is what I'm suggesting would not  
8 preclude local implementation. In fact, I'm in  
9 favor of local control of the program. What I'm  
10 suggesting is that we need a resource statewide.

11 CHAIRMAN ENTHOVEN: Could you just tell  
12 us what the words would be again.

13 MEMBER FINBERG: Okay. "The Task Force  
14 recommends that" -- I guess -- well, "the Governor  
15 and Legislature authorize an independent external  
16 assistance or ombuds program throughout the state"  
17 as a first step, and then we go on.

18 MEMBER GRIFFITHS: Question.

19 CHAIRMAN ENTHOVEN: All in favor of --

20 DEPUTY DIRECTOR SINGH: We had one  
21 quick question.

22 MEMBER GRIFFITHS: I'm not clear  
23 whether what we would actually be proposing here is  
24 simply that that's a statement of intent, that  
25 ultimately we'd want to move there, and the pilot  
26 program is a way to get there or whether we're  
27 actually proposing this statewide ombudsperson  
28 program as well as the pilot program.

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1 MEMBER LEE: I think Jeanne's intent  
2 was that the first steps of such an effort would be  
3 to fund two pilot projects.

4 MEMBER FINBERG: That's right. I'd  
5 like us to declare that we want something  
6 statewide. We're not prepared at this point to  
7 recommend or implement the details statewide, but  
8 we're willing to say that that's important and that  
9 we recommend it. In order to implement that  
10 recommendation, we're going to first authorize  
11 these two particular pilot programs.

12 MEMBER GRIFFITHS: Thank you.

13 CHAIRMAN ENTHOVEN: Okay.

14 DEPUTY DIRECTOR SINGH: Could we just  
15 take a quick straw poll vote on Ms. Finberg's  
16 recommended amendments since we had objection?

17 Those in favor please raise your right  
18 hand. This is a straw poll vote, Members.

19 Those opposed?

20 There were more in opposition than in

21 support of this, so it was just a straw poll vote.  
22 That recommendation will not be included.  
23 MEMBER LEE: Any other recommendations,  
24 changes to what's here?  
25 MEMBER O'SULLIVAN: I had one on F,  
26 page 7, the second-to-the-last line, that we delete  
27 the word "and" and after "advising" say "and  
28 advocating on behalf of consumers."

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1 MEMBER BOWNE: Before you get to  
2 No. 7?  
3 MEMBER O'SULLIVAN: Uh-huh. F. That  
4 paragraph under F, second-to-the-last line. So I  
5 want to add one of the things that this external  
6 review entity would do: It would advocate on  
7 behalf of consumers.  
8 DEPUTY DIRECTOR SINGH: I'm sorry,  
9 Ms. O'Sullivan, what is the amendment you're  
10 proposing?  
11 MEMBER O'SULLIVAN: The  
12 second-to-the-last line, after "counseling," I'd  
13 put a comma, delete "and." After -- keep  
14 "advising." And then add -- insert "and  
15 advocating on behalf of consumers." So it would  
16 read -- you know, it would "provide," dah, dah,  
17 dah "counseling, advising and advocating on behalf  
18 of consumers."  
19 MEMBER SPURLOCK: Could you tell me the  
20 difference.

21 UNIDENTIFIED SPEAKER: What happened to  
22 "(inaudible) problem resolution"?  
23 DEPUTY DIRECTOR SINGH: Would that  
24 continue?  
25 MEMBER O'SULLIVAN: Yeah.  
26 DEPUTY DIRECTOR SINGH: So the sentence  
27 would then read "appropriate activities performed  
28 by external resources may include developing and

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1 distributing educational material, providing  
2 referrals to existing resources, counseling,  
3 advising and advocating on behalf of consumers on  
4 problem resolution at every stage in the process."  
5 MEMBER O'SULLIVAN: Yeah, but I goofed,  
6 because it should be "advising on problem  
7 resolution" and then "and advocating on behalf of  
8 consumers." Sorry.  
9 MEMBER ZATKIN: You're talking about  
10 external lobbying?  
11 MEMBER O'SULLIVAN: No. That's not  
12 what I meant. I was thinking of just advocating--  
13 representing the consumer at each stage of the  
14 process.  
15 MEMBER ZAREMBERG: Would that be legal  
16 to represent patients?  
17 MEMBER ZATKIN: Then you would put it  
18 in --  
19 MEMBER ZAREMBERG: You have legal

20 representation.

21 MEMBER O'SULLIVAN: That's open.

22 MEMBER ZAREMBERG: Before I vote on it,  
23 I'd like to know what it means -- what your intent  
24 is.

25 MEMBER O'SULLIVAN: Of course, I would  
26 like it to be advocacy in and outside of the  
27 courts. But if that can't move, then I would be  
28 happy for it to be advocacy not as far as

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1 (inaudible).

2 DEPUTY DIRECTOR SINGH: Dr. Spurlock,  
3 did you have a comment?

4 MEMBER SPURLOCK: That was question.  
5 Are we talking about advocacy in the courts or  
6 out?

7 MEMBER RODGERS: Are you talking about  
8 legal counsel or (inaudible) --

9 DEPUTY DIRECTOR SINGH: Perhaps it  
10 needs to be clarified.

11 MEMBER O'SULLIVAN: Why don't we do it  
12 as two different things. Why don't we say advocacy  
13 and legal counsel in court matters or --

14 MEMBER BOWNE: You lost us all now.

15 MEMBER ZATKIN: Isn't that a  
16 separate --

17 MEMBER LEE: It's separate from what  
18 most ombuds-type programs do, how far they go with  
19 legal. I think that one of the things that this

20 may include is if it would be a friendly amendment  
21 to this to note "and advising and assisting  
22 consumers with consumer problem resolution at every  
23 stage." Would that be meeting you halfway?  
24 MEMBER O'SULLIVAN: Uh-huh. Yes.  
25 MEMBER LEE: "And advising and  
26 assisting consumers with problem resolution at  
27 every stage." Would that be acceptable?  
28 DEPUTY DIRECTOR SINGH: Is there any

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1 objection to that amendment?  
2 MEMBER WILLIAMS: How does it answer  
3 Allan's question relative to your comment?  
4 MEMBER LEE: It pulls out the advocacy  
5 legal implications entirely is how it addresses  
6 Allan's concern.  
7 DEPUTY DIRECTOR SINGH: Does that  
8 address your concern, Mr. Zaremborg?  
9 MEMBER ZAREMBERG: Well, I think it  
10 does. I think in Peter's mind -- I don't if the  
11 language does, but I think in Peter's mind it  
12 probably does.  
13 MEMBER LEE: What's that worth?  
14 MEMBER HIEPLER: Guess what he's  
15 thinking right now.  
16 DEPUTY DIRECTOR SINGH: Members.  
17 Mr. Rodgers.  
18 MEMBER LEE: I'll testify as to my



19 intent.

20 MEMBER ZAREMBERG: The language doesn't  
21 always reflect some of these amendments.

22 MEMBER LEE: I know.

23 MEMBER RODGERS: One of the  
24 difficulties when you combine the legal and  
25 advocacy is that for an attorney or somebody doing  
26 a case finding. And it really puts the ombuds  
27 program to be suspect. That really what they're  
28 trying to dig up is legal issues for attorneys so

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1 they can go to court. You really do want to  
2 separate that. And I've talked to a number of  
3 advocates, and they agree that that process really  
4 appraisal should be separate.

5 So we don't want to assume there's a  
6 legal representation here, but rather that person  
7 is being advocated for and being advised on how to  
8 resolve their grievance.

9 DEPUTY DIRECTOR SINGH: Is there  
10 further discussion?

11 CHAIRMAN ENTHOVEN: How do we reflect  
12 that in words?

13 DEPUTY DIRECTOR SINGH: Have we not  
14 done that with the second OHSA Amendment?

15 CHAIRMAN ENTHOVEN: Assisting  
16 consumers?

17 MEMBER HIEPLER: How about after  
18 "existing," you might put "informal resources

19 counseling." I mean that might take care of that.

20 CHAIRMAN ENTHOVEN: Yeah, yeah.

21 MEMBER HIEPLER: Just leaves the word

22 "informal" --

23 DEPUTY DIRECTOR SINGH: I'm sorry,

24 "existing" and then add the word "informal" --

25 MEMBER HIEPLER: Yeah. "To existing

26 informal resources" and then you list the types.

27 MEMBER LEE: No. The provider

28 referrals to existing resources is -- may actually

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1 include in a lot of -- pretty much all ombuds

2 (inaudible) may refer to formal resources like the

3 Department of Corporations is a formal resource.

4 So I would not consider that amendment a friendly

5 amendment.

6 MEMBER ZATKIN: It really has to do

7 with the stage in the process, I think.

8 MEMBER LEE: Right.

9 MEMBER SHAPIRO: Can I clarify that?

10 The current ombuds programs are advocates, but

11 before the plan and before the -- and they help

12 with the Department. The issue that seems to be of

13 concern is what happens if you then want to take it

14 to court and then you get litigation. If you call

15 the Department of Health Services ombuds program,

16 they're an advocate for you in the Department with

17 the plan. They don't take you to court. They do

18 advocate. But the real issue is whether you want  
19 the state --

20 MEMBER LEE: The thing that I suggest  
21 is the "may include" language is pretty soft  
22 language anyway. And the other thing to note for  
23 Tony's -- Tony makes the observation about legal  
24 advocacy. Some ombudsman programs do legal  
25 advocacy. And there's a question about the scale.  
26 The long-term here ombudsman has legal capacity if  
27 someone in a nursing home is having a certain care,  
28 they can do legal advocacy. So it's not beyond the

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1 pale of what some programs do. This is not doing  
2 that. This is not proposing that. But it's saying  
3 the "may include" list, as we have it with advise  
4 and assistance with problem resolution, in my mind  
5 doesn't hit at advocacy.

6 The next step of this, though, is going  
7 back to the state funding something that will spell  
8 out from this in more detail what may or may not be  
9 included --

10 MEMBER ZATKIN: Maybe a clarifying  
11 amendment -- instead of saying it every stage in  
12 the process, you'd say it every stage in dealing  
13 with the plan or the regulatory agency.

14 MEMBER LEE: Great. "At every stage  
15 dealing with the plan or regulatory agency."

16 MEMBER WILLIAMS: Was our intent to  
17 exclude legal advocacy? Was that really the

18 intent?

19 UNIDENTIFIED SPEAKER: Yeah.

20 MEMBER WILLIAMS: Then why don't we  
21 just say that.

22 MEMBER ZATKIN: Except for legal  
23 process.

24 MEMBER ZAREMBERG: Can I ask just for a  
25 clarification here? You talk about plans in the  
26 existing paragraph, the word "plan" doesn't --  
27 isn't in the Recommendation until the end. And I  
28 don't know whether this applies to, you know, the

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1 hospitals, procedures, how encompassing this is.  
2 I'm trying to figure out your intent here and how  
3 broad this is. Is this dealing with plans  
4 directly? Is it dealing with medical groups?

5 MEMBER LEE: The intent is across the  
6 board. The intent is -- as many folks around this  
7 table know, the problem is not problems and problem  
8 resolution; it should be -- as we come to the  
9 (inaudible) philosophy, at the lowest possible  
10 level, which is in a doc's office to resolve a  
11 confusion; it may be in a hospital; it may be with  
12 the plan. And so the intent is that this is  
13 consumer assistance to resolve the issues, again,  
14 at the lowest possible level. So it's not  
15 precluding at the point at which this independent  
16 assistance may seek to get advice or assistance.

17 MEMBER DECKER: But, Peter, if you look  
18 at the very first line of the second F, it starts  
19 by talking about best health plans. So we are  
20 putting it in a context of the plans.

21 MEMBER FARBER: Usually the utilization  
22 decisions aren't made by the hospital; they're made  
23 by the doctor within the health plan and the  
24 protocols that the health plan has. It would be  
25 unusual for the hospital to be involved in  
26 something like that. I'm trying to think of how  
27 they would be.

28 MEMBER ZAREMBERG: And I appreciate

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1 that, Nancy. I'm just trying to figure out under  
2 what circumstances --

3 MEMBER FARBER: I just think by common  
4 practice it's going to end up being a health plan  
5 decision issue.

6 MEMBER LEE: I would suggest that it  
7 is -- it would be a friendly amendment because even  
8 the best health plans or providers -- it is  
9 broader. Internal processes will not be perfect  
10 for some consumers. Our program here in  
11 Sacramento, most problems we get resolved at a  
12 lower level. I mean clarifying communications.  
13 I've had people --

14 MEMBER WILLIAMS: Most clinical  
15 decisions are made at the medical group with the  
16 IPA. Only certain -- particularly in -- smaller

17 health plans are much more actively involved. The  
18 larger health plans tend to work with the medical  
19 groups at the medical groups (inaudible).

20 CHAIRMAN ENTHOVEN: So you add "for  
21 providers."

22 DEPUTY DIRECTOR SINGH: In the first  
23 sentence it would read "because even the best  
24 health plans or providers' internal processes will  
25 not be perfect," et cetera.

26 Is there any objection to that technical  
27 amendment?

28 Members, I think that it's time to vote

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1 on Recommendation 7 at this point in time as  
2 amended.

3 Do I have a motion?

4 MEMBER WILLIAMS: Was the legal  
5 advocacy included in that?

6 DEPUTY DIRECTOR SINGH: I think what  
7 they tried to do was to indicate the very end of  
8 that sentence dealing with the plan or state  
9 regulatory agency.

10 CHAIRMAN ENTHOVEN: Let me read what I  
11 understand we have. It's the last sentence of that  
12 paragraph "Appropriate activities performed by  
13 external resources may include developing and  
14 distributing educational material, providing  
15 referrals to existing resources, counseling and

16 assisting consumers on problem resolution" --

17 DEPUTY DIRECTOR SINGH: You forgot

18 "advising." "Counseling, advising and assisting."

19 CHAIRMAN ENTHOVEN: "And assisting

20 consumers on problem resolution at every stage

21 dealing with the plan and regulatory agencies,

22 except legal assistance."

23 DEPUTY DIRECTOR SINGH: Yes.

24 DEPUTY DIRECTOR SINGH: "Except

25 legal" --

26 CHAIRMAN ENTHOVEN: Yeah, "legal

27 assistance."

28 DEPUTY DIRECTOR SINGH: Is there any

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1 objection to that?

2 MEMBER LEE: I have an objection to it

3 because I think as pilots, our program doesn't have

4 any legal capacity. I don't know that these pilots

5 should. But to foreclose that as a possibility,

6 there are models that use legal assistance as a

7 rule. I personally think it's not the most

8 effective. But I'd rather just stop at "regulatory

9 agencies" and leave it at that.

10 DEPUTY DIRECTOR SINGH: Is there any

11 objection just to leave it at "state regulatory

12 agency."

13 MEMBER LEE: "Dealing with the health

14 plan or regulatory agency."

15 MEMBER SPURLOCK: Yes.

16           DEPUTY DIRECTOR SINGH: There is  
17   objection?  
18           MEMBER SPURLOCK: Yes.  
19           DEPUTY DIRECTOR SINGH: Therefore,  
20   Members, we need a straw vote, please. Those in  
21   favor of ending the sentence "dealing with the  
22   health plan or state regulatory agency" please  
23   raise your hand.  
24           Those opposed?  
25           Neither is a majority.  
26           All right. Then let's go ahead and  
27   vote -- a straw poll vote on "dealing with the plan  
28   or state regulatory agency, except legal

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1   assistance."  
2           Those in favor please raise your hand.  
3           MEMBER LEE: The other side of the same  
4   vote. We'll see if it switches.  
5           DEPUTY DIRECTOR SINGH: Those opposed?  
6           It's 15, so you had several people -- we  
7   had more people -- 15.  
8           MEMBER LEE: Move adoption of the whole  
9   as amended.  
10          MEMBER FINBERG: Wait. Are we moving  
11   on this paragraph, or does it include No. 7?  
12          DEPUTY DIRECTOR SINGH: It's going to  
13   be F and No. 7 as amended. Mr. Lee has moved. Is  
14   there a second?



15 (Multiple speakers.)  
16 MEMBER O'SULLIVAN: I'm sorry, does  
17 this language include assisting?  
18 DEPUTY DIRECTOR SINGH: It's going to  
19 include legal assistance -- except legal  
20 assistance.  
21 Those in favor of the amended  
22 Recommendation --  
23 MEMBER NORTHWAY: What?  
24 DEPUTY DIRECTOR SINGH: The train is  
25 leaving. No more stops.  
26 (Multiple speakers.)  
27 CHAIRMAN ENTHOVEN: Stop laughing,  
28 everybody.

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1 MEMBER DECKER: One more issue. We  
2 were moving something here, and I don't know if we  
3 talked about it. We had moved H on page 5. It's  
4 supposed to be in this section.  
5 DEPUTY DIRECTOR SINGH: Thank you very  
6 much, Ms. Decker.  
7 All right. Members, it would be F -- we  
8 would be voting on F-7 including Recommendation,  
9 Subsection H on page 5.  
10 CHAIRMAN ENTHOVEN: We didn't resolve  
11 the problem that H is just too vague.  
12 MEMBER FINBERG: I have a suggestion on  
13 that. It sounded like you were concerned that the  
14 plan would have to do research. So I thought we

15 could just add "known to the plan" because that  
16 would include programs such as Peter's or the  
17 Department of --

18 DEPUTY DIRECTOR SINGH: Ms. Finberg,  
19 where would you add this amendment?

20 CHAIRMAN ENTHOVEN: "Known to the  
21 plan"?

22 MEMBER FINBERG: Right. Where H --  
23 where it says "health plan should" -- "where  
24 external assistance programs known to the plan  
25 exist."

26 MEMBER SPURLOCK: Can I make a  
27 recommendation before we go any further?

28 DEPUTY DIRECTOR SINGH: Why don't you

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1 say "are known to the plan." "Where external  
2 programs are known to the plan to exist"?  
3 MEMBER SPURLOCK: Can't we say  
4 something like during the pilot, they should study  
5 the best way to notify consumers about the  
6 existence of the external assistance program? I  
7 think what we're trying to get is the best way to  
8 notify consumers. And the pilot should include  
9 that process and that study. So whether it's the  
10 plans or whether it's the newspaper or whatever  
11 mechanism works the best, the pilot determines  
12 that.

13 CHAIRMAN ENTHOVEN: Bruce, what does

14 that mean for the --

15 MEMBER SPURLOCK: I think what it does

16 it moves H, but it rewords it into a new sentence

17 that would say one of the objects of the pilot

18 would be to determine the best way to notifies

19 consumers about the existence of external

20 assistance programs.

21 MEMBER DECKER: If you look at page 7

22 on 7 -- Item 7, and go down three lines, it says

23 "such pilot programs should be used to assess"

24 blah, blah, blah, blah, blah. Could we just add it

25 as part of that string?

26 MEMBER SPURLOCK: There you go.

27 DEPUTY DIRECTOR SINGH: I'm sorry,

28 where is that, Ms. Decker?

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1 MEMBER LEE: "Such pilot programs

2 should be used to assess" --

3 MEMBER DECKER: Item 7.

4 DEPUTY DIRECTOR SINGH: Item 7? Which

5 line?

6 MEMBER DECKER: Third down.

7 CHAIRMAN ENTHOVEN: What are the

8 words?

9 MEMBER DECKER: I'm sorry. "Should be

10 used" --

11 DEPUTY DIRECTOR SINGH: Could you read

12 the amendment again.

13 MEMBER SPURLOCK: It says "how to best

14 serve all health care consumers, how to best inform  
15 consumers of the existence of the external  
16 assistance program, how to use existing assistance  
17 resources more effectively" and the rest of it.

18 DEPUTY DIRECTOR SINGH: "How to best  
19 inform" --

20 CHAIRMAN ENTHOVEN: "How to best inform  
21 the consumers of the existence" --

22 MEMBER SPURLOCK: Of such a program.

23 CHAIRMAN ENTHOVEN: Of such programs  
24 or --

25 MEMBER LEE: Okay. Fine.

26 DEPUTY DIRECTOR SINGH: And then  
27 "delete resources most effectively"?

28 MEMBER LEE: No. That all stays in.

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1 Just insert it in.

2 CHAIRMAN ENTHOVEN: Then we strike H.  
3 We strike H. And so that second sentence reads  
4 "such pilot programs should be used to assess how  
5 far best to serve all health care consumers, how to  
6 best inform consumers of the existence of such  
7 programs," et cetera.

8 MEMBER LEE: Move adoption.

9 DEPUTY DIRECTOR SINGH: It has been  
10 seconded. Those in favor --

11 MEMBER NORTHWAY: Somebody read for me  
12 the -- the amended or whatever sentence -- the last

13 sentence in F.

14 CHAIRMAN ENTHOVEN: Yes. Oh, in the  
15 paragraph rather than No. 7?

16 MEMBER NORTHWAY: That's correct.

17 CHAIRMAN ENTHOVEN: That reads  
18 "appropriate activities performed by external  
19 resources may include developing and distributing  
20 educational material, providing referrals to  
21 existing resources, counseling, advising and  
22 assisting consumers on problem resolution at every  
23 stage dealing with plans and state regulatory  
24 agencies (except legal assistance)."

25 MEMBER NORTHWAY: Does that mean that  
26 legal aid societies cannot do legal work for these  
27 people? They're an external resource. I mean  
28 you're saying that external resources --

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1 MEMBER SPURLOCK: They just can't do --

2 MEMBER FARBER: They're separate  
3 ombuds.

4 (Multiple speakers.)

5 MEMBER FINBERG: Actually, there is one  
6 ombuds program that is in existence in a legal aid  
7 program. Presumably you're not going to prohibit  
8 the activities of that person; right?

9 MEMBER LEE: The point of the "may  
10 include" list really is to provide guidance to  
11 funding the pilot. This is not to provide  
12 direction of existing legal status that, for

13 instance, the long-term care ombudsman has this  
14 authority.

15 MR. SHAPIRO: The point I was going to  
16 make earlier is litigation and court. Advocates  
17 provide you legal advice of what's in the health  
18 plan, what's in the Code when they go before the  
19 DOC and the plan. That's legal advice. That's  
20 just telling you this is what the law is and  
21 provisions of regulation. I think the  
22 parenthetical may go too far. But if you're  
23 talking about you guys shouldn't take it to court,  
24 that may be a legitimate limitation. But if you're  
25 telling these groups they can't give you advice  
26 including legal advice, these aren't necessarily  
27 attorneys, and I think you may be overstating it.

28 DEPUTY DIRECTOR SINGH: Members, I

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1 think that this issue has been discussed  
2 sufficiently. At this point in time we need to  
3 vote.

4 MEMBER LEE: Let's vote on it as except  
5 system litigation if that's okay.

6 DEPUTY DIRECTOR SINGH: "Except  
7 litigation" instead of "legal assistance." Is  
8 there objection? It's been moved. It's been  
9 seconded.

10 MEMBER LEE: All in favor.

11 DEPUTY DIRECTOR SINGH: Those in favor

12 raise your right hand.

13 Those opposed.

14 The Recommendation is adopted 20 to 1.

15 MEMBER LEE: We are almost done.

16 Moving on.

17 DEPUTY DIRECTOR SINGH: Ms. Finberg,

18 did you vote in opposition?

19 MEMBER FINBERG: I did.

20 DEPUTY DIRECTOR SINGH: Yes. Thank

21 you.

22 MEMBER LEE: That's okay. I didn't

23 take it personally.

24 The technical amendment on 8 is the

25 second line, which is -- I'll read the beginning

26 "The Legislation and the Governor should direct

27 the state's agency for managed care regulation to

28 establish and implement by December, 31, 1999, an

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1 independent" and delete the words "within two

2 years."

3 MEMBER FARBER: Give me the date again.

4 DEPUTY DIRECTOR SINGH: By 1999?

5 MEMBER LEE: So "establish and

6 implement by December 31, 1999, an independent

7 third-party review process," et cetera.

8 MR. SHAPIRO: Can you make that

9 1/1/2000 because laws become effective the first

10 day --

11 MEMBER LEE: Sure.

12 MR. SHAPIRO: -- of the following  
13 year. And literally you'd have to --  
14 MEMBER LEE: I just didn't like -- 2000  
15 sounds so far away even though it's the same two  
16 years.  
17 MR. SHAPIRO: This is an urgency Bill.  
18 DEPUTY DIRECTOR SINGH: By January 1,  
19 2000.  
20 MEMBER LEE: Great. January 1, 2000.  
21 DEPUTY DIRECTOR SINGH: And deleting  
22 "within two years."  
23 MEMBER LEE: Yes.  
24 DEPUTY DIRECTOR SINGH: So that now  
25 reads "The Legislature and Governor should direct  
26 the state agency for managed care regulation to  
27 establish and implement by January 1, 2000, an  
28 independent third-party review process that would

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1 provide consumers" --  
2 MEMBER LEE: It's all the same.  
3 Nothing else changes  
4 Brad.  
5 CHAIRMAN ENTHOVEN: Peter, my problem  
6 with a specific date is what if the Legislators and  
7 the Governor dither and haggle for 18 months?  
8 MEMBER LEE: We are not binding upon  
9 the Legislators. The point -- the change that this  
10 makes --



11 MEMBER GALLEGOS: What makes you think  
12 we would do that, Alain.

13 MEMBER LEE: -- is if we could be  
14 binding on the Legislature or the Governor -- the  
15 intent here really -- the two years versus the date  
16 is to anchor it, but in particular so that aren't  
17 we having the process set up; it's implemented in  
18 that period.

19 MEMBER GILBERT: Peter, in terms of  
20 the -- what the intent here is, does it have to be  
21 a new entity that would be doing these things? For  
22 example --

23 MEMBER LEE: No.

24 MEMBER GILBERT: -- on experimental  
25 treatments, there are some national entities  
26 that -- so is the intent that there has to be a  
27 process -- so, for example, if (inaudible) was  
28 deemed to be independent enough -- if I contracted

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1 with (inaudible), then I'm okay in terms of  
2 experimental treatment, third-party review?  
3 MEMBER LEE: One of the things that  
4 we -- to be want punted on with great vigor is the  
5 details. And the bullets of what this would  
6 include or not include are really left to be  
7 fleshed out soon. This is saying that this Task  
8 Force thinks that having the right to independent  
9 third-party review is important; it should happen;  
10 it should be in California. That's, in essence, as

11 far as we're going. The details that we raised  
12 beside them should be done with collaborativeness  
13 is not spelled out.

14 So I mean I can answer what I think about  
15 that. But those details will be worked out such  
16 that it will be implemented in the next two years.

17 MEMBER GILBERT: And really -- because  
18 the issue is independence. I mean you're saying  
19 that even -- there could be a process set up that  
20 the independent standard could be met by the health  
21 plan contracting rather than having this whole new  
22 entity to funnel everything through.

23 MEMBER LEE: I'm making no comments on  
24 that. Right.

25 DEPUTY DIRECTOR SINGH: Further  
26 discussion?

27 Mrs. O'Sullivan.

28 MEMBER O'SULLIVAN: Yeah. I think I'd

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1 propose deleting the first bullet there --

2 DEPUTY DIRECTOR SINGH: Could you  
3 please use the microphone.

4 MEMBER O'SULLIVAN: I propose we delete  
5 that first bullet and accept that access to  
6 independent review should not require support of a  
7 health care provider. The patient should be able  
8 to go on their own, and the entity can decide that  
9 it's a frivolous -- can have some criteria for

10 deciding when something's frivolous and let go of  
11 it.

12 DEPUTY DIRECTOR SINGH: Is there  
13 objection to that amendment?

14 MEMBER SPURLOCK: Yes. I mean it seems  
15 like we're proscribing and tying the hands of a  
16 study or a group to get together to figure it out.  
17 Why do we tie the hands ahead of time. Let them  
18 work it out and figure out what's best for  
19 patients, what's best for the system.

20 DEPUTY DIRECTOR SINGH: We need to take  
21 a straw poll vote on that, Members. We have an  
22 objection.

23 Those in favor of deleting the first  
24 bullet, please raise your right hand.

25 Those opposed?

26 That first bullet will remain.

27 Any further -- any further discussion  
28 before a motion is made to --

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1 Ms. Finberg.

2 MEMBER FINBERG: Yeah. I had a  
3 comment, and I'm not going to require a vote on an  
4 amendment because I know it will fail. So I want  
5 you to appreciate that. But my comment is this:  
6 This issue independent third-party review is a very  
7 important issue. It's a high consumer concern.  
8 It's very clear to me that we should have such a  
9 process now. We should not wait two years to have

10 it. I understand that we don't have the time now  
11 to hammer out what it should be. But I think we  
12 have failed in our duty when we aren't addressing  
13 this issue and recommending a standard.

14 And so although I agree with some of  
15 these details of what should go into recommending  
16 it, I think we should have done that.

17 DEPUTY DIRECTOR SINGH: Thank you,  
18 Ms. Finberg, for your finish comments. Duly noted.  
19 Mr. Hiepler.

20 MEMBER HIEPLER: Yeah. Where it talks  
21 about appropriateness and all experimental  
22 treatments, I'm just proposing -- and it's rather  
23 simple, and I'll explain why -- that we put "and  
24 all" -- quote/unquote,  
25 "experimental-investigational treatments."  
26 There's really no denials going on anymore based on  
27 experimental, and you can't define either of the  
28 words.

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1 DEPUTY DIRECTOR SINGH: Experimental --

2 MEMBER HIEPLER: "-investigational  
3 treatment." Because no one appropriately defines  
4 those. No one can define them. And to the degree  
5 we're claiming here that we've defined them, we  
6 haven't. It might be used against a person on a  
7 treatment that's no longer experimental.

8 MEMBER LEE: Friendly amendment.

9           DEPUTY DIRECTOR SINGH: Is there any  
10 objection?  
11           Okay. Then that sentence will then end  
12 with "and all 'experimental-investigational  
13 treatments," end quote.  
14           CHAIRMAN ENTHOVEN: Dr. Karpf, can you  
15 square us away on that issue a little later.  
16           MEMBER LEE: Have we had this moved and  
17 seconded?  
18           DEPUTY DIRECTOR SINGH: No. Would you  
19 like to move this, Mr. Lee?  
20           MEMBER LEE: Yeah. Move.  
21           (Multiple speakers.)  
22           DEPUTY DIRECTOR SINGH: Who seconded?  
23           (Multiple speakers.)  
24           DEPUTY DIRECTOR SINGH: Those in favor  
25 please raise your right hand.  
26           Those opposed?  
27           Recommendation has been adopted 22 to 0.  
28           MEMBER LEE: I'd like to -- in one

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1 second. I'd like to turn the chair to Assemblyman  
2 Gallegos, but before I do that, if I could quickly  
3 do a -- 10 is the last one that we have not -- that  
4 we have done a straw poll on. This is a broad --  
5 just urging folks to do further evaluation and  
6 assessment. I would move adoption of 10 on the  
7 next page.  
8           MEMBER DECKER: Seconded.

9           DEPUTY DIRECTOR SINGH: Those in favor  
10 please raise your right hand.  
11           Is there any discussion?  
12           Those in favor please raise your right  
13 hand.  
14           Those opposed?  
15           Twenty-three to one. The Recommendation  
16 No. 10 has been adopted.  
17           CHAIRMAN ENTHOVEN: Now we come to  
18 Arbitration Standards. And this is simply  
19 reproducing the Memorandum that Martin Gallegos  
20 submitted. So we haven't had the opportunity to  
21 include any evaluative information.  
22           So, Martin, I think it might be helpful  
23 if you would begin by explaining in general and by  
24 points why you think we should do this.  
25           MEMBER GALLEGOS: Thank you,  
26 Mr. Chairman and Members.  
27           I felt that it was very important for the  
28 Task Force if we're going to deal with dispute

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1 resolution, we cannot neglect the area of binding  
2 arbitration. And the proposals that are -- or the  
3 recommendations that are in here for arbitration  
4 standards were submitted on the meeting of  
5 November 25th for your review. I trust you had  
6 opportunity to look at them. And if you have any  
7 questions or comments -- what I tried to do here

8 was to try to present an alternative solution to  
9 lawsuits. I think this is an effort that can help  
10 to control litigation costs. And I think it's an  
11 effort that I'm presenting here would be fair and  
12 would be speedy and, as I mentioned, less costly  
13 for the system.

14 What I've tried to do -- and I can go  
15 over this -- over these requirements one by one --  
16 the other reason I think it's important, I think  
17 we've all heard and seen that there have been  
18 abuses of the arbitration system in the managed  
19 care programs. So I think that we could make some  
20 recommendations to the Legislature on how we might  
21 want to approach dealing with putting in some kind  
22 of arbitration standards.

23 I can go over these one by one, if you'd  
24 like. You've all, as I said, had opportunity to  
25 review them. If there is any questions or any  
26 comments that any of you have, I'm more than happy  
27 to try to answer those or to hear the input from  
28 the Task Force Members at this time.

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1 DEPUTY DIRECTOR SINGH: Is there any  
2 discussion?

3 CHAIRMAN ENTHOVEN: What about from the  
4 health plans?

5 DEPUTY DIRECTOR SINGH: Mr. Zatkin.

6 MEMBER ZATKIN: I'll lead off.

7 MEMBER GALLEGOS: Gee, I'm surprised

8 Steve had something to say about this.

9 MEMBER ZATKIN: As the Panel -- I mean  
10 the Task Force knows, we have an interest in this  
11 issue. And I appreciate Assemblyman Gallegos'  
12 efforts here because there's a lot of thought  
13 that's gone into these, obviously.

14 I guess I have two comments: One is that  
15 because of the controversy around the case that we  
16 were involved with, we did commission a blue ribbon  
17 panel to advise us on how to improve our system,  
18 whether it needed improvement and how to improve  
19 it. And the panel consists of Assemblyman Phil  
20 Eisenberg -- former Assemblyman Phil Eisenberg;  
21 Sandra Hernandez, who is a former health director  
22 for the City and County of San Francisco; and  
23 Retired Judge Gene Lynch from the San Francisco  
24 Bench.

25 And the panel has been meeting for  
26 several months collecting information. And they  
27 will be submitting a report soon, before the end of  
28 the year. And -- so my comment is that -- from my

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1 perspective, I need to wait to see what they have  
2 to say about the issue.

3 I guess the other comment is that it is a  
4 very complex issue. And while I know that  
5 Mr. Gallegos has worked on this and has a great  
6 deal of information about it, we haven't had the



7 benefit of that discussion and all that thought.  
8 So I'm going to wait and see where the panel is.  
9 It may be consistent with a number of these  
10 recommendations. There are some that I would doubt  
11 that it would be, but I don't know at this point.  
12 I just wanted to put my view out on that.  
13 CHAIRMAN ENTHOVEN: Ron.  
14 MEMBER WILLIAMS: I think that this is  
15 a clearly very important area from the point of  
16 view of health plan members. I think it's clear  
17 that a lot of thought has gone into these.  
18 I think there would be a few concerns  
19 that I would have. I think that one of them is  
20 around the question of a single arbitrator. There  
21 are certain cases that get to be complicated  
22 cases. I think an ability to bring in three  
23 arbitrators where each party can select one gives  
24 people the sense that there is one and one and then  
25 a third party that's selected. I think having that  
26 kind of flexibility is something that can be  
27 helpful.  
28 The other concern I would have is really

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1 the whole question of the written opinions. I  
2 think clearly people need appropriate explanation  
3 as to the findings of the arbitrator. I just think  
4 that if we develop a situation where we start  
5 providing written opinions, we're going to end up  
6 in a situation where we end up back in a litigation

7 kind of situation in some circumstances.

8 I think in terms of the question of  
9 payment, I think that making certain that there are  
10 hardship provisions so that individuals who really  
11 don't have the financial means to participate do  
12 have a meaningful way to participate. It's  
13 important. I don't believe that having a health  
14 plan pay for this is something that I would be  
15 supportive of.

16 I think that I would also echo Steve's  
17 comments. I think that there may have been a lot  
18 of work done. But this is not work that I've seen,  
19 work that I'm personally familiar with regarding  
20 some of the issues here.

21 CHAIRMAN ENTHOVEN: All right. If I  
22 may add a comment and explanation as to why there  
23 are Alternative 1 and Alternative 2 here. I  
24 injected Alternative 2 just for the sake of  
25 discussion here. In my view, one of the  
26 fundamental causes of our cost problem is all  
27 throughout the system there are far too many people  
28 in too many circumstances who don't have any

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1 incentive or reward for behaving in an economical  
2 way. And there's too much free-riding, too much  
3 moral hazard, all those terms that we used.

4 It seems to me that when people use these  
5 costly resources of arbitration, which are not

6 cheap, that they have to have something to lose or  
7 something -- some -- leaving aside the people who  
8 are really poor, but -- so I suggested the related  
9 parties' ability to pay. For people have who have  
10 some ability to pay, it just seems to me they  
11 shouldn't be able to invoke and lay on all the rest  
12 of us -- because this will raise costs. It will be  
13 less medical care for us -- the rest of us or else  
14 higher premiums.

15 MEMBER GALLEGOS: And I think,  
16 Mr. Chairman, no, that was an excellent idea. It  
17 adds balance to the proposal.

18 If, you know, the Task Force is inclined  
19 to not go there and start delving into the area of  
20 fees and fee recoveries, you know, I'm certainly  
21 amenable to eliminating both Alternative 1 and  
22 Alternative 2. I mean, you know, I certainly put  
23 it in there because I thought it was something  
24 important. But I mean if the Task Force feels that  
25 maybe we're going too far getting into the fee  
26 issue, we can just amend those out of this  
27 proposal -- out of the recommendation. And, you  
28 know, I'm sure on this Panel there's going to be

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1 feelings on both sides of those issues.

2 I think your alternative adds, as I said,  
3 a good balanced perspective. But if the Task Force  
4 feels like it doesn't want to go there, fine, we  
5 can amend those out.

6 CHAIRMAN ENTHOVEN: Mr. Hiepler.

7 MEMBER HIEPLER: Let me give you a  
8 little reality on this because the costs of  
9 arbitration are generally -- in a complex case, are  
10 much more costly to the consumer than it is to have  
11 a jury trial or to have access to a judge. And I  
12 can give you some data on that, and I'll provide  
13 that for you.

14 But to give someone no choice as to  
15 whether they're going to be in a binding  
16 arbitration setting or to have their Seventh  
17 Amendment Right or the First Amendment to the  
18 California State Constitution, Section 16 Right to  
19 a jury trial and then say we're putting you into  
20 this thing where you've got to pay for half of an  
21 arbiter; you've got to pay for an attorney --  
22 someone probably did that intentionally.

23 CHAIRMAN ENTHOVEN: This is going to  
24 look like a press conference if you have two or  
25 three mikes there.

26 MEMBER HIEPLER: And then to put the  
27 smallest person versus the very large company into  
28 a setting that you force them into and then say

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1 "Oh, and by the way, you know, now you've got to  
2 pay should you lose, most of the contracts already  
3 say that. I would just put as a statement for this  
4 whole arbitration discussion that, No. 1, it would

5 allow free and informed discussions with plan  
6 members if it was optional because you would know  
7 what you're choosing. Are you choosing to have the  
8 ability to go to binding arbitration? And if you  
9 are, you know the consequences. Because 99 percent  
10 of the people that come to us, they never know that  
11 they signed away their rights -- a very important  
12 right to be in binding arbitration. And if someone  
13 has the choice as to whether to pursue their  
14 rights -- and there's only PruCare and Blue Shield  
15 that don't have arbitration binding clauses anyway  
16 that I know of.

17       So first if you start with giving them a  
18 threshold of do you want to go to binding  
19 arbitration or not, and you have a choice, then I  
20 think you can put all kinds of inhibitors in there  
21 for those that choose to be a part of binding  
22 arbitration in a knowing fashion. But to take away  
23 the little person's rights once you've thrown them  
24 into a very costly procedure -- and I've been in  
25 too many of these arbitrations -- you're paying --  
26 you're already -- you're paying twice because  
27 you've pay for the judge already, and you pay \$5 a  
28 day per juror -- 60 bucks a day.

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1       But these arbiters, and especially in the  
2 Kaiser setting where you pay for your own and you  
3 pay for half of the other one, and they're 3, \$400  
4 a day. And there's very few things even in

5 arbitration that ever settled in one day. That's  
6 the reality of it. So my recommendation -- and I'd  
7 love to see a straw vote on this one -- would be  
8 that we tell the plans that they need to make it  
9 optional, binding arbitration or not. And then if  
10 someone chooses to be in binding arbitration and  
11 someone has knowingly chosen that, then you can  
12 ascribe penalties for people who, you know, file  
13 these things.

14       Remember, no one's going to take these  
15 things. No one's going to pursue these -- the  
16 courthouse doors or the arbitration doors are going  
17 to be locked off for the little guy if you  
18 prescribe all these penalties in there.

19       Remember that in most of these situations  
20 you do have a contingency fee attorney. There's no  
21 reason to ever take one of these. Very few people  
22 do it. You hear about those that do it without  
23 much research. But you're going to lose. And the  
24 agreement already says who's going to pay. They're  
25 free to contract in the arbitration agreement.  
26 Most of the arbitration agreements say the loser's  
27 going to pay. And that's been good 12 times for  
28 me, you know, because the other side's always

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1 lost. Because you evaluate those things. You make  
2 sure you have a meritorious case.

3       But to say "We're imposing this costly

4 system on you; you have no choice, and we're not  
5 going to really tell you about it upfront," and  
6 then once you're in this costly system that we've  
7 imposed on you, then you're going to have to pay if  
8 something doesn't go right or if it's a close call  
9 and one of the arbiters go against you, it's  
10 completely anti consumer. Sounds good in theory.  
11 But in reality it's -- so I'd like the opposite for  
12 the consumer to choose whether to be in it or not  
13 than having it imposed on them.

14 MEMBER BOWNE: I guess what I'd have to  
15 say on this is I think that there are obviously  
16 people here who know a lot more about it than I  
17 do. And it's a very contentious issue. I would  
18 respectfully say that before we as a Task Force or  
19 a Commission took a finite stand on this, I really  
20 don't think that we know enough to recommend one  
21 way or another. And I would be very cautious about  
22 coming out -- it's a very complication issue. It's  
23 a very contentious issue. It clearly means a lot  
24 to a lot of people on all the different sides of  
25 the issue. For some, this doesn't go far enough.  
26 For some, it goes too far. And while I respect the  
27 work that's being done to date, I would caution  
28 very strongly about us getting quite this

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1 concrete. And perhaps what we want to say is that  
2 it is an important issue to consumers, and that  
3 it's something that needs considerable further work

4 and resolution.

5 MEMBER GALLEGOS: Mr. Chairman.

6 CHAIRMAN ENTHOVEN: Yes.

7 MEMBER GALLEGOS: I just want to say

8 that, again, I feel strongly that if we're going to

9 deal with dispute resolution in the system, we

10 can't ignore binding arbitration.

11 Let me just try and break this down into

12 its simplest components. It's really not as

13 complicated as it may seem. Section A just says

14 that the arbitrators will be independent; okay? I

15 mean that's basically it. There's been some issues

16 where there have been in-house arbitrators used by

17 health plans. And this just says it has to be

18 neutral. The second one just says that it will be

19 a speedy process. It provides for expeditious

20 interjection when there's a perceived delay. C

21 just says that it will be a single neutral

22 arbitrator, but it still provides an option for a

23 tripartite panel. The reason for the single

24 arbitrator, it's cheaper; it's faster; less cost to

25 the system. D just says that there will be a

26 written opinion provided. And that breaks it down

27 to the least common denominators. That's really

28 what it said in these proposals.

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1 Now, with Alternatives 1 and 2 --

2 Mr. Chairman, you may want to do a straw vote to



3 see if the Task Force supports the issue of getting  
4 into the fees or not. Mark brought up some very  
5 valid points. It's true; in the system, the  
6 enrollee doesn't have a choice. You sign up for a  
7 health plan; you know you're going to get binding  
8 arbitration. You really don't have much of a  
9 choice in that regard. But this -- my proposals  
10 and my recommendations don't address that issue.  
11 So, again, that's something that we might want to  
12 look at getting involved in or not.

13 MEMBER ZAREMBERG: Can I ask a question.  
14 On the one arbiter, is that appropriate in all  
15 cases? I mean in the larger cases, should there be  
16 three? I mean I just --

17 MEMBER GALLEGOS: Two things on that,  
18 Allan. It lists the \$200,000 cap and says -- so  
19 there isn't that limit to deal with. This would  
20 allow arbitration in all cases. And the  
21 recommendations do allow that if the parties agree  
22 after disputes have arisen, they can go to a  
23 tripartite panel if the parties agree. But for the  
24 most part, this recommendation is that you go with  
25 a single neutral arbitrator.

26 MEMBER ZAREMBERG: Regardless of the  
27 amount at stake.

28 MEMBER GALLEGOS: That's correct.

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1 Yes. So that's where the big cost savings can come  
2 in, because now you can have cases above \$200,000

3 that can go to arbitration.

4 MEMBER LEE: I'd like to make a  
5 suggestion that we actually go through and do votes  
6 on A, B, C, D and actually go through them. That's  
7 the way we've generally gone through on other  
8 ones. And we'd have general comments, discussion.  
9 I know there's a broader suggestion to have an  
10 additional option which is arbitration would be  
11 optional across the board, but maybe go through  
12 these and that sort of would be an additional  
13 option.

14 CHAIRMAN ENTHOVEN: Dr. Karpf.

15 MEMBER KARPf: As a point of  
16 information, what are we arbitrating? Are we  
17 arbitrating medical decisions here? Are we  
18 arbitrating malpractice decisions?

19 MEMBER HIEPLER: Anything and  
20 everything.

21 MEMBER KARPf: Anything that comes  
22 under the sun that could happen in a medical care  
23 environment.

24 MEMBER SHAPIRO: The answer to that is  
25 each plan specifies what issues they impose binding  
26 arbitration on. Some plans include medical  
27 malpractice; some plans don't. Some plans have  
28 coverage; some plans don't. But most every plan as

1 a condition for joining the plan says you waive

2 your right to go to court, and we impose binding  
3 arbitration on the following types of disputes.  
4 You have no choice.

5 I should let Mark know that the  
6 Legislature considered the issue of giving people  
7 choice, and they rejected that issue and said  
8 better we let them compel binding arbitration but  
9 make sure it's reformed and that it's a fair  
10 process. Quick, cheap, fair.

11 I'm not saying I don't advocate for that,  
12 but that would undo essentially the current  
13 practice. And it's very controversial.

14 CHAIRMAN ENTHOVEN: Was the choice that  
15 you'd pay more if you wanted not to have  
16 arbitration?

17 MR. SHAPIRO: No. The choice was --  
18 and I think New York may be the only state that was  
19 referenced in a Center for Health Care Rights  
20 Report was a health plan could not compel you when  
21 you signed up for the plan to waive your right to  
22 court. You'd basically say "I want to preserve my  
23 right to go to court, and you can't force me." In  
24 California, they say "Fine. You can't join my  
25 plan."

26 CHAIRMAN ENTHOVEN: What incentive do  
27 you have to waive your rights if you aren't  
28 offered -- it's --

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1 MR. SHAPIRO: We can tie it to

2 (inaudible). I just make the point that there's  
3 been long debate on whether that should be  
4 optional. Those in favor of the pure option lost  
5 that battle. And the discussions -- and there was  
6 background material provided to the group -- has  
7 been "All right. If health plans are going to be  
8 allowed to compel you to waive that right" -- and  
9 most do -- "and they're going to tell you for the  
10 following kinds of disputes, excluding medical  
11 malpractice, you must go to the binding  
12 arbitration," then is it going to be quick? Is it  
13 going to be cheap? Is it going to be fair? Which  
14 is a substitute for litigation. And these  
15 recommendations go to that issue. It's quicker  
16 with one. It's got some big cases to decide. It's  
17 cheaper with one. It's fair with an independent.  
18 And you get a court decision now. You don't  
19 necessarily get a written decision in your  
20 arbitration case. Even though Ron said well, that  
21 might lead to litigation, you've waived your right  
22 to go to court. This is it. You want to see what  
23 the decision was on that.

24 MEMBER HIEPLER: The only way to unwind  
25 that is to show fraud on the arbiters. And every  
26 time we win, the health plan goes in and says "Oh,  
27 there had to have been fraud." But that's --  
28 that's never -- so "binding" means binding. It's

1 over.

2 CHAIRMAN ENTHOVEN: I'd like to pick

3 up -- well, hold it. I'd like to pick up on what

4 Rebecca said earlier. I find myself confused and

5 uninformed. I just don't feel I'm on top of this

6 issue at all. And she raised the question should

7 we even address arbitration in this Task Force.

8 MEMBER FARBER: Yes.

9 CHAIRMAN ENTHOVEN: I wonder if we

10 could -- does everyone say yes, we should address

11 it --

12 MEMBER FARBER: Yes, we should.

13 CHAIRMAN ENTHOVEN: -- or yes, we

14 should have a straw vote?

15 MEMBER HIEPLER: I would just

16 request --

17 CHAIRMAN ENTHOVEN: Could we just have

18 a straw vote: Should we address arbitration in

19 this Task Force? Yes or no. Those who want to

20 address arbitration please raise your hand.

21 Those who would prefer not to address

22 arbitration please raise your hand.

23 DEPUTY DIRECTOR SINGH: Fourteen to --

24 CHAIRMAN ENTHOVEN: Twelve with --

25 Hartshorn had his hand up.

26 DEPUTY DIRECTOR SINGH: Fourteen to

27 twelve.

28 MEMBER LEE: So the majority want to

1 address it. So now we'll address the best way we  
2 can.

3 MEMBER ZAREMBERG: Let's vote on these.

4 MEMBER HAUCK: Let's vote.

5 DEPUTY DIRECTOR SINGH: Could we have a  
6 motion to adopt Recommendation 9-A.

7 MEMBER LEE: So moved.

8 MEMBER BOWNE: So moved.

9 UNIDENTIFIED SPEAKER: Second.

10 DEPUTY DIRECTOR SINGH: Those in favor  
11 please raise your right hand.

12 Those opposed?

13 The motion failed 13 to 6.

14 Is there a motion to adopt  
15 Recommendation 9-B?

16 MEMBER LEE: What was the vote on  
17 that?

18 DEPUTY DIRECTOR SINGH: Thirteen to  
19 six.

20 CHAIRMAN ENTHOVEN: We did not get 16  
21 votes.

22 MEMBER FARBER: How can you vote on B  
23 after you've defeated "A"?

24 DEPUTY DIRECTOR SINGH: Oh, well --

25 MEMBER FARBER: That kind of called the  
26 question right there.

27 CHAIRMAN ENTHOVEN: Well, I think B  
28 still makes sense even in the absence of the other

1 one.

2 MEMBER LEE: Well, if Allan might vote

3 for it, we can --

4 (Multiple speakers.)

5 DEPUTY DIRECTOR SINGH: Members, would

6 it be easier just to vote for all of Recommendation

7 No. 9 -- A, B, C, D -- and --

8 (Multiple speakers.)

9 DEPUTY DIRECTOR SINGH: Okay. You want

10 to go through each subsection even though it might

11 not make sense --

12 MEMBER LEE: Yes.

13 DEPUTY DIRECTOR SINGH: Is there a

14 motion to --

15 MEMBER GALLEGOS: Mr. Chairman.

16 CHAIRMAN ENTHOVEN: Yes.

17 MEMBER GALLEGOS: I don't understand

18 how if we don't pass "A," we're going to vote on an

19 expeditious system, a faster, cheaper system and

20 written opinion of an award if -- I mean we don't

21 even support the fact that -- you know, "A." I

22 mean --

23 CHAIRMAN ENTHOVEN: Well, no. We could

24 have other than independent ones that would be

25 expeditious, rapid selection and meet those

26 criteria.

27 MEMBER ZATKIN: If I could comment,

28 Mr. Chairman, on the --

1           Mr. Gallegos, on the first item, the blue  
2 ribbon panel may well come in and recommend that.  
3 And if they do, I'll support it. I don't know that  
4 they will.

5           MEMBER GALLEGOS: It's too late by  
6 then.

7           MEMBER ZATKIN: It's not too late for  
8 the Legislature. It may be too late for this  
9 group. But the issue, frankly, is that if we go to  
10 JAMS or we go to AAA, we've been criticized for  
11 having too closed an arbitration panel. And JAMS  
12 and AAA operate with a fixed panel. It's not an  
13 open panel at this point. So we have a dilemma.  
14 We either have an open panel, or we have an  
15 independent group to administrate. So we're trying  
16 to kind of reconcile those two competing issues.  
17 And that's why I'm not clear where the blue ribbon  
18 panel is going to come out. That's why I didn't  
19 vote for that. It may well be the right thing.

20          MEMBER GALLEGOS: See, the problem is  
21 the Governor is going to use the Task Force report  
22 as a guideline for Legislation. And if we don't  
23 deal with arbitration in the Task Force Report, the  
24 issue's dead. Because if a Bill lands on his desk,  
25 he's going to veto it. He's going to say the Task  
26 Force didn't agree -- didn't deal with it.

27          DEPUTY DIRECTOR SINGH: I don't think  
28 that's necessarily true.



1 MEMBER GALLEGOS: You don't sign and  
2 veto the Bills; the Governor does.

3 MEMBER BOWNE: Excuse me. I'm getting  
4 the perception that if a vote goes the way that the  
5 people from the Legislature want it, they will use  
6 the Task Force recommendations to further that  
7 cause. But if a vote doesn't support them, they  
8 still have the flexibility to push that cause.

9 MEMBER GALLEGOS: Yeah, to a dead end.  
10 I mean the Governor's made it clear to the  
11 Legislators that -- he's done it in writing -- that  
12 he's going to use the Task Force Report as a  
13 guideline. So if we don't deal with an issue and  
14 an issue comes through the Legislature --

15 MEMBER BOWNE: But we're dealing with  
16 the issue. We're voting on that.

17 (Multiple speakers.)

18 MEMBER SCHLAEGEL: Let's move through  
19 the vote.

20 CHAIRMAN ENTHOVEN: Let's take  
21 Recommendation B.

22 DEPUTY DIRECTOR SINGH: Is there a  
23 motion to adopt Recommendation B.

24 UNIDENTIFIED SPEAKER: I move to adopt  
25 Recommendation B.

26 UNIDENTIFIED SPEAKER: Second.

27 DEPUTY DIRECTOR SINGH: Those in favor  
28 please raise your right hand.

1           Those opposed.

2           The motion fails 15 to 5.

3           MEMBER FINBERG: What if we took out

4 the word "independent"? Could we vote? That

5 sounds like that's the problem when we're including

6 "A."

7           DEPUTY DIRECTOR SINGH: I think that

8 we've discussed the issue of independent --

9           (Multiple speakers.)

10          MEMBER LEE: No, we haven't.

11          MEMBER BOWNE: Hold on.

12          (Multiple speakers.)

13          UNIDENTIFIED SPEAKER: That's a

14 friendly amendment.

15          MEMBER RODGERS: I'd like to make a

16 motion that we replace B with -- by striking

17 "independent" and just use "arbitration assistance

18 used by plans to provide expeditious resolution of

19 disputes including rapid selection," et cetera

20 et cetera, et cetera.

21          DEPUTY DIRECTOR SINGH: Is there a

22 second?

23          MEMBER BOWNE: Second.

24          DEPUTY DIRECTOR SINGH: Those in favor

25 of the amended B please raise your right hand.

26          Those opposed?

27          All right. The Recommendation has been

28 adopted 20 to 1. I'm sorry, 20 to 2. I

1 apologize.

2 Recommendation No. C. Is there a motion

3 to adopt?

4 No motion to adopt Recommendation C? All

5 right.

6 MEMBER GALLEGOS: I'll move it.

7 DEPUTY DIRECTOR SINGH: Gallegos.

8 MEMBER GALLEGOS: Maybe I'll get a

9 courtesy second.

10 (Multiple speakers.)

11 DEPUTY DIRECTOR SINGH: All right.

12 Those in favor of Recommendation C please raise

13 your right hand.

14 Those opposed?

15 CHAIRMAN ENTHOVEN: I just don't

16 understand it.

17 DEPUTY DIRECTOR SINGH: The

18 Recommendation fails 14 to 4.

19 UNIDENTIFIED SPEAKER: What was the

20 vote on "A"?

21 DEPUTY DIRECTOR SINGH: Failed 15 to 5.

22 (Multiple speakers.)

23 DEPUTY DIRECTOR SINGH: Wait. I'm

24 sorry. Thirteen to six.

25 Recommendation D, is there a motion?

26 MEMBER FARBER: I'll move.

27 DEPUTY DIRECTOR SINGH: I'm sorry,

28 Ms. Farber?

1 MEMBER FARBER: Yeah.

2 DEPUTY DIRECTOR SINGH: Is there a  
3 second?

4 MEMBER FINBERG: I second.

5 DEPUTY DIRECTOR SINGH: Those in favor  
6 of Recommendation D please --

7 MEMBER SPURLOCK: I'd like to  
8 discuss --

9 DEPUTY DIRECTOR SINGH: Dr. Spurlock.

10 MEMBER SPURLOCK: Thank you. This is  
11 part of where the complexity comes in because of  
12 what Dr. Karpf was alluding to earlier with the  
13 malpractice decisions.

14 Since we took off the 200,000 cap or  
15 talking about this outside of the 200,000 cap,  
16 there's an issue with physicians in notification of  
17 awards for malpractice under \$30,000. We dealt  
18 with this in the Legislation last year that  
19 Dr. Gallegos is well aware of with AB103. And the  
20 principle was that there would have to be limits to  
21 what's notification for malpractice awards.

22 Secondly, there is a national  
23 practitioner data bank that includes all awards  
24 above the threshold amount. In this case it's  
25 \$30,000. And that's useful for a physician to  
26 travel between states and between institutions so  
27 that everybody has access to that information.

28 I think that we have to keep those

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1 principles in mind. And so I would say that  
2 without amending this to include the current law  
3 that was just chaptered into existence from AB103  
4 that we'd have some inconsistencies that I could  
5 not support.

6 MEMBER GALLEGOS: Mr. Chairman, just to  
7 answer that briefly. This says that the written  
8 opinion would be with the agency which -- whatever  
9 that is that it's going to ultimately oversee  
10 managed care. I mean it wouldn't -- I mean the  
11 public would have to go to the DOC or to OSHA or  
12 whatever and request the written opinion and the  
13 written award. I mean it's not like it would be  
14 distributed to the L.A. Times and everybody. It  
15 would have to be in writing, and it would be  
16 submitted to the regulatory agency.

17 I mean what we can do, if this eases some  
18 concerns, we could amend that to say, you know,  
19 upon request of, you know, a member of the public.

20 MEMBER SPURLOCK: (Inaudible.)

21 CHAIRMAN ENTHOVEN: Is this something  
22 that --

23 MEMBER GALLEGOS: Exactly, Bruce.

24 CHAIRMAN ENTHOVEN: Is this something  
25 that exists already, and you're just asking about  
26 its promulgation or -- I mean I'm a little bit  
27 concerned about -- do you have to write something  
28 like what the judge does for 50 pages, or does that

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1 happen anyway? I just --

2 MEMBER GALLEGOS: It would just be the  
3 judgment and the award of the arbitrator. I mean  
4 it's not the U.S. Supreme Court.

5 MEMBER SHAPIRO: Mr. Chairman, the  
6 point of this Recommendation is currently if you're  
7 joining an HMO, you have no idea of their record on  
8 arbitrations. And many of them don't do medical  
9 malpractice. We're not talking about medical  
10 malpractice here. Most of them don't do medical  
11 malpractice. Only a few do.

12 MEMBER SPURLOCK: So should we exclude  
13 that, then?

14 MEMBER SHAPIRO: I'm just making an  
15 observation that if you want to see dispute  
16 resolution data on an HMO, it's currently not  
17 available. The reference to excluding personal and  
18 confidential information there was to take out name  
19 of patient and other things. You're trying to get  
20 a sense of whether or not you have a lot of  
21 arbitrations going on among plans. And right now  
22 that is simply secret information.

23 So, again, to the extent you want  
24 consumers in a market to understand that some plans  
25 send a lot of people to arbitration and they win or  
26 lose a lot without names -- that can include  
27 physicians -- it simply gives you general data on  
28 the record that the state agency then complies.

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1 MEMBER SPURLOCK: Including physicians  
2 in that aspect, that would be fine.

3 DEPUTY DIRECTOR SINGH: Could I ask  
4 Ms. Singer to read that amendment? She's typing in  
5 these Recommendations as we speak.

6 MS. SINGER: I'm not sure I got the  
7 physician part, but I've got copies of written  
8 opinions excluding personal and confidential  
9 information including award amounts should be  
10 available to the public upon request through the  
11 state agencies for regulation of managed care.

12 MR. SHAPIRO: I think if you add the  
13 parenthetical remark "excluding personal  
14 (inaudible) patient and physician identifying  
15 information. Because we don't want to just -- not  
16 only the name, but any identifying information.

17 CHAIRMAN ENTHOVEN: Excluding -- what  
18 is it? Personal, confidential and any  
19 identifying?

20 MS. SINGER: "Excluding personal,  
21 confidential and patient and physician identifying  
22 information."

23 DEPUTY DIRECTOR SINGH: Is there any  
24 additional comments?

25 MEMBER WILLIAMS: Yeah, just one  
26 question.

27 Part of the dilemma is I think a lot of  
28 these proposals in general are very good, but I

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1 just don't feel I've got the fact base in front of  
2 me to really be able to vote for some of these.

3 In this case, for example, how does this  
4 affect the health plan's credentialing obligation?  
5 If it's something the health plan knows about  
6 relative to this situation, how does this play  
7 through the whole credentialing and peer review  
8 process in terms of that? I just don't know the  
9 answer to that.

10 MEMBER NORTHWAY: How do you deal with  
11 it now?

12 UNIDENTIFIED SPEAKER: I think the  
13 (inaudible) question is how does it play now in the  
14 credentialing process?

15 MEMBER NORTHWAY: You're doing an  
16 arbitration now. How do you deal with it now?

17 MEMBER WILLIAMS: There is not a report  
18 written up in a reportable incident of it, as I  
19 understand it now.

20 MR. SHAPIRO: These are arbitrations  
21 against the plan. This is a plan that is party to  
22 an arbitration. The plan will -- this is a  
23 doctor -- if it's med mal -- and it may not be; it  
24 could be coverage -- the plan has the information.  
25 The plan knows the decision. The plan has to pay  
26 out an award or not. The plan is only one who  
27 knows that answer.



28 MEMBER WILLIAMS: I guess my concern is

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1 that sounds good. I don't have the fact base  
2 here. That may turn out to be exactly what  
3 happens. But for me it's really a fact-based  
4 question to have the facts to say all this sounds  
5 good; it's a good recommendation and to have the  
6 fact base to be able to vote "yes" on something as  
7 complicated as this -- you know, I don't have the  
8 information. It's just very hard for me.

9 DEPUTY DIRECTOR SINGH: There is a  
10 motion on the floor to move to adopt  
11 Recommendation D as amended and it's been seconded.

12 Those in favor please raise your right  
13 hand.

14 Those opposed?

15 The motion has been adopted 16 to 2.

16 Members, we next move to Alternative 1  
17 and Alternative 2, which is under Subsection E.

18 CHAIRMAN ENTHOVEN: Martin suggested we  
19 just drop that. Is that all right?

20 UNIDENTIFIED SPEAKER: So moved.

21 MEMBER GALLEGOS: Yeah, I mean if the  
22 Task Force is so inclined. That's fine with me.

23 MEMBER HAUCK: I move we drop those  
24 alternatives.

25 (Multiple speakers.)

26 DEPUTY DIRECTOR SINGH: Let's take a  
27 vote on deleting Recommendation No. E.

28 Those in favor of deleting Recommendation

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1 No. E please raise your hand.

2 Those opposed?

3 Sixteen to four. The -- E has been  
4 deleted.

5 Members, Recommendation No. F. Is there  
6 a motion to move Recommendation F?

7 MEMBER HAUCK: So moved.

8 DEPUTY DIRECTOR SINGH: Is there a  
9 second?

10 MEMBER SCHLAEGEL: Second.

11 DEPUTY DIRECTOR SINGH: Those in favor  
12 of Recommendation F, please raise your right hand.

13 We're on Recommendation No. F, Mr. Chairman.

14 CHAIRMAN ENTHOVEN: I just had a  
15 question. Sorry, I was distracted for a moment.

16 Is this to be found by the regulator or  
17 found by the court to be (inaudible)?

18 UNIDENTIFIED SPEAKER: Do we have a  
19 vote here?

20 DEPUTY DIRECTOR SINGH: We have a  
21 discussion. I'm sorry.

22 Mr. Chairman, your question?

23 CHAIRMAN ENTHOVEN: I just -- is this  
24 found by the regulator or by the court?

25 MEMBER SHAPIRO: It's the regulator to  
26 avoid the court.

27 MEMBER ZATKIN: Two points -- are we  
28 having discussion or a vote?

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1 (Multiple speakers.)

2 MEMBER ZATKIN: I think there are two  
3 points in the process: One is before the  
4 arbitration starts, and I think there the issue is  
5 whether it should be a state agency or a court.  
6 And then once the arbitration starts -- and then  
7 typically it's the arbitrator who decides if things  
8 going awry. And so this Recommendation basically  
9 says the state agency would manage both those  
10 points in the process as opposed to having the  
11 courts deal with the pre-arbitration aspect and  
12 then have the arbitrator deal with it after it  
13 starts. And I guess I would subscribe to the  
14 approach that has the court do it first and then  
15 the arbitrator rather than have the state agency  
16 get into the middle of arbitration, which is  
17 (inaudible).

18 CHAIRMAN ENTHOVEN: As written, it  
19 gives the state agency a large amount of power.

20 MEMBER ZATKIN: That's what I'm  
21 saying. That was my point. I guess I didn't make  
22 it (inaudible).

23 MEMBER GALLEGOS: Mr. Chairman, this  
24 is -- for example, someone enrolls in a plan. They  
25 have 60 days to -- you know, for binding  
26 arbitration. And the regulator sees that that

27 period is constantly being ignored; okay? It's  
28 taking 120 or 150 days for enrollees to get into

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1 arbitration. Then what the regulator can do is  
2 come in and say, "You know, Plan, you have a  
3 history of not meeting your contractual obligations  
4 under binding arbitration. You can no longer  
5 require the party to continue in that binding  
6 arbitration."

7 CHAIRMAN ENTHOVEN: So your intent is  
8 definitely the regulator.

9 MEMBER GALLEGOS: Sure. I'd like to  
10 keep it out of the courts.

11 MEMBER BOWNE: This is going to be the  
12 regulator that's got all these political people  
13 appointed by the Assembly and the Senate?

14 (Multiple speakers.)

15 MEMBER GALLEGOS: (Inaudible) political  
16 people appointed by the Governor and only one by  
17 the Assembly and only one by the Senate and three  
18 by the Governor politically appointed.

19 DEPUTY DIRECTOR SINGH: Members, let's  
20 go ahead and vote on Recommendation F. It's been  
21 moved and seconded.

22 Those in favor of Recommendation F please  
23 raise your right hand.

24 Those opposed?

25 Eighteen to seven. The Recommendation

26 has been adopted.

27 MEMBER FINBERG: I have a procedural  
28 question because I assume we need to go now to vote

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1 on the Paper. And it seems like sometimes we talk  
2 about adopting the Findings, which is what I  
3 thought we would be voting on, and sometimes we're  
4 saying Findings and Recommendations. And so my  
5 question is: Am I voting for the Paper part  
6 without the Recommendations? Because that's what I  
7 thought we would be doing.

8 DEPUTY DIRECTOR SINGH: Ms. Finberg,  
9 the reason we've said sometimes Findings is because  
10 some of the Papers have only had Findings and no  
11 Recommendations. What the Task Force agreed to  
12 several meetings ago was to adopt the entire  
13 Findings and Recommendations section.

14 MEMBER FINBERG: That isn't how I  
15 understood what we agreed to.

16 MEMBER LEE: I thought we were just  
17 dealing with (inaudible), so you can now vote on  
18 just the findings. We've already done --

19 DEPUTY DIRECTOR SINGH: You've already  
20 adopted the Recommendations or they haven't  
21 adopted them.

22 MEMBER LEE: Some people don't want to  
23 be on record ever saying they supported a  
24 Recommendation. Just to be clear, if we're going  
25 now on Findings, Jeanne, hates external ombudsman

26 and she doesn't want to be on record supporting  
27 that.

28 MEMBER O'SULLIVAN: It should only be

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1 Findings.

2 DEPUTY DIRECTOR SINGH: Then we need to  
3 have a motion to adopt the Findings.

4 MEMBER LEE: So moved.

5 UNIDENTIFIED SPEAKER: I have proposed  
6 motion. We kind of went over it before, but I  
7 would like to formally propose that we recommend as  
8 part of the Task Force on the issue of arbitration  
9 that all arbitrations because of the significance  
10 of waiving a Constitutional Right be made  
11 voluntarily by the plan so that you can knowingly  
12 and intelligently waive your right to a jury  
13 trial. And that's the whole motion.

14 MEMBER LEE: Second.

15 MEMBER HIEPLER: The proposal would be  
16 that all plans be required to make it optional.  
17 Then you force the enrollee to knowingly and  
18 intelligently waive that.

19 CHAIRMAN ENTHOVEN: Can they include  
20 their estimated costs if they believe the people  
21 who don't agree to arbitration and do go to court  
22 cost more.

23 MEMBER HIEPLER: That's not part of the  
24 pending motion. If you'd like to (inaudible).

25 (Multiple speakers.)  
26 CHAIRMAN ENTHOVEN: In other words,  
27 you're saying you've got a free ride. That is, it  
28 costs you nothing to insist --

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1 MEMBER LEE: Arbitration and court are  
2 both very expensive. And in terms of loser pays  
3 whether it's an arbitration -- the loser is the  
4 loser. Neither of those processes --

5 MEMBER HIEPLER: In most of the  
6 contacts -- I'm not prohibiting that. I'm just  
7 allowing them to knowingly and intelligently be  
8 informed. And most of the plans do provide that  
9 the loser pays in their arbitration agreement. So  
10 if they want to say, you know, you can choose  
11 between the two and -- I'd let freely contract  
12 however they want.

13 But I just think we should propose a  
14 motion that says whether we're going recommend or  
15 mandate that plans be able to -- no, that plans  
16 should be able to force to offer the option of  
17 binding arbitration or using the regular judicial  
18 system that they've already paid for.

19 CHAIRMAN ENTHOVEN: Sara, have you got  
20 words -- you want to read --

21 MS. SINGER: I made something up here.  
22 Arbitration should be optional or a health plan  
23 member should be able to use the regular judicial  
24 system.

25 Mr. Hiepler, is that --  
26 MEMBER HIEPLER: Yeah, I can -- let me  
27 just make it better. The proposal is that "All  
28 HMOs, insurance companies be mandated to give the

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1 option to the consumer as to whether they will be  
2 in binding arbitration or be able to pursue normal  
3 judicial avenues in the event of a dispute."  
4 MEMBER WILLIAMS: How does that affect  
5 self-funded plans or ERISA?  
6 MEMBER HIEPLER: I'm sorry?  
7 MEMBER WILLIAMS: The question, Mark,  
8 is how would that affect self-funded plans or ERISA  
9 exemption or self-funded plans? Is it the concept  
10 that they're outside of that requirement.  
11 MEMBER HIEPLER: Well, even in an ERISA  
12 plan, if you have binding arbitration, you're going  
13 to arbitration. So this would apply to all plans,  
14 whether they're self-funded in the true sense of  
15 self-funding or whether I choose to have my  
16 employees in your plan.  
17 MEMBER WILLIAMS: Thank you.  
18 CHAIRMAN ENTHOVEN: Read the words,  
19 please.  
20 MS. SINGER: "All HMOs and insurance  
21 companies should be mandated to give the option to  
22 the consumer to use arbitration or the normal  
23 judicial process."



24 MEMBER ZATKIN: That was not what was  
25 said. It was all health plans, because he intended  
26 to include self-funded plans.

27 MEMBER FARBER: "Should be mandated"?

28 MS. SINGER: "Should be mandated to

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1 give the option to the consumer to use arbitration  
2 or the normal judicial process."

3 MEMBER HIEPLER: "In their health care  
4 enrollment forms."

5 DEPUTY DIRECTOR SINGH: "Should be  
6 given the option in their health care enrollment  
7 forms."

8 MEMBER ZAREMBERG: Can you impact  
9 ERISA?

10 (Multiple speakers.)

11 MEMBER ZATKIN: You can't impact  
12 self-employment.

13 MEMBER ZAREMBERG: You can express the  
14 intent.

15 MEMBER LEE: You can try.

16 MEMBER HIEPLER: That won't change  
17 ERISA, Alain? You're still going to have the same  
18 remedy or lack of remedy, but you'll be able to  
19 pursue it in the normal judicial manner as opposed  
20 to private arbitration.

21 MS. SINGER: Do you need to say "unless  
22 preempted by ERISA"?

23 MEMBER HIEPLER: No. I mean you're

24 going to have the same rights -- we're not doing  
25 anything with ERISA. You have the right to go  
26 through the normal judicial pattern, or can you  
27 knowingly and intelligently waive your arbitration  
28 rights as opposed to just being surprised and find

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1 out "Oh, golly, I'm in arbitration. I didn't know  
2 I gave up a Constitutional Right."

3 DEPUTY DIRECTOR SINGH: This amendment  
4 has been moved and seconded. Are the Members ready  
5 to vote for this new recommendation?

6 MEMBER FINBERG: Yes.

7 DEPUTY DIRECTOR SINGH: If so, please  
8 raise your right hand if you are in support of  
9 adopting the new Recommendation.

10 Those opposed?

11 Twelve to eleven. The motion fails.

12 CHAIRMAN ENTHOVEN: All right. That  
13 finishes --

14 DEPUTY DIRECTOR SINGH: Members, is  
15 there a motion to adopt the Findings.

16 MEMBER SCHLAEGEL: Move we adopt  
17 Findings.

18 MEMBER LEE: Mr. Schlaegel has moved.  
19 Is there a second.

20 MEMBER LEE: Second.

21 DEPUTY DIRECTOR SINGH: Those in favor  
22 of adopting the Findings please raise your right

23 hand.

24 Those opposed?

25 Twenty-three to zero. The Findings have

26 been adopted.

27 CHAIRMAN ENTHOVEN: All right. Now --

28 MEMBER GALLEGOS: Mr. Chairman?

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1 MEMBER GALLEGOS: I move to adjourn.

2 CHAIRMAN ENTHOVEN: Let me just say we

3 need to take up --

4 (Multiple speakers.)

5 CHAIRMAN ENTHOVEN: Hold it.

6 MS. SINGER: I think that the Chairman

7 will probably address this, but we did a

8 calculation of the time that we expected Papers to

9 take and how far we had to get tonight in order to

10 finish tomorrow. And we really need to do one more

11 Paper today.

12 DEPUTY DIRECTOR SINGH: Actually, I

13 think the Chairman is noting the fact that we

14 calculated time for the Public Perceptions Paper

15 because originally we were going to adopt --

16 MS. SINGER: Even if we don't include

17 the Public Perceptions discussion tomorrow.

18 MEMBER LEE: Can we pick an easy one?

19 (Multiple speakers.)

20 CHAIRMAN ENTHOVEN: All right. But no

21 more Mr. Nice Guy tomorrow.

22 DEPUTY DIRECTOR SINGH: Members, that

23 just means that everybody will need to stay until  
24 we're finished because tomorrow we still have  
25 stuff. That's all that would mean.  
26 (Multiple speakers.)  
27 MEMBER SPURLOCK: Why can't we have  
28 time limits and then the Body has to move to extend

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1 the time limit. So at the time limit, no matter  
2 where we are, we vote. And if we want to talk  
3 more, we can vote to extend the time, period.  
4 (Multiple speakers.)  
5 MEMBER LEE: Is there a reason we can't  
6 start at 8:00 tomorrow?  
7 DEPUTY DIRECTOR SINGH: We have to  
8 start at 8:30, I'm sorry, Mr. Lee, because it's  
9 been noticed.  
10 MEMBER LEE: Oh, it's been noticed, of  
11 course. Sorry.  
12 DEPUTY DIRECTOR SINGH: But we can  
13 start promptly at 8:30, Members. We started at  
14 almost 9:00 today. So if we start promptly at  
15 8:30.  
16 MEMBER WILLIAMS: Well, I think  
17 Regulatory Organization.  
18 CHAIRMAN ENTHOVEN: Then Medical  
19 Necessity and Practice of Medicine --  
20 MEMBER SEVERONI: Let's do one more.  
21 We can do one more.

22 CHAIRMAN ENTHOVEN: Could we pick an  
23 easy one like New Quality Information Development?  
24 UNIDENTIFIED SPEAKER: How about  
25 Vulnerable Populations?  
26 (Multiple speakers.)  
27 MS. BELSHE: The problem with doing  
28 Vulnerable Populations is it references support for

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1 a whole variety of Recommendations and other Papers  
2 that have yet to be acted upon by the Task Force.  
3 (Multiple speakers.)  
4 DEPUTY DIRECTOR SINGH: Members, before  
5 we go to New Quality Information, we need to give  
6 our court reporter a break. So can we please have  
7 a five-, ten-minute break, please.  
8 (Brief recess.)  
9 CHAIRMAN ENTHOVEN: All right. New  
10 Quality Information. The staff has passed out a  
11 new version of the document dated 12/12/97 hot off  
12 the computer. By now the computer has come to life  
13 on the line-in, line-out. So that you can see the  
14 changes from what you have in your book, and those  
15 now are clearly indicated. And Clark has made a  
16 friendly amendment to himself to Recommendation 5  
17 based on a trip that he has just made and a  
18 conversation with one of the to gurus (inaudible),  
19 which he'll talk about a little bit.  
20 Clark.  
21 MEMBER DECKER: Can I clarify on time

22 keeping. What's our amount we're going to give to  
23 this?  
24 CHAIRMAN ENTHOVEN: Well, let's see.  
25 VICE-CHAIRMAN KERR: Thirty-five  
26 minutes. I don't think I need that much. Just  
27 give me a few yeses and we'll be out of here.  
28 MEMBER DECKER: So 35 minutes?

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1 CHAIRMAN ENTHOVEN: Yeah, 35 minutes.  
2 VICE-CHAIRMAN KERR: We all want to get  
3 to dinner, and my voice won't last any longer than  
4 that. So we're going to get done here.  
5 Let's go right to the recommendations.  
6 And there's been no change in the first one, which  
7 we discussed last time, which essentially is the  
8 idea that in order for the state to be a real  
9 player in data, we've got to sort of be like every  
10 other state and have broad oversight of the program  
11 by the Legislature but not require the Legislature  
12 and the Governor to agree and sign off on every  
13 single addition or subtraction from the data  
14 element. But it makes a lot more sense to bring up  
15 the stakeholders who could make those decisions  
16 under the broad -- to the oversight of the  
17 Legislature per say. That's the basic concept.  
18 CHAIRMAN ENTHOVEN: We really need to  
19 get all the Task Force Members up here because to  
20 be able to function, we're -- unless this is going

21 to be unanimous, we need to have 16 people here.

22 Ellen?

23 Martin, we really --

24 MEMBER GALLEGOS: Aye.

25 CHAIRMAN ENTHOVEN: That's not good

26 enough.

27 All right. Let's see. Just -- what have

28 we got here? Twenty-four other. That's not too

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1 bad.

2 All right. So Recommendation --

3 DEPUTY DIRECTOR SINGH: No. 1-A. Is

4 there any discussion?

5 MEMBER RODGERS: Can we move it?

6 DEPUTY DIRECTOR SINGH: It hasn't been

7 moved. But there's discussion first.

8 (Multiple speakers.)

9 MEMBER ZAREMBERG: I'd like to ask the

10 people who work in this area -- to me, this appears

11 to be a blank check for the state agency to order

12 any data without regard to cost. And I just have a

13 concern about that for the hospitals, health works

14 and whether there should be some controls.

15 CHAIRMAN ENTHOVEN: Clark.

16 VICE-CHAIRMAN KERR: The control is the

17 Body that's set up. It will include providers,

18 hospitals and everybody else who will be regulated,

19 consumers, purchasers. It will be the

20 stakeholders, per se. And they will take into

21 account the issues we discussed before of cost, of  
22 benefit issues and so on.

23 MEMBER LEE: That's spelled out in B.

24 MEMBER KARPFF: From the perspective of  
25 a larger provider, if there is a standardized data  
26 set that is being required -- is being used by all  
27 folks who are evaluating us, it's a lot better than  
28 being asked for different data by every different

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1 person who wants data.

2 The one thing that I would wonder is as  
3 we develop these advisory bodies and blue ribbon  
4 panels, should they be anchored to "OHNO" or OHSO  
5 or "NONO" or whatever -- "SOSO" -- it's going to be  
6 so that they don't float out there and have no  
7 home. And of all the 16 or 13 panels that we've  
8 generated, I think we need to go and map them to  
9 some kind of organization that will keep them  
10 comprehensive and connected.

11 MEMBER SPURLOCK: Is that the  
12 amendment?

13 CHAIRMAN ENTHOVEN: How do we do that?

14 DEPUTY DIRECTOR SINGH: Would you  
15 propose an amendment then to do this.

16 MEMBER RODGERS: Just a clarifying  
17 question, which might help.

18 Michael, do you simply mean making sure  
19 that the cross-references are there so that they're



20 connected to OHSO, or do you mean more or  
21 organizational detail?

22 MEMBER KARPf: No. Just that as we  
23 take a look at the panels like the blue ribbon  
24 panel, whatever they be, that that panel either  
25 constitute a report to OHSO, that OHSO be the Body  
26 that essentially defines data on this.

27 CHAIRMAN ENTHOVEN: No. In this case  
28 it would be to OSHPD, actually, because OSHPD is

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1 the entity that does this particular --

2 MEMBER KARPf: Not after we -- not  
3 after --

4 VICE-CHAIRMAN KERR: This will be  
5 separate panel that will advise OSHPD, I think.

6 MEMBER SPURLOCK: But Michael's point  
7 is that then we don't link up with the managed care  
8 improvements and regulations and all the efforts  
9 that we're doing on the rest of it. I mean I think  
10 there's a disconnect when you don't have that  
11 anchored within that Body. I think that's what  
12 you're talking about, Michael.

13 MEMBER KARPf: Yes. I mean if we're  
14 going to put a body together that's going to start  
15 to define things, start develop standards, you've  
16 got to have all the information pieces coming into  
17 that. And that Body has to have control of the  
18 definitional process. You can't -- we're taking a  
19 lot of this activity out of OSHPD. You can't leave

20 this in OSHPD. Just so happens OSHPD does that  
21 now. But it may not be doing that once this Body  
22 is constituted and mandated.

23 MEMBER ZAREMBERG: Can I speak to Dr.  
24 Karpf? And I appreciate what you're saying. Let  
25 me give you a particular perspective of what I'm  
26 talking about here. It may be significant to OSHPD  
27 to have data. But without some coordination, you  
28 don't know what the consequences are in terms of

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1 cost, how that affects access because there is an  
2 elasticity in the market. So I think I appreciate  
3 what you're saying. It also goes to my concern  
4 that there's a blank check.

5 I'd really like to hear from the  
6 hospitals who may have to deal with this issue.

7 MEMBER KARPf: I am a hospital.

8 MEMBER ZAREMBERG: Okay.

9 MEMBER KARPf: Since I'm responsible  
10 for the three UCLA hospitals.

11 MEMBER FARBER: Can I talk now?

12 CHAIRMAN ENTHOVEN: Yes.

13 MEMBER FARBER: This may be the first  
14 time you and I have agreed.

15 MEMBER ZAREMBERG: No, it's not the  
16 first. I've been watching us today. We have a  
17 couple of votes together.

18 MEMBER FARBER: Okay.

19 MEMBER NORTHWAY: She made a mistake  
20 twice.  
21 MEMBER FARBER: I think the issue for  
22 hospitals is really a significant one. As much as  
23 the health plans complain about the onerous  
24 regulation, hospitals have been in business a lot  
25 longer and have a lot more. And when I spent time  
26 with staff on -- I can't think of the display  
27 that's in the Regulation of the Industry Paper that  
28 we're going to talk about tomorrow, I gave them a

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1 comprehensive list of what agencies the hospital  
2 routinely reports to and is obligated to give data  
3 to now. And it's an excessive list. I'd refer you  
4 to that Paper, but we'll see it all tomorrow.  
5 I think that the hospitals want to  
6 participate in defining good outcomes and quality.  
7 And they're falling all over their feet right now.  
8 The Joint Commission has mandated that we're going  
9 to do this, but they have not narrowed in any  
10 sensible way what the choices are going to be from  
11 data systems. They're allowing a whole plethora of  
12 selections. And what I'm concerned about is a  
13 mandate, that is, we'll get five years out just  
14 long enough for the hospitals to buy and implement  
15 new data systems and then at the end of that five  
16 years they say "Okay. We're going to pick this  
17 one." And everybody's had a huge capital  
18 investment in staff training and data collection

19 sunk cost that is now useless.

20 I guess when I look at a statutory --  
21 change from a statutory to a regulatory approach of  
22 data collection, my hope would be that it would be  
23 simplified.

24 MEMBER KARPf: That's right.

25 MEMBER FARBER: But I fear it might not  
26 be. And to add this expense profile to hospitals  
27 whose reimbursement have been steadily dwindling  
28 and who all face huge capital costs in reaching

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1 seismic safety standards by the year 2008, you're  
2 beginning to pose some very difficulty capital  
3 issues for hospitals. And I think I would want my  
4 hospital to have very fine data systems that define  
5 outcome. I think that's how we improve our  
6 processes. Something we all very much want. What  
7 I would hope is there would be some uniformity.

8 MEMBER KARPf: I would agree with  
9 that. And I think the best opportunity to have  
10 uniformity is to have one regulatory agency that,  
11 in fact, sets the standards and sets the data  
12 elements as opposed to having five or six, and also  
13 to try to get those data elements narrowed or at  
14 least organized in such a way that when plans ask  
15 you for data elements or you've got to publish data  
16 elements, you're collecting the same data all the  
17 time.

18 MEMBER FARBER: That's not what this  
19 says, unfortunately.

20 CHAIRMAN ENTHOVEN: Bruce. And then I  
21 think we need to figure out how to say it. I don't  
22 think there's any difference in the intent here.

23 MEMBER FARBER: Right.

24 MEMBER SPURLOCK: I just want to  
25 elaborate a little bit about some of the  
26 activities. When a light bulb went on in this  
27 group about the value of information and data  
28 earlier this year, it went on elsewhere. Nancy

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1 pointed out the Joint Commission. NCQA is actually  
2 just doing hospital data. I'm working with PBGH  
3 and getting hospital data on C-sections and on  
4 hospital satisfaction. There are a lot of people  
5 that want data. It's all over the map.

6 When we talk about streamlining audits  
7 and streamlining oversight, this is all over the  
8 place from hospital standpoint in this area. It's  
9 going to happen to medical groups right down the  
10 street. It's going to happen in the emergency  
11 departments; it's going to happen in ambulatory  
12 surgery, it's going to happen in home health.

13 There are all these things that are going on that  
14 are independent of a unifying source. And the  
15 unifying source has to be within this office.

16 I agree completely with Michael. We have  
17 not -- we've sort of abrogated our responsibility

18 to streamline if we have multiple different sites  
19 for looking at this data.

20 MEMBER KARPf: The only way you're  
21 going to get down to definitions -- because it  
22 really boils down to definitions -- is, in fact, if  
23 it's done in one place also.

24 CHAIRMAN ENTHOVEN: Barbara.

25 MEMBER DECKER: I agree with the  
26 comments and would endorse that we should do that.  
27 I don't think it's specific just in this Paper,  
28 though, that all those different entities that

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1 we're saying need to examine and set up and -- it's  
2 not just this.

3 MEMBER KARPf: That's why I raised the  
4 point that all of these blue ribbon panels need to  
5 be tracked to an integrating process.

6 EXECUTIVE DIRECTOR ROMERO: Right.

7 MEMBER KARPf: That new integrating  
8 process is whatever we call "OHNO."

9 MEMBER SPURLOCK: To help it along --  
10 can you say in No. 2 "the Legislature should  
11 authorize the state agency" -- what we've done in  
12 other places, "The Legislature and Governor should  
13 authorize the state agency that supervises managed  
14 care to develop an advisory body" or "to develop a  
15 mechanism" -- maybe "a mechanism" is better than  
16 "advisory body" because that could be multiple

17 advisory bodies or whatever you want.

18 CHAIRMAN ENTHOVEN: You know, let me  
19 just say -- I mean this is really a very  
20 complicated thing. I am totally sympathetic we've  
21 got to get some unification.

22 I think that what we have today with the  
23 Legislative approach means, for example, PBGH and a  
24 lot of other people would like to have a  
25 risk-adjusted outcome study for coronary artery  
26 bypass graft surgery like the ones they have in  
27 New York and Pennsylvania. And the problem is they  
28 cannot get it through the existing process because

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1 they can't get new data elements required. So what  
2 they do is, instead, they have to go out on their  
3 own channel and go to hospitals, which is what's  
4 happening now, and create an independent study.  
5 And I think we all feel there needs to be some  
6 coordination. But part of it is that there has to  
7 be some give on the part of the -- on this issue.  
8 There has to be a way of doing it. Otherwise we're  
9 going to continue to get this proliferation.  
10 That's why we need the regulatory instead of  
11 legislative approach.

12 MEMBER SPURLOCK: I don't think we're  
13 disagreeing with "A"; we're trying to modify B  
14 about where that happens. And part of the issue is  
15 simply definitional. PBGH can and is going to do  
16 that. I'm working with them to help it through the

17 hospital industry for hospital satisfaction  
18 surveys. And the reason we're doing that is  
19 because it's much more efficient to do it on a  
20 sampling basis, and we can do it that way much more  
21 effectively. And we may not do it forever, as we  
22 talked about it last time. We may do it for a few  
23 years and realize that there's something better to  
24 spend our money on.

25       So I think what we want to do is have  
26 that coordinated in that state agency that's  
27 looking at managed care because that's going to be  
28 the oversight for where everything's coming from

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1 PBGH, from NCQA, from all other areas.

2       CHAIRMAN ENTHOVEN: It's like what we  
3 had in the Regulatory Organization Paper we wrote,  
4 what we want them to do with respect to quality  
5 audits, figure out what that's supposed to be and  
6 the appropriate period and then do it once for all  
7 users.

8       MEMBER SPURLOCK: Exactly.

9       MEMBER ZAREMBERG: Alain.

10       CHAIRMAN ENTHOVEN: Yeah.

11       MEMBER ZAREMBERG: Could I ask a  
12 question? I know we're discussing A-1 and 2, and B  
13 talks about developing the electronic data system  
14 to do this. And I don't know enough -- I can only  
15 look at some of the things that two state agencies



16 have tried with statewide systems. And it's not  
17 easy to start out from scratch a data system. I  
18 don't know where you are on it. But we've had DMV  
19 and Child Support systems cost a lot of money, and  
20 as a result, no return to the people. And I don't  
21 know where you are. But -- and the reason I say  
22 the two are tied together is because you can have  
23 the state agency mandate data that requires a great  
24 deal of electronic reporting. And I just don't  
25 know enough about it.

26 MEMBER KARPf: The electronic medical  
27 record may be someplace on the horizon, but I can't  
28 see it just yet after having invested huge amounts

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1 of money and anticipating investing more money down  
2 the road. Hospitals have tried to do it. And some  
3 hospitals have been built without record rooms  
4 because they thought they were going to get  
5 electronic medical records. Now they have records  
6 all through the basements in a haphazard kind of  
7 way.

8 I don't think we can depend on that. But  
9 if you do have an agency that says these are the  
10 eight data elements that we want you to track and  
11 here's how they're defined and this is  
12 standardized, you can get this because we get those  
13 now. We've got to report them to Blue Cross; we've  
14 got to report them OSHPD; we've got to report them  
15 to 9,000 different people. The more organized it

16 is, the better the data is. Right now with no  
17 definition and 9,000 different people asking for  
18 9,000 different pieces of information, you can't do  
19 an effective job of it.

20 MEMBER ZAREMBERG: I appreciate that.  
21 I'm just trying to determine the capabilities to do  
22 that. And you talk about things separate from  
23 electronic data collection, apparently. But B  
24 talks about that. And so I just look at the two of  
25 them together. And where you have one state agency  
26 mandating data and the other Recommendation talking  
27 about expanding your electronic data, I just don't  
28 know if it's feasible --

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1 MEMBER KARPFF: The electronic record is  
2 certainly a lofty goal. And I think we'll get  
3 there over a period of time. But that in and of  
4 itself isn't the rate-limiting step in doing good  
5 quality assurance, good CEI kind of processes.  
6 That can be done without the electronic record, and  
7 it could be done in an expeditious kind of way if  
8 everybody's looking at the same kind of  
9 information.

10 In the state of Pennsylvania what they  
11 did was they mandated the hospitals to take on an  
12 information system. That became very expensive.  
13 In New York, I don't think they mandated an  
14 information system.

15 MEMBER SPURLOCK: No.

16 MEMBER FARBER: Well, the (inaudible)

17 Commission already took a pass at trying to mandate

18 their system for quality assurance and was met with

19 resounding defeat by the over 6,000 hospitals

20 (inaudible).

21 MEMBER ZAREMBERG: And that's what I

22 was concerned about here. I wasn't aware of that.

23 But I guess in my theory, I just don't want to

24 support that.

25 MEMBER DECKER: I'd like to mention

26 we've used 15 of our 35 minutes.

27 VICE-CHAIRMAN KERR: Just realize we're

28 not setting up a new system. This is something

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1 that's been going for about 15 years.

2 Dave, maybe you want to say a few words.

3 MEMBER TIRAPELLE: We're simply saying

4 that we're trying to make a more effective system

5 so that every data element that gets subtracted and

6 added -- we're the only state in the Union that

7 does it this way. Instead of requiring that the

8 Legislature at the Assembly and the Senate be

9 involved and the Governor sign, we're simply saying

10 like every other state in the Union, we present a

11 group that has the ability to represent the

12 hospitals (Inaudible.) --

13 MEMBER SPURLOCK: We're not debating

14 (inaudible). We're talking about B; right?

15 MEMBER KARPFF: It's a question of  
16 defining them and -- of picking them and defining  
17 them. In a proposal for a center of excellence  
18 that HIPC put out for bypass surgery, when we  
19 looked at our data, our physicians turned out to be  
20 very much interested in complications. They wanted  
21 to know what happened with their patients after  
22 they got in the hospital. They weren't as  
23 interested in co-morbid diseases at the front end.  
24 So when we looked at the data initially, it looked  
25 like our patients weren't very sick that came into  
26 our hospital, and we made them very, very sick.  
27 And we had to go back and pull all of that data out  
28 and go look through the definitions to really show

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1 that once you risk-adjusted them, our mortality and  
2 our complication rate was really quite excellent.

3 So you need that definition to be able to  
4 compare apples with apples. And so it's both  
5 pieces: The data elements and the definition  
6 piece.

7 CHAIRMAN ENTHOVEN: Michael, does this  
8 get -- if we change B to say "The Legislature and  
9 Governor should authorize the state agency  
10 responsible for managed care regulation to convene  
11 an advisory body," and then at the end add to that  
12 paragraph "the agency should coordinate data  
13 requests to avoid duplication"?

14 MEMBER KARPf: Yes. For regulatory  
15 agencies and potentially health plans -- I think  
16 the more standardization we have, the better  
17 information we're going to get and the easier it's  
18 going to be for consumers to understand it.

19 CHAIRMAN ENTHOVEN: So "coordinate data  
20 requests from all users" or something like that?

21 MEMBER SPURLOCK: "Duplication from all  
22 requesters."

23 MEMBER FARBER: Or "conflict."

24 MEMBER LEE: "Coordinate" covers it, I  
25 think.

26 MEMBER ZATKIN: How would they do  
27 that? I mean requests from employers and  
28 purchasing groups, health plans. Maybe they could

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1 limit the health plan's ability.

2 MEMBER KARPf: If you start working  
3 with Pacific Business (inaudible) Health and you  
4 start working with (inaudible), you start  
5 standardizing it.

6 MEMBER SPURLOCK: What happens is, in a  
7 health plan, everybody wants to benchmark. And  
8 when you start collecting this data from this  
9 health plan on this hospital and this data from  
10 this health plan, you can't benchmark. You don't  
11 have a standard. Exactly what Mike's talking  
12 about. So if you have a standard, it's valuable  
13 for everybody: For the health plans, for the

14 purchasers, for the public. Everybody benefits  
15 from that standpoint on that standard definition.

16 CHAIRMAN ENTHOVEN: I sort of picture  
17 this like the Regulatory Organization Paper where  
18 we described for the quality audits that the new  
19 regulatory agency takes the lead and convenes a  
20 meeting, that all of you people are requesting  
21 data, I want you to sit down together and we're not  
22 going to leave this room until we have, you know,  
23 agreed on certain things in order to --

24 MEMBER ZATKIN: I'm not saying it's not  
25 a worthy goal. I think that we're creating a  
26 responsibility for this new state agency that it  
27 may not be able to achieve.

28 DR. WERDEGAR: It's permissive the way

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1 it's worded, and it could lead to a uniform --  
2 there are some data that -- the ones that are  
3 essential to the state now could be widely used by  
4 all the other parties or it could be adapted to be  
5 used by all the other parties.

6 What Alain was suggesting is not a  
7 requirement. They don't set forth any  
8 requirements; they bring everybody together to see  
9 if they can decide on any -- some kind of a uniform  
10 data set so you don't have the nine or ten  
11 different ones all going at the same time.

12 MEMBER ZATKIN: Does that mean OSHPD

13 would go into this entity? Because that's where  
14 the expertise on data lies within the state of  
15 California.

16 DR. WERDEGAR: Well, I would hope so  
17 because you want to preserve the longitudinality of  
18 the records. I think we described some of the  
19 problems of changing some of the data elements even  
20 though one of co-morbidity and complications, if we  
21 achieve it, requires going to the Legislature. And  
22 there must be a better way of -- and a faster way  
23 of doing that that still pays attention to the cost  
24 considerations that hospitals have.

25 MEMBER KARPFF: I'm not sure the  
26 Legislature is the best Body to decide what  
27 (inaudible) I believe in.

28 VICE-CHAIRMAN KERR: We just specify,

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1 of course, that the state should become involved in  
2 areas only where there's -- or cases where there  
3 are no acceptable--

4 DR. WERDEGAR: People jumped around in  
5 the discussion. I thought, Clark, that some of the  
6 difficulty might have been with 2-B, the electronic  
7 data, which is --

8 MEMBER LEE: Did we reach closure on  
9 1-A?

10 DEPUTY DIRECTOR SINGH: No, we  
11 haven't. Members, at this point in time --

12 DR. WERDEGAR: I just want to say that

13 the discussion's on 1-A and B, but somehow earlier  
14 the discussion veered down to 2-B and became a  
15 complicating factor, I think, because some might  
16 have thought that in order to achieve 1-A and B,  
17 you necessarily have to do 2-B as well.

18 DEPUTY DIRECTOR SINGH: Could I simply  
19 ask, Ms. Singer, do you have the amendment -- do  
20 you have the amendment language -- do you have the  
21 amended language?

22 MS. SINGER: I have some of it. I have  
23 "The Legislature and Governor should authorize the  
24 state agency" -- whatever the acronym -- "to  
25 convene an advisory body composed of providers,  
26 health plans, purchasers and consumers to evaluate  
27 specific data requests." Then following the last  
28 sentence "when feasible, the agency should

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1 coordinate data requests to avoid the duplication  
2 of data requests."

3 CHAIRMAN ENTHOVEN: "Coordinate data  
4 requests for all requesters to avoid duplication."

5 DEPUTY DIRECTOR SINGH: "To coordinate  
6 data requests to avoid duplication."

7 MEMBER ZATKIN: If that's the  
8 amendment, then you've lost the concept that  
9 requests there will be a focus on looking at the  
10 cost and the value of each data element.

11 VICE-CHAIRMAN KERR: That's still



12 there.

13 MEMBER LEE: We haven't deleted

14 everything.

15 (Multiple speakers.)

16 DEPUTY DIRECTOR SINGH: We're adding

17 language.

18 MEMBER LEE: This is adding, not

19 deleting.

20 DEPUTY DIRECTOR SINGH: Members, are we

21 ready to make a motion to adopt Recommendations --

22 UNIDENTIFIED SPEAKER: I have one

23 clarifying question, if I may.

24 Just in terms of clarity -- if I go back

25 to what the original "A" said, I think what it says

26 is that there's a state health data program. And

27 the first question is: Does that entity request

28 specific data elements for collection, or does it

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1 pose the collection? The second part of the

2 question, then, was the original read that the

3 advisory body then evaluated it. My question is:

4 Does the advisory body evaluate it, or does the

5 advisory body review and approve it? I'm just

6 trying to get clarity around the roles of the

7 different parties in the process.

8 VICE-CHAIRMAN KERR: The advisory body

9 would be the one that would review it.

10 CHAIRMAN ENTHOVEN: To review and

11 approve.

12 MEMBER DECKER: Approve what?  
13 VICE-CHAIRMAN KERR: Data elements.  
14 MEMBER KARPFF: Bring it to this new  
15 regulatory agency.  
16 MEMBER ZATKIN: I have a problem. I  
17 think it should be the state agency.  
18 MEMBER KARPFF: It is the state agency.  
19 MEMBER ZATKIN: The advisory body is  
20 not an accountable body. They're advising the  
21 state agency. To give an advisory body the  
22 authority to add and detract data elements, I  
23 think --  
24 MEMBER KARPFF: No, it should be the  
25 state agency.  
26 MEMBER ZATKIN: But I heard it was the  
27 advisory --  
28 CHAIRMAN ENTHOVEN: Yeah, yeah. Okay.

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1 Okay.  
2 VICE-CHAIRMAN KERR: We're going to  
3 amend it to the state agency.  
4 MEMBER ZATKIN: The state agency should  
5 approve it, and they should make the Findings  
6 regarding cost and value.  
7 MEMBER KARPFF: Right.  
8 MEMBER ZATKIN: And the advisory body  
9 should advise them on those elements. But there  
10 ought to be a specific finding made. And for each

11 data element, is this valuable or not? And what's  
12 the cost of doing it?

13 MEMBER KARPf: And can you do it.

14 CHAIRMAN ENTHOVEN: I'm just wording  
15 it --

16 MEMBER FARBER: Is it doable.

17 DEPUTY DIRECTOR SINGH: The Chairman  
18 has proposed language.

19 MEMBER KARPf: That is true for many of  
20 the blue ribbon panels. We have sort of thrown up  
21 in the air --

22 MEMBER ZATKIN: Most of them do not  
23 have the authority to impose the requirement. This  
24 one does.

25 CHAIRMAN ENTHOVEN: At the end of "A,"  
26 we could say "The state agency should approve data  
27 requests, balancing costs and benefits."

28 MEMBER ZATKIN: "Make specific findings

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1 regarding."

2 CHAIRMAN ENTHOVEN: And "make specific  
3 findings regarding costs" --

4 MEMBER ZATKIN: "Costs and benefits."

5 CHAIRMAN ENTHOVEN: Okay. "And make  
6 specific findings" --

7 DEPUTY DIRECTOR SINGH: Ms. Vorhaus, do  
8 you have that language.

9 MS. VORHAUS: "The state agency should  
10 approve data requests and make specific findings

11 regarding costs and benefits."  
12 DEPUTY DIRECTOR SINGH: Members, are  
13 ready to vote.  
14 MS. VORHAUS: That comes at the end of  
15 "A"?  
16 DEPUTY DIRECTOR SINGH: End of B.  
17 (Multiple speakers.)  
18 CHAIRMAN ENTHOVEN: That's at the end  
19 of "A." Because there we're talking about the  
20 agency.  
21 MEMBER RAMEY: I think that we can all  
22 see the sense of the universal data set that is  
23 more easily arrived at than having to get a Bill  
24 through the Legislature. The point that bothers me  
25 is that -- and the discussion has been somewhat  
26 connected is that we say that we're going to do  
27 this considering costs and benefits. But then we  
28 jump to 2-B --

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1 (Multiple speakers.)  
2 MEMBER RAMEY: Now, wait a minute.  
3 Because where is the consideration of the costs and  
4 benefits in that? I mean we're making an immediate  
5 leap. And if this agency is going to make the same  
6 leap that this Body seems perfectly prepared to  
7 make, then we're going to increase the costs of  
8 health care in this state by hundreds and millions  
9 of dollars.

10 MEMBER ZATKIN: This body has not  
11 evaluated the cost of doing 2-B. An agency would  
12 have to.

13 MEMBER RAMEY: I guess we do everything  
14 without evaluating the costs of anything, which is  
15 one of the problems with this Body.

16 MEMBER ZATKIN: We haven't voted on  
17 that.

18 MEMBER RAMEY: But the point is is  
19 that -- my point is that if we're going to make a  
20 judgment here that B is in line with these  
21 principles of costs, which we seem to be heading  
22 towards doing -- or you're going to vote against me  
23 is what you're saying.

24 MEMBER ZATKIN: If it's worded the way  
25 it is, I am.

26 MEMBER KARPf: Yeah, I think that's  
27 right.

28 MEMBER FARBER: Wait until we get

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1 there.

2 MEMBER KARPf: John, we already do "A";  
3 it's a question of doing "A" better. And then we  
4 have to deal with B. If we could get to B, that  
5 would be great. Whether we can get to B  
6 (inaudible).

7 (Multiple speakers.)

8 DEPUTY DIRECTOR SINGH: Members, if we  
9 could have a motion to adopt Recommendation A --

10 MEMBER LEE: So moved.

11 MEMBER RAMEY: I won't vote for 1

12 unless I know B isn't going to pass.

13 (Multiple speakers.)

14 DEPUTY DIRECTOR SINGH: It's 1-A and

15 1-B. Is there a second.

16 MEMBER DECKER: Second.

17 DEPUTY DIRECTOR SINGH: Those in favor

18 of adopting Recommendation 1-A and B please raise

19 your right hand.

20 Those opposed please raise your right

21 hand.

22 Twenty-one to zero. The Recommendation

23 is adopted.

24 CHAIRMAN ENTHOVEN: Okay. B.

25 VICE-CHAIRMAN KERR: Electronic medical

26 records. We talking about this a lot. We've

27 changed what we had before. We re recommending the

28 state agency become involved with the existing

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1 effort that's going on that's going on. I do want

2 to make a friendly amendment and add to that list

3 of PBGH, (inaudible) and so on, CHA since they are

4 participating. So please add that in so they

5 actively become involved.

6 Second part is to set a deadline -- a

7 target to try and put these in. I've talked to

8 David Hopkins at Powers (inaudible). These are the

9 people at PBGH. They strongly encourage us to  
10 please put that deadline in. They say they plan to  
11 counter (inaudible) by the year 2000. I think 2002  
12 to 2004 is reasonable. And they need something to  
13 push the effort to make it happen.

14 We stress in C the importance of having  
15 privacy and confidentiality respected. And we talk  
16 about the importance of establishing data security  
17 and standard language and definitions in four  
18 (inaudible).

19 CHAIRMAN ENTHOVEN: Okay. Let's start  
20 with 2-A.

21 MEMBER FARBER: I'd like to know who's  
22 going to pay for it.

23 MEMBER NORTHWAY: PBGH wants it, PBGH  
24 pays for it.

25 VICE-CHAIRMAN KERR: I believe for  
26 those of you who are involved in this that PBGH has  
27 agreed to pay part it if they're involved in it,  
28 and that it's a cooperative effort that seems to be

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1 moving along pretty nicely at this point.

2 MEMBER KARPf: Talking from personal  
3 experience, it's certainly a lofty goal, one that  
4 we are committed to at our institution. And we are  
5 investing tremendous resources. The capital budget  
6 for IS infrastructure for this year in my system is  
7 \$15 million. It's going to be \$15 million next  
8 year; 15 million the year after that; 15 million

9 the year after that. So we've essentially  
10 committed ourselves to \$100 million spread out over  
11 a bunch of years to get a paperless electronic  
12 system. Can I tell you we're going to get there?  
13 Absolutely not. That is a goal for us. But I've  
14 not seen an institution achieve that. So it's hard  
15 to legislate that or mandate that through the  
16 system. And for smaller systems than ours, until  
17 there is something that's off the shelf, it becomes  
18 next to impossible.

19 MEMBER GILBERT: Michael, if you have  
20 that much money, I'm taking back my support for the  
21 Academic Medical (inaudible).

22 MEMBER KARPFF: That's the only way we  
23 can compete. We're an information business.

24 CHAIRMAN ENTHOVEN: Because in the long  
25 run, this is going to bring the cost down.

26 MEMBER KARPFF: That's right. It's the  
27 only way you can -- we are committing ourselves to  
28 become quantitatively defined and do medical

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1 management in a quantitative approach. For us,  
2 this is the future, so we must invest in it. But  
3 how long it's going to take us to get there, God  
4 only knows.

5 MEMBER FARBER: For smaller medical  
6 centers -- and I don't -- Washington is one. But  
7 coming from the hospital district background with



8 65 hospital districts in the state, most of them  
9 small rurals, this is not even within the realm of  
10 reality for a small rural hospital.

11 CHAIRMAN ENTHOVEN: Is there a 2-A now  
12 or --

13 MEMBER FARBER: I'm talking about  
14 electronic records. It's just not possible. It's  
15 a real stretch for a modern medical center like  
16 Washington in the San Francisco Bay area.

17 You may have \$15 million a year to put  
18 into information services, but we don't. And a  
19 small district hospital has nothing to put into  
20 this.

21 So I'll go back to my original question.  
22 I guess it all revolves around of (inaudible).  
23 Who's going to pay for it? I think it's great.  
24 But we don't have any money to do this.

25 MEMBER ZATKIN: We are going to do  
26 this, I've been told. However, the issue is not  
27 whether we're going to do it or Nancy is not. I  
28 think the issue is whether it is appropriate.

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1 Public policy for the Legislature to mandate a  
2 specific approach not to what data is to be  
3 provided but how it's to be provided. And that's  
4 my concern. I agree it's a great role. We're  
5 going to do it. We are doing it. But this is a  
6 basic issue about the role of government in  
7 mandating it. If purchasers want to mandate it,

8 they should do it. I think they have a lot of  
9 leverage. Well, it's -- I mean if the Legislature  
10 can mandate the hospital to do it, why can't they  
11 turn around and mandate the Bank of America to put  
12 in approach to electronic -- now, maybe they did  
13 that and I didn't know about it.

14 MEMBER DECKER: Just to trump Michael's  
15 Right 15 million a year, we're spending \$200,000  
16 million at Southern California edison to put in the  
17 new data systems for deregulation of electricity --  
18 \$200,000 million; okay? So we have to pay it.

19 MEMBER ZATKIN: Is that mandated by the  
20 Legislature.

21 (Multiple speakers.)

22 VICE-CHAIRMAN KERR: I know there's  
23 many concerns about issue cost. In terms of  
24 quality of care, it's really sort of like flying an  
25 airplane without any computers, without any sort  
26 of -- anything else. In terms of the alerts that  
27 are available, in terms of the decision support,  
28 the reminders, the advancements of evidence-based

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1 medicine, it's almost a crime not to have these in  
2 place now. I realize there's a lot of steps to be  
3 done. I think what we're not seeing here is  
4 mandating the approach. We're saying the state  
5 should work with the existing group which has all  
6 the major stakeholders (inaudible). What we're

7 saying here is we're hoping to set a target  
8 deadline to help push the effort along, which will  
9 have a terrific benefit in terms of consumers and  
10 patient safety -- a very, very major change  
11 (inaudible).

12 CHAIRMAN ENTHOVEN: I just think  
13 there's huge amounts of cost avoidance here, if we  
14 could get to this here. With our auditing of  
15 (inaudible), you would be able to do that  
16 electronically if you had the counter data.

17 MEMBER HARTSHORN: Mr. Chairman -- just  
18 a second. I'd like to say something. I couldn't  
19 agree more with what Clark was saying. If you look  
20 at the fax about the health care industry, we have  
21 underspent in this area for years. I mean we're  
22 spending one to two percent of sales where other  
23 industries spend five to ten percent. We not only  
24 have to catch up, now you're saying we have to have  
25 a state-of-the-art system. I used to work for an  
26 organization of eight hospitals, four independent  
27 medical groups, IPAs. We had an assessment done.  
28 It was \$250 million, seven years to implement, and

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1 then we probably wouldn't have it.

2 So I think it's a lofty goal. It's  
3 admirable. There's a lot of things going on in  
4 data. In fact, some of the fastest growing  
5 companies now are those that are working in this  
6 area. And many provider systems are waiting until

7 they develop and we can just buy the system rather  
8 than developing our own. But I think we'd look  
9 foolish, frankly, if we set dates and how we were  
10 going to do it and by when. I mean it's an  
11 overwhelming problem that I can't even fathom.

12 One more thing. We did a survey.  
13 Twenty-five percent of physicians don't even have  
14 fax machines in their office. We were just trying  
15 to connect with everybody so that we could talk to  
16 each other. Forget about that.

17 MEMBER SCHLAEGEL: In the Information  
18 Data Summary aren't they talking about the problems  
19 that Nancy brought up about how we keep the data  
20 systems moving and who's going to pay for it? It  
21 seems to me that was a whole topic that they were  
22 going to cover.

23 MEMBER SPURLOCK: One of the work  
24 groups in the Data Summary that's been fronted by  
25 the California Health Care Foundation -- this is  
26 what we call the "business reason" or the "business  
27 mandate" to do this. I think we're exploring that.

28 One of the key principles that I think

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1 we've adopted is the notion that this has to evolve  
2 and that you can't sort of pick the time in the  
3 future and say "This is what we'll evolve to." It's  
4 like saying, you know, when's the next time we're  
5 going to go to the moon or to Mars and whatever's

6 going to happen by that time. It's nice idea, but  
7 it just can't happen.

8 But the business case is an extremely  
9 important part of the data summit, the group that  
10 Clark alluded to earlier; that's up in No. A. And  
11 we're dealing with that. So I know that we can  
12 have a push and we would love to have a target and  
13 dates and we all want to set those for ourselves.  
14 But I think requiring it for the state authorities  
15 is a mistake.

16 MEMBER KARPFF: It will change the  
17 question of health care because Kaiser will do it  
18 and other large groups will do it because they do  
19 view it as a business decision. That's the only  
20 they can deal with medical management issues. But  
21 it will drive independent providers, independent  
22 hospitals out of the realm of possibility.

23 MEMBER SCHLAEGEL: That's a significant  
24 issue.

25 MEMBER SPURLOCK: What it drives, it  
26 drives consolidation an a return to Wall Street. I  
27 mentioned that before. But the only way to get the  
28 capital to do this is in the public sector and Wall

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1 Street. You can't float a Bond. You have to have  
2 enough money to be able to do this. So it's going  
3 to drive consolidation and drive people in that  
4 direction.

5 DR. WERDEGAR: Well, this is the point

6 I was trying to make earlier that I was afraid  
7 would upset 1-A and 1-B, which now have passed,  
8 that everyone would concentrate on 2-B and think  
9 that it was somehow a necessity to have 1-A and  
10 1-B. And, Clark, I'm sorry I didn't have a chance  
11 to talk with you about this earlier.

12 I think 2-A is, as the Task Force  
13 recommends, bringing people together to talk. That  
14 would be perfectly all right. I think everyone is  
15 having a problem with B because it's "regulatory  
16 authority should require that." And I think if 2-B  
17 could be recast in terms of bringing people  
18 together to talk about some uniformity, some ways  
19 of reporting in a consistent way, doing network so  
20 they don't all have different -- completely  
21 different architectures and data collection --

22 VICE-CHAIRMAN KERR: The corner here  
23 with the hungry stomachs have been working on a  
24 compromise. So here's Barbara's proposition.  
25 MEMBER DECKER: I don't think it quite  
26 fits yet. But instead of saying "require" in 2-B,  
27 first line, how about if we try for "The regulatory  
28 authority should strongly encourage by providing

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1 leadership and coordination" and keep that kind of  
2 thought.

3 MEMBER FARBER: You're leaving out the  
4 very essential ingredient, which is capital.

5 MEMBER WILLIAMS: And management skill.

6 DR. WERDEGAR: I think that phrase that

7 was used earlier could be used here again with a

8 view to the cost benefit. It also talks about size

9 of facility and resources. That these are

10 discussion items; these are not requirements.

11 CHAIRMAN ENTHOVEN: Let's see.

12 MEMBER DECKER: We're out of time.

13 CHAIRMAN ENTHOVEN: Let's see. What do

14 we do, Clark?

15 VICE-CHAIRMAN KERR: I think this is

16 something we're split on, obviously. If there's

17 obviously a consensus in the group -- we don't want

18 the "required." There's consensus that it's very

19 important. Are we agreeable that it should be

20 "strongly encourage"?

21 CHAIRMAN ENTHOVEN: Okay.

22 VICE-CHAIRMAN KERR: And also provide

23 the leadership -- help provide leadership and

24 coordination in this effort.

25 MEMBER SPURLOCK: Is that what we're

26 saying?

27 MEMBER BOWNE: What about taking out

28 the date?

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1 VICE-CHAIRMAN KERR: I would prefer to

2 leave the date as a target.

3 MEMBER DECKER: I know you would.

4 MEMBER SPURLOCK: I think the other

5 thing (inaudible) architecture because that's

6 describing a technological solution that may not --

7 I think the whole idea is easy data exchange. I

8 think that's the principle you're trying to get

9 rather than --

10 CHAIRMAN ENTHOVEN: We can just take

11 away the words "open architecture" and just say

12 "systems that permit based on a system that permits

13 easy sharing and exchange of data."

14 MEMBER FARBER: Yeah.

15 MEMBER SPURLOCK: "Based on a system".

16 CHAIRMAN ENTHOVEN: "That permits easy

17 share and exchange of data."

18 MEMBER SPURLOCK: "Systems that

19 permit," actually. It may be multiple systems.

20 MEMBER SPURLOCK: "Be phased in,"

21 period.

22 CHAIRMAN ENTHOVEN: "Be phased in."

23 DEPUTY DIRECTOR SINGH: Ms. Vorhaus, do

24 you have those amendments.

25 MS. VORHAUS: I think so.

26 MEMBER SPURLOCK: Then it's also

27 "encourage" and -- what's the wording?

28 DEPUTY DIRECTOR SINGH: I think that

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1 was at the beginning of that.

2 MS. VORHAUS: I have "The regulatory

3 authority should strongly encourage by providing



4 leadership (inaudible) the component electronic  
5 medical records (see starting with the counter  
6 data) based on a system that permits easy sharing  
7 and exchange of data be phased in, depending on the  
8 size and resources of the medical groups, health  
9 plans, clinics and hospitals."

10 MEMBER LEE: Somewhere in between  
11 "phased in, hopefully by" so at least there's some  
12 period in there.

13 VICE-CHAIRMAN KERR: I'll be honest  
14 with you, I think if you don't have a date out  
15 there, you might as well forget the whole thing.  
16 That's my feeling. If you don't put a date in  
17 there, you might as well forget the whole thing.

18 MEMBER KARPFF: I think that's wrong,  
19 Clark. I think that's wrong. Because that what  
20 you accomplish is having this new agency focus on  
21 trying to get some uniformity upfront rather than  
22 afterwards. So I think that without the date,  
23 there's still some real value in giving this agency  
24 a mandate to explore possibilities.

25 DEPUTY DIRECTOR SINGH: Members, can we  
26 just do a quick straw poll vote on whether or not  
27 to keep in the date.

28 Those in favor of keeping the date

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1 deadline in please raise your hand.

2 MEMBER DECKER: As a target?

3 DEPUTY DIRECTOR SINGH: As a target.

4 Please raise your hand.

5 Those opposed?

6 We have a 13 to 7 -- so we'll keep that  
7 in as a target. By that target date.

8 CHAIRMAN ENTHOVEN: Well, with a  
9 target --

10 MEMBER LEE: Any other changes to 2-A  
11 through D?

12 DEPUTY DIRECTOR SINGH: Members, are  
13 you ready to make a motion to adopt Recommendation  
14 2-A through D as modified.

15 UNIDENTIFIED SPEAKER: So moved.

16 DEPUTY DIRECTOR SINGH: Is there a  
17 motion.

18 UNIDENTIFIED SPEAKER: Moved.

19 UNIDENTIFIED SPEAKER: Second.

20 MEMBER KARPf: Do we ask the federal  
21 government to pay for it if we're going to ask them  
22 to standardize it, too?

23 DEPUTY DIRECTOR SINGH: Those in favor  
24 please raise your right hand.

25 Those opposed.

26 The Recommendation is adopted 19 to 2.

27 VICE-CHAIRMAN KERR: Hopefully we'll  
28 speak a little faster.

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1 The next one A and B are simply saying  
2 that we want to have data collected not only at the

3 health plan level but as feasible at the hospital,  
4 clinic, medical group, IPA, (inaudible), home  
5 health levels. And that the other -- the second  
6 point in B essentially is that the authority will  
7 be involved as necessary. But essentially the idea  
8 there is that the state will not duplicate efforts  
9 in the private sector. In other words, the state  
10 would take initiative in these areas in cases where  
11 no acceptable private effort exists. So, again,  
12 attempting to avoid duplication.

13 DEPUTY DIRECTOR SINGH: Discussion?

14 Mr. Lee.

15 MEMBER LEE: I circulated a memo  
16 (inaudible) additions to Section 3 that I'll hold  
17 over tomorrow for the oversight discussion. They  
18 could have gone in either one. In regards to the  
19 lateness of the hour, people can make sure they  
20 looked at it, and I'll bring it up then.

21 DEPUTY DIRECTOR SINGH: Is there any  
22 further discussion?

23 DR. WERDEGAR: I have a concern about  
24 B, which basically has data that should be publicly  
25 available mainly being -- it says to have the  
26 private sector do that, and then only if the  
27 private sector isn't doing that would there be the  
28 public sector doing it. And I feel that if you're

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1 going to have data that's to be made publicly  
2 available, the best way of assuring that is to have

3 a public body collecting it. So I would strike 2-B

4 myself, if I were a voting Member.

5 MEMBER LEE: If I may. That's exactly

6 the concern that my suggestions get at is to make

7 sure that data, whether it's collected by the

8 private or public is made public including the

9 process by which. And it does address that concern

10 that mine comes up.

11 DEPUTY DIRECTOR SINGH: Is that an

12 amendment?

13 MEMBER LEE: No.

14 MEMBER SPURLOCK: I think there's a

15 little mistake in the concept of collecting. One

16 of the things we're working on at the Health Data

17 Summit is that you exchange information. You don't

18 store it at one place. There's not a data

19 repository. The data exists sort of in a virtual

20 network using kind of the Internet processes where

21 you have pieces here and pieces here and they can

22 be exchanged easily across the systems so that

23 we're all talking in the same language. If you

24 want to find pharmacy information, you can find it

25 from the health plan level, hospital level,

26 physician group level. You can find it at any

27 point. But it's not stored in one place except for

28 the pharmacy that gave the prescription.

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1 So to think about collecting all this

2 data and putting it in one warehouse I think is a  
3 mistake. It's going to cost billions of dollars to  
4 that. But if we have tiny little pieces with each  
5 of them storing their little piece at their little  
6 place and then sharing it, we have a much better  
7 system in the long run. I think that's what we're  
8 trying to move for in the Data Summit.

9 MEMBER O'SULLIVAN: Who is that data  
10 available to? If I want to get that data, how -- I  
11 know now where I can go and -- is there a process  
12 for me to --

13 MEMBER SPURLOCK: The appropriate  
14 person, at the appropriate time, at the appropriate  
15 place. That means if you're in the Emergency  
16 Department and you need the information on the  
17 pharmacy data, you have a keying ability to unlock  
18 that data, only those people. You're not -- the  
19 health plan doesn't necessarily have that data  
20 unless it's (inaudible).

21 MEMBER O'SULLIVAN: Then nobody can go  
22 in there and look at all the data (inaudible).

23 MEMBER SPURLOCK: Exactly.

24 UNIDENTIFIED SPEAKER: There's software  
25 today on the market that you can buy that builds  
26 the firewalls and just authorizes certain people to  
27 go in and get the data.

28 UNIDENTIFIED SPEAKER: Once you get it,

1 it's erased from that little cell.

2           MEMBER SPURLOCK: The confidentiality  
3 issue is a huge issue, and I think what you're  
4 alluding to is that. I think that we need to build  
5 those protections in there. I think that's alluded  
6 to in the other information. And we can strengthen  
7 this one here if necessary. But the whole notion  
8 of a collection and a repository is a mistake.

9           MEMBER O'SULLIVAN: I'm asking, once  
10 this data has all been -- starts moving and we're  
11 gathering it, it's happening, how are we going to  
12 analyze it and make broad policy decisions based on  
13 the new information we have if it's so hard to get  
14 to?

15          MEMBER SPURLOCK: I'm not sure what  
16 broad policy decisions you're making. I meant from  
17 a contractual basis, if we want to look at centers  
18 of excellence, for example, and we want to find  
19 out -- if I'm PBGH or if I'm a health plan, I want  
20 to find out which hospitals have had the best  
21 results in this risk-adjusted way using this data,  
22 we pull that up because they have access to that  
23 kind of information. We develop special keys for  
24 those people to get that kind of information, that  
25 kind of reporting system out.

26          I mean it's hard to envision completely  
27 who's going to have the keys to what information.  
28 But there will be a lot of protections, as Terry

1 alluded to, to make sure that it's only the  
2 appropriate people that get appropriate keys. And  
3 there will be information about who's put the key  
4 in where to find out so that we have some trails to  
5 make sure that was all confidential and safe.

6         So there may be multiple answers as to  
7 who's going to need it for general policy  
8 information.

9         MEMBER DECKER: We're now 12 minutes  
10 past our 35 minutes. And the restaurant is  
11 closing.

12         MEMBER KARPFF: There's a hierarchy to  
13 how you can get data. It's taken OSHPD a couple of  
14 years. It took the state of Pennsylvania several  
15 years to be able to get mortality data by hospitals  
16 where they have hundreds of cases. And it took  
17 several years to get to the point where you could  
18 look at groups of surgeons and say this is the  
19 mortality for groups.

20         If you're going to try to get down to  
21 data, is this a good cardiologist or bad  
22 cardiologist, one, the data is not available  
23 because there is no electronic record system at  
24 that level. Second of all, you get down to some  
25 very small numbers where risk adjustment becomes  
26 very, very difficult. So you can't get to the  
27 level that you want until you've gotten past  
28 getting much larger scale data over a period of

1 time and trended it and start drilling down. You  
2 can't get down to the practitioner level or the  
3 five-man group level at this point in time.

4 MEMBER SPURLOCK: That's why B has to  
5 be in there.

6 MEMBER O'SULLIVAN: I'm concerned this  
7 is so much in the private sector that we'll never  
8 get to it.

9 VICE-CHAIRMAN KERR: C, the underlined  
10 part, simply says that if the regulatory agency  
11 doesn't disseminate this information, we'll make  
12 sure that the private sector does so and that it's  
13 easily accessible.

14 So what we're saying is that the  
15 information will be available. That's what's  
16 important. Whether it comes from the private  
17 sector or the state is not as important. It's the  
18 fact that it will be available.

19 I think, Dave, in response to your  
20 concern, we're not saying the state shouldn't do  
21 something; we're just simply saying that if the  
22 private sector is doing something in an acceptable  
23 manner, the state shouldn't duplicate it. That's  
24 essentially the idea of B.

25 DEPUTY DIRECTOR SINGH: Is there  
26 further discussion? If not, could we have a motion  
27 to adopt Recommendation 3-A and B.

28 MEMBER LEE: Move to adopt.



1 MEMBER ZATKIN: I did have a point.  
2 This ought to relate back to the same criteria that  
3 we applied previously in terms of cost and value,  
4 and it doesn't say that.  
5 DEPUTY DIRECTOR SINGH: Do you want to  
6 propose an amendment?  
7 MEMBER ZATKIN: Yeah. I would propose  
8 that the same criteria that --  
9 MEMBER KARPf: Balance cost and --  
10 DEPUTY DIRECTOR SINGH: Yes.  
11 DEPUTY DIRECTOR SINGH: Where would  
12 that be so that Ms. Vorhaus can note that? Where  
13 are you proposing that language?  
14 MEMBER ZATKIN: As a proviso. Provided  
15 that collecting and disseminating the data, that's  
16 specific -- that findings are made regarding the  
17 cost, value and whatever the other one was of  
18 collecting and disseminating --  
19 VICE-CHAIRMAN KERR: That's a friendly.  
20 DEPUTY DIRECTOR SINGH: To B.  
21 MEMBER LEE: No, it's in "A."  
22 DR. WERDEGAR: Is discussion still  
23 going on? It's the last phrase of 2-B that is of  
24 concern to me. I wonder if it could be deleted  
25 starting with "and to take initiative in cases  
26 where no acceptable private sector effort exists"  
27 and simply have the sentence that the Task Force  
28 recommends the authority be aware of, participate

1 in, actively help where possible ongoing private  
2 sector efforts to develop and distribute these  
3 data, period.

4 MEMBER LEE: That's fine.

5 MEMBER NORTHWAY: So moved.

6 MEMBER O'SULLIVAN: Second.

7 DEPUTY DIRECTOR SINGH: Who moved? I'm  
8 sorry, who's made the motion to adopt? Northway.  
9 Thank you. It was seconded by Ms. O'Sullivan.

10 Those in favor please raise your right  
11 hand.

12 Those opposed?

13 Seventeen to one. The recommendation has  
14 been adopted.

15 VICE-CHAIRMAN KERR: I'm going to make  
16 a friendly amendment to No. D, which essentially  
17 sets up a series of pilot studies. I'll ask that  
18 we also have that same concept of balancing the  
19 cost and value that we discussed before. That  
20 would all be included in this one as well.

21 MEMBER KARPFF: Are you  
22 specifically recommending these data elements be  
23 collected?

24 VICE-CHAIRMAN KERR: No. We're simply  
25 saying that the group of stakeholders, which  
26 includes consumers, purchasers, providers and  
27 vulnerable population (inaudible) plans, medical  
28 groups, health policy experts, that they consider a

1 series of pilot studies that might include, may  
2 include the following. These are ideas. They're  
3 not requirements. They may include. These were a  
4 series of ideas that may be included. The idea  
5 behind that is that those pilot studies that were  
6 successful and were proven to be useful, that those  
7 would then go on a statewide basis after they have  
8 proven themselves on an ongoing basis.

9 DEPUTY DIRECTOR SINGH: Any discussion?

10 MEMBER LEE: Move adoption.

11 CHAIRMAN ENTHOVEN: Second.

12 MEMBER KARPFF: Are we putting "A" to  
13 find whether it's economically feasible?

14 VICE-CHAIRMAN KERR: We're amending it  
15 to include the balance, the cost, the value of each  
16 of these.

17 CHAIRMAN ENTHOVEN: Then you have to  
18 read some words to Carol.

19 VICE-CHAIRMAN KERR: Just take what you  
20 had from the prior ones.

21 MEMBER ZATKIN: There should be  
22 specific findings regarding the value and the cost  
23 of conducting each study.

24 VICE-CHAIRMAN KERR: Right.

25 DEPUTY DIRECTOR SINGH: Those in favor  
26 of adopting -- now, Recommendation 4-A, B, C and D,  
27 on the next page, please raise your right hand.

28 VICE-CHAIRMAN KERR: We're voting,

1 guys. We're voting.

2 DEPUTY DIRECTOR SINGH: Please raise  
3 your right hand. I'm noticing that there were new  
4 votes over here.

5 Those in favor please raise your right  
6 hand. I'm going to count again, Members. Please  
7 raise your right hand. Don't put them down until I  
8 tell you. I count 15.

9 Those opposed?

10 Fifteen to six. The motion fails.

11 MEMBER LEE: Lee just do notice that we  
12 might bring this up again tomorrow (inaudible).

13 (Multiple speakers.)

14 MEMBER FARBER: No, you voted on it.

15 VICE-CHAIRMAN KERR: I'm going to ask  
16 for reconsideration.

17 (Multiple speakers.)

18 DEPUTY DIRECTOR SINGH: Members,  
19 Members, Mr. Kerr is asking for reconsideration.  
20 We need a second and a simple majority vote. The  
21 reconsideration would be that the vote would then  
22 be -- this vote would then be taken up tomorrow  
23 when there are more members here. So Mr. Kerr has  
24 moved. Is there a second.

25 UNIDENTIFIED SPEAKER: Second.

26 DEPUTY DIRECTOR SINGH: Okay.

27 MEMBER NORTHWAY: May I ask what the  
28 vote was?

1           DEPUTY DIRECTOR SINGH: It was 15 to  
2 6.

3           MEMBER GILBERT: How about if we  
4 adjourn and pick up both 4 and 5?

5           MEMBER DECKER: Second.

6           MEMBER GILBERT: I think we're getting  
7 to the point where we can't even read the stuff,  
8 and we're getting exhausted so we don't know what  
9 we're voting on.

10          DEPUTY DIRECTOR SINGH: Let's just  
11 finish the reconsideration, and then we can vote to  
12 adjourn or what have you.

13          Those in favor of reconsidering  
14 Recommendation No. 4 tomorrow please raise your  
15 right hand. This requires a simple majority vote.

16          MEMBER LEE: (Inaudible) I won't vote  
17 to adjourn.

18          (Multiple speakers.)

19          DEPUTY DIRECTOR SINGH: We need a  
20 simple majority to reconsider. I'm sorry.

21          Opposed to reconsideration tomorrow?

22          It's 15 to 6. That means we  
23 reconsideration wasn't granted.

24          (Multiple speakers.)

25          DEPUTY DIRECTOR SINGH: No, it's 16.

26          (Multiple speakers.)

27          CHAIRMAN ENTHOVEN: We're going to have  
28 just a brief administrative announcement about

1 food, and then we're going to adjourn for the

2 night. Thank you for your good humor.

3 Phil.

4 EXECUTIVE DIRECTOR ROMERO: Not to

5 delay you from your eating, Steffanie (inaudible),

6 who paid for our lunches, my long-suffering

7 assistant, is about \$40 short. I'd rather she not

8 also be a poor long-suffering assistant. You know

9 who you are. If you have not paid for your lunch,

10 please come up here and do so. And if you do not

11 know, the cover sheet on your lunch bag indicated

12 the amount. And we would ask that tomorrow you

13 turn them in when you pay.

14 See you tomorrow at 8:30.

15 (Discussion held off the record.)

16 (Multiple speakers.)

17 UNIDENTIFIED SPEAKER: Yes, I just

18 wanted to address the subject of academic medical

19 centers. Although Dr. Karpf knows academic medical

20 centers from the inside out, it's hard to agree

21 that financial support for medical education had

22 never been clearly defined. Since after all, there

23 was a time before there were private insurers,

24 before there was Medicare, before there were

25 residencies.

26 When you talk about medical education in

27 hospitals, you're talking about residencies. These

28 residents spend 80 to 120 hours working in the

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1 hospital for the same wages as a registered nurse.  
2 That is obviously a net contribution. The funding  
3 for the academic medical center is coming from the  
4 community with its will; excellence in medicine is  
5 the highest expression of human endeavor and from  
6 the residents and the residents' future patients.

7 The taxpayer is being put in the position  
8 of having to pay the ready-to-serve cost of the  
9 hospital and the research and development cost of  
10 the academic hospitals, which are in the forefront  
11 of medical progress, in order for private insurers  
12 to make a fortune selling the incremental advanced  
13 technology to the taxpayers who can't afford to  
14 self-insure and are denied brokerage and  
15 reinsurance by the government to which they pay  
16 their taxes.

17 I would like to ask the Task Force to  
18 consider asking the state to broker the health  
19 insurance so that those \$5,000, which have already  
20 been paid by every insured person in 1991, 2 and 3  
21 could be available to pay the medical expenses of  
22 those who need a tertiary care hospital in 1994.

23 Thank you.

24 CHAIRMAN ENTHOVEN: Adjourned.

25 (The hearing was adjourned at 8:23 p.m.)

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## 1     R E P O R T E R ' S   C E R T I F I C A T E

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STATE OF CALIFORNIA )

5                                 ) SS.

COUNTY OF SACRAMENTO )

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8         I, SANDRA L. HOPPER, a certified shorthand

9 reporter, do hereby certify that the foregoing 331

10 pages comprise a full, true and correct

11 transcription of the proceedings had and the

12 testimony taken at the hearing in the

13 hereinbefore-entitled matter.

14         Dated this 15th day of December, 1997, at

15 Sacramento, California.

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SANDRA L. HOPPER, C.S.R.  
C.S.R. NO. 7110

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